

# Legislative Analysis



## LIQUOR CODE AMENDMENTS

Phone: (517) 373-8080  
<http://www.house.mi.gov/hfa>

**House Bills 5341, 5342, 5343, and 5344 as enacted**  
**Public Acts 105, 106, 107, and 108 of 2020**  
**Sponsor: Rep. Pauline Wendzel**

Analysis available at  
<http://www.legislature.mi.gov>

**House Bills 5345 and 5346 as enacted**  
**Public Acts 109 and 110 of 2020**  
**Sponsor: Rep. Jason Wentworth**

**House Bills 5347, 5348, and 5400 as enacted**  
**Public Acts 111, 112, and 120 of 2020**  
**Sponsor: Rep. Alex Garza**

**House Bills 5351 and 5352 as enacted**  
**Public Acts 115 and 116 of 2020**  
**Sponsor: Rep. Graham Filler**

**House Bills 5349 and 5350 as enacted**  
**Public Acts 113 and 114 of 2020**  
**Sponsor: Rep. Matt Hall**

**House Bills 5353, 5354, and 5355 as enacted**  
**Public Acts 117, 118, and 119 of 2020**  
**Sponsor: Rep. Sara Cambensy**

**1st House Committee: Regulatory Reform**  
**2nd House Committee: Ways and Means**  
**Senate Committee: Regulatory Reform**  
**Complete to 7-1-20**

## SUMMARY:

The bills amend various sections of the Michigan Liquor Control Code to revise provisions concerning such things as tax payment frequency, brand extensions, beer festival special licenses, and beer in growlers, among others. They are described in further detail below.

**House Bill 5341** amends a section dealing with brewpub licensure to revise a citation to reflect a change in subsection numbering made by HB 5355 (described below).

MCL 436.1407

**House Bill 5342** adds a definition for the term *facilitate*.

The code allows a retailer holding a specially designated merchant (*SDM*) license or a retailer holding a specially designated distributor (*SDD*) license to use a *third-party facilitator service* by means of the internet or a mobile application to facilitate the sale of beer or wine or spirits, as applicable, to be delivered to the home or designated location of a consumer. The code also allows a third-party facilitator to deliver beer and wine to a consumer on behalf of the SDM or spirits on behalf of the SDD, if it verifies that the individual accepting delivery is at least 21 years old and other conditions are met.

An *SDM* license allows the sale of beer and wine for off-premises consumption.

An *SDD* license allows the sale of spirits and mixed spirit drink in the original package for off-premises consumption. (“Spirits” refers to such products as whiskey, gin, and vodka.)

*Third party facilitator service* means a person licensed by the Michigan Liquor Control Commission (MLCC) to do any of the following:

- *Facilitate* the sale of beer, wine, or spirits to a consumer on behalf of a retailer that holds an SDM or SDD license, respectively, located in Michigan.
- Deliver beer, wine, or spirits to a consumer on behalf of a retailer that holds an SDM or SDD license, respectively, located in Michigan.

Under the bill, *facilitate* means advertising on behalf of a retailer, by means of the internet or mobile application, and pursuant to a written or oral agreement, the brands and prices of beer, wine, or spirits products sold by a retailer **and** one or more of the following:

- Assisting the retailer, in any manner, in the arrangement of delivery as allowed in section 203.
- Assisting the retailer, in any manner, in the processing of payment by the consumer for the beer, wine, or spirits.
- Transmitting customer information to the retailer.

The term does not include web designing, operating an internet search engine, or publishing an internet version of a newspaper.

The bill also deletes the definition of “qualified micro brewer” and section 203(19), which pertains to microbrewers. The deleted provisions are placed into a new section of the code by HB 5343 (described below).

