

Legislative Analysis



CREATE THE MICHIGAN FIRST-TIME HOME BUYER SAVINGS PROGRAM

Phone: (517) 373-8080
<http://www.house.mi.gov/hfa>

Senate Bill 145 (proposed substitute H-3)
Sponsor: Sen. Ken Horn

Analysis available at
<http://www.legislature.mi.gov>

Senate Bill 146 (proposed substitute H-1)
Sponsor: Sen. Jim Runestad

House Committee: Tax Policy
Senate Committee: Finance
Complete to 10-12-21

SUMMARY:

Together, Senate Bills 145 and 146 would create the Michigan First-Time Home Buyer Savings Program. The program would allow individuals to create savings accounts with state income tax benefits for the purpose of using the funds for a down payment on a house.

Senate Bill 145 would create a new act to establish the Michigan First-Time Home Buyer Savings Program (“program”) in the Department of Treasury. The purposes, powers, and duties of the program would be vested in and exercised by the state treasurer or his or her designee.

Under the bill, beginning January 1, 2022, through December 31, 2026, any individual could open an account with a ***financial institution*** and designate the account, in its entirety, as a ***first-time home buyer savings account*** to be used to pay or reimburse a ***qualified beneficiary’s eligible costs*** for the purchase of a ***single-family residence*** in Michigan.

Financial institution would mean a bank, trust company, savings institution, industrial loan association, consumer finance company, credit union, or a benefit association, insurance company, safe deposit company, money market mutual fund, broker, or similar entity authorized to do business in Michigan.

First-time home buyer savings account (“account”) would mean an account with a financial institution that an account holder designates as a first-time home buyer savings account on his or her income tax return under the proposed act, for the purpose of paying or reimbursing eligible costs for the purchase of a single-family residence in Michigan by a qualified beneficiary.

Qualified beneficiary would mean a first-time home buyer who is designated as the beneficiary of an account designated by the account holder as a first-time home buyer savings account.

Eligible costs would mean the down payment and allowable closing costs for the purchase by a qualified beneficiary of a single-family residence in Michigan.

Single-family residence would mean a single-family residence owned and occupied by a qualified beneficiary as the qualified beneficiary's principal residence, and would include a manufactured home, trailer, mobile home, condominium unit, or cooperative.

An **account holder** would have to designate a **first-time home buyer** as the qualified beneficiary for the account. The account holder could designate himself or herself as the qualified beneficiary, and could change the qualified beneficiary at any time, but there could not be more than one beneficiary at any one time.

Account holder would mean an individual who establishes, individually or jointly with one or more other individuals, an account with a financial institution for which the account holder claims a first-time home buyer savings account status on his or her Michigan income tax return.

First-time home buyer would mean an individual who is a Michigan resident and has not owned or purchased, individually or jointly, a single-family residence during a period of three years prior to the date of the purchase of a single-family residence.

An individual could jointly own an account with another person if the joint account holders file a joint return under the Michigan income tax act. An individual could be the account holder of more than one account, but could not have multiple accounts with the same qualified beneficiary. An individual could be the beneficiary on more than one account.

Only cash and marketable securities could be contributed to an account, and anyone could contribute. The maximum account balance would be capped at \$50,000, but an account that had reached the maximum balance could continue to accrue earnings. Contributions to and interest earned on an account would be exempt from taxation, as would **qualified withdrawals**.

Qualified withdrawal would mean a withdrawal from an account that is not subject to a penalty under the proposed act or taxation under the Income Tax Act, that is made at least one year after the account was opened and designated as a first-time home buyer savings account, and that is used to pay the eligible costs of the qualified beneficiary at least one year after the account is designated.

If funds were withdrawn from an account for any purpose other than the payment of eligible costs by or on behalf of a beneficiary, a 10% penalty, payable to the Department of Treasury, would be assessed on the amount withdrawn. However, the penalty would not apply if the withdrawn funds were any of the following:

- Withdrawn because of the beneficiary's death or disability.

- A disbursement of assets of the account pursuant to a filing for protection under chapter 11 of the United States Bankruptcy Code.
- Transferred into another home buyer savings account.
- Withdrawn because of a hardship withdrawal.
- Withdrawn because a qualified beneficiary who is a service member is transferred or deployed out of state on active duty.

The account holder would be responsible for the use or application of funds in the account. The account holder could not use the funds in an account to pay expenses of administering the account, except that a service fee could be deducted from the account by the financial institution. An account holder could withdraw funds from an account and deposit the funds in a new account held by a different financial institution or the same financial institution. If necessary, an account holder or qualified beneficiary could make a hardship withdrawal from the account due to an immediate and heavy financial need of the account holder or qualified beneficiary. The amount withdrawn would be limited to the amount of the need and would not be considered a qualified withdrawal.

An account holder would have to submit all of the following to the Department of Treasury with the account holder's state income tax return:

- Account statements that show the contributions during the tax year and the taxable interest or earnings on the account for the applicable tax year.
- The applicable Form 1099 issued by the financial institution for the account.
- Upon withdrawal of funds, a copy of the real estate settlement statement that shows that the withdrawal was used for eligible costs.

An account holder would have to maintain and keep, for at least four years, specified records for the account.