MCL 436.1203

**House Bill 5343** adds section 203a to the code to incorporate, with some revisions, the provisions deleted from section 203 by HB 5342 (described above) regarding the sale and delivery of beer to a retailer by a micro brewer. The bill applies the provisions both to a micro brewer and to an out-of-state entity that is the substantial equivalent of a micro brewer (both here called “micro brewer”). Substantive changes to the provisions include the following:

- The bill increases the total barrels of beer per year that a micro brewer may sell and deliver to a retailer from 1,000 barrels to 2,000 barrels. All brands and labels of a micro brewer, whether sold to a wholesaler or a retailer in this state or outside of this state, must be combined in determining the yearly total, but sales to consumers on the licensed premises of the micro brewer are not included.
- The bill adds compliance with the state bottle deposit law as a condition that a micro brewer must meet.

- The bill adds legislative findings and purpose clauses pertaining to preservation of the three-tier system, which generally provides the framework for the regulation of alcoholic beverages.

Proposed MCL 436.1203a

**House Bill 5344** revises a provision pertaining to refunds a manufacturer may make to a retailer to refer to section 203a of the code, instead of section 203, to reflect the relocation of certain provisions by HB 5343 (described above).

MCL 436.1609c

**House Bill 5345** amends provisions related to the tax levied under the act on beer manufactured or sold in this state. Previously, the tax could not be required to be paid more frequently than monthly. Under the bill, the MLCC cannot require payment more frequently than quarterly.

The bill also revises the threshold for claiming a credit under the act that is based on how much beer the brewer manufactures in a tax year. Previously, a brewer could claim a credit against the beer tax against its first 30,000 barrels of production if it did not manufacture more than 50,000 barrels of beer during the tax year in which the credit was claimed. The bill increases this amount to 60,000 barrels of beer during the relevant tax year.

MCL 436.1409

**House Bill 5346** amends provisions related to the tax levied under the act on wine and mixed spirit drink sold in this state. Previously, the tax could not be required to be paid more frequently than monthly. Under the bill, the MLCC cannot require payment more frequently than quarterly.

MCL 436.1301

**House Bill 5347** revises provisions governing the issuance of a special license to an organization conducting a beer festival. Such a special license is limited to allowing up to six events per calendar year. The bill stipulates that a beer festival that spans two or more consecutive days is a single event.

Previously, the holder of a special license could buy a quantity of beer as determined appropriate by the MLCC directly from any licensed brewpub for consumption at the licensed event. The bill removes the determination of appropriateness by the MLCC and adds micro brewers eligible to self-distribute to the beer festival and wholesalers as entities from which the license holder may directly buy beer for consumption at the event.

Under the bill, beer dispensed to consumers for showcasing beer at a beer festival is considered a sample, and the holder of a beer festival special license can offer it for free.

Finally, the bill allows a member of an organization that holds a beer festival special license to serve beer at the event as long as he or she is at least 18 years of age.

MCL 436.1526

**House Bill 5348** modifies provisions concerning salesperson license accreditation programs and rescinds a rule whose provisions duplicate those contained in a section of the code.

To be approved by the MLCC, a salesperson license accreditation program's curriculum must include an understanding of certain specified sections of the Liquor Control Code and MLCC rules and orders, including those dealing with advertising and expenditures.

Previously, among the laws and rules included was R 436.1319 of the Michigan Administrative Code, which generally prohibited cooperative advertising (as, for instance, advertising jointly funded by a wholesaler and a retailer, among other examples).

The bill rescinds R 436.1319 of the Michigan Administrative Code and removes this rule from the curriculum requirements, instead including section 610d of the code, which also prohibits cooperative advertising, with the same prohibitions and exceptions.

MCL 436.1502

**House Bill 5349** amends provisions concerning the assignment of brand extensions by a beer manufacturer to a wholesaler.

Under the code, a brand extension is not considered a new or different brand, and a manufacturer or outstate seller of beer must assign a brand extension to the wholesaler that was granted the exclusive sales territory to the underlying brand.

Previously, the code allowed for different brand extension assignments that were made during specified windows of time. The code also provided that, beginning July 1, 1995, a manufacturer or outstate seller of beer who acquired the rights to assign brands of another manufacturer or seller did not have to assign a new brand extension to the wholesaler with the exclusive sales territory for the underlying brand.