The Department of Treasury would have to prescribe the form and manner for claiming the deduction. The form would have to include at least the account holder's name, the name of the qualified beneficiary, the name of the financial institution, the account number, the beginning and ending account balance, and the amount of the deduction claimed.

The state treasurer could promulgate rules to implement the program. The rules could not impose any obligations or requirements on financial institutions-related accounts for first-time home buyer savings accounts. The Department of Treasury also could prepare and distribute informational materials on the savings program to financial institutions and potential home buyers.

A financial institution would not be required to do any of the following:

- Designate an account as a home buyer savings account, or designate the qualified beneficiaries of an account, in the institution's contracts or systems.
- Track the use of money withdrawn from an account.
- Allocate funds in an account among joint account holders or multiple beneficiaries.
- Report any information to the Department of Treasury that is not otherwise required by law.

A financial institution would not be liable for any of the following:

- Determining that an account satisfies the requirements to be a first-time home buyer savings account.
- Determining that the funds in an account are used for eligible costs.
- Reporting or remitting taxes or penalties related to the use of an account.

If provided with proof of the death of the account holder and any other information required by the savings account contract, a financial institution would have to distribute the principal and accumulated interest in the account in accordance with the terms of the contract.

Senate Bill 146 would amend Part 1 of the Income Tax Act to provide for the tax benefits of the accounts as follows:

For tax years that begin after December 31, 2021, through the tax year ending December 31, 2026, a taxpayer could deduct all of the following:

- Through December 31, 2026, to the extent not deducted in determining adjusted gross income (AGI), contributions made by the taxpayer in the tax year less qualified withdrawals made in the tax year from a first-time home buyer savings account, not to exceed a total deduction of \$5,000 for a single return or \$10,000 for a joint return per tax year.
- To the extent not deducted in determining AGI, interest earned in the tax year on the contributions to the account, if the contributions were deductible.
- To the extent included in AGI, distributions that are qualified withdrawals from an account to the beneficiary of the account.

The taxpayer would have to add, subject to certain limitations and to the extent not included in AGI, the amount of money withdrawn by the taxpayer in the tax year from the account, not to exceed the deduction of contributions less qualified withdrawals, if the withdrawal was not a qualified withdrawal.

MCL 206.30

The bills are tie-barred to each other, which means that neither could take effect unless both were enacted.

BACKGROUND:

The bills are reintroductions of Senate Bills 511 and 512 of the 2017-18 legislative session.¹ Those bills were passed by the House and Senate but were vetoed by Governor Snyder on December 21, 2018. In his veto message, the governor indicated support for the goal but questioned the use of the tax code to incentivize taxpayer behavior.²

¹ House Fiscal Agency analysis of SBs 511 and 512 of the 2017-18 legislative session
<http://www.legislature.mi.gov/documents/2017-2018/billanalysis/House/pdf/2017-HLA-0511-48D3CA30.pdf>

² https://www.michigan.gov/documents/snyder/Senate_Bills_511-512_veto_letter_641856_7.pdf

The bills are similar to House Bills 4289 and 4290,³ which were passed by the House and are under consideration by the Senate. However, the Senate bills would introduce a five-year sunset, or expiration date, to the proposal, so that the program would cease to exist after December 31, 2026.

FISCAL IMPACT:

In 2020, first-time home buyers accounted for about 31% of all home purchases at the national level, and the average down payment was 6% of the purchase price. The median home price for first-time purchasers in 2019 was \$215,000, about 79% of the median price for all home purchases. Using this information to scale 2020 Michigan data, there would be about 35,500 first-time purchasers, a median home price of \$200,655, and a down payment of about \$12,000.

Because it is likely that participants will save for more than just one year before making a purchase, the annual revenue loss will increase for two or three years as more prospective taxpayers take advantage of the annual exemption. At some point the number of new participants will be balanced by first-time purchasers, and the revenue loss will grow more slowly, primarily due to increases in home prices.

As previously noted, the participation rate and annual savings are the two most critical variables in estimating the fiscal impact, and deviations from the assumed amounts can alter the estimate significantly. An evaluation of tax year 2020 income tax data shows that, for a similar program designed to promote saving for higher education (the Michigan Educational Savings Program), there were just under 70,000 participants and net income tax revenue was reduced by about \$13.0 million. Given that the MESP is intended as a longer term savings program for higher education expenses, it is reasonable to assume that the revenue loss resulting from a savings program to benefit first-time home buyers would be substantially less.

If the average taxpayer participates for three years before purchasing a home and 20% of each year's first-time homebuyers participate in the program, the revenue loss would stabilize at about \$2.5 million on an annual basis, although the five-year sunset might limit participation and result in a smaller revenue loss. If the exemption reduces the taxpayer's burden such that it creates a larger refund, the revenue impact would fall entirely on the general fund. However, if the taxpayer's liability declines but remains greater than zero, about 23.8% of the revenue loss will be borne by the School Aid Fund, with the remainder coming from the general fund.

Legislative Analyst: Jenny McInerney
Fiscal Analyst: Jim Stansell

■ This analysis was prepared by nonpartisan House Fiscal Agency staff for use by House members in their deliberations and does not constitute an official statement of legislative intent.

³ House Fiscal Agency analysis of HBs 4289 and 4290 <http://www.legislature.mi.gov/documents/2021-2022/billanalysis/House/pdf/2021-HLA-4289-59C9F83D.pdf>