The bill removes the provisions described in the preceding paragraph. Under the bill, the requirement that a brand extension must be assigned to the appointed wholesaler of the underlying brand does not apply if, before October 1, 2019, a successor manufacturer or successor outstate seller of beer had assigned a brand extension to a wholesaler that was not the appointed wholesaler for the underlying brand.

MCL 436.1401

**House Bill 5350** makes amendments similar to those proposed by HB 5349 (described above), but dealing with wine and mixed spirit drinks rather than beer. That is, the bill removes provisions of law regarding brand assignments by a manufacturer or outstate seller who acquired the rights to assign brands of another manufacturer or seller.

Instead, under the bill, for wine and mixed spirit drinks, the requirement that a brand extension must be assigned to the appointed wholesaler of the underlying brand does not apply if, before October 1, 2019, a successor manufacturer or successor outstate seller had assigned a brand extension to a wholesaler that was not the appointed wholesaler for the underlying brand.

MCL 436.1307

**House Bill 5351** adds a definition for the phrase “successor to a supplier that continues in business” for purposes of the code. Specifically, the phrase means a brewer, outstate seller of beer, master distributor, wine maker, or outstate seller of wine that acquires a brand or brands from another supplier and remains in business after it acquires that brand or brands. (A master distributor is generally defined in the code as a wholesaler that acts in the same or similar capacity as a brewer, wine maker, outstate seller of wine, or outstate seller of beer for a brand or brands of beer or wine to other wholesalers on a regular basis in the normal course of business.)

The newly defined term (“successor to a supplier that continues in business”) is used in sections 305 and 403 of the code, which regulate the business relations between wholesalers and suppliers of wine and of beer, respectively.

MCL 436.1307

**House Bill 5352** adds new section 602 to the code to provide that a beer or wine manufacturer’s termination, cancellation, nonrenewal, or discontinuation of an agreement with a wholesaler is void if the manufacturer sells the brand or brands of beer or wine, as applicable, subject to the termination within 24 months after the effective date of the written notice of the termination provided to the wholesaler as required by the code.

Proposed MCL 436.1602

**House Bill 5353** amends provisions governing the sale of beer in growlers for consumption off the premises by the holder of an SDM license to exempt the following licensees from the requirement that the beer to be dispensed must have received a registration number from the MLCC and have been approved for sale by the MLCC:

- A brewpub, described as where beer manufactured on the premises may be sold for consumption on or off the premises by certain on-premises licensees, but only as to beer that the brewpub produces.
- A micro brewer or brewer, described as where beer manufactured by the licensee may be sold in an approved tasting room under section 536 to a consumer for consumption on or off the manufacturing premises.

MCL 436.1537

**House Bill 5354** amends requirements for the sale of beer by brewpubs.

Previously, a brewpub could not sell beer in Michigan unless it provided a label for each brand or type of beer sold that truthfully described the content of each container and provided proof that a valid “application for and certification/exemption of label/bottle approval” had been obtained and was unrevoked under federal malt beverage labeling requirements.

The bill deletes this requirement.

MCL 436.1405

**House Bill 5355** amends section 609a of the code, which among other things requires a manufacturer or wholesaler to file with the MLCC a schedule of net cash prices for its brands of beer.

The bill provides that if a person sells beer that has not received a registration number from the MLCC in violation of R 436.1611(1)(d) of the Michigan Administrative Code and a wholesaler files a schedule of net cash prices as required by section 609a, neither the wholesaler nor a retailer is considered to have violated R 436.1611(1)(d). [That rule prohibits the sale of beer unless the beer has received a registration number from the MLCC and has been approved by the MLCC for sale.]

Additionally, the bill exempts brewpubs from the application of section 609a.

Finally, the bill prohibits the MLCC from implementing or enforcing R 436.1611(1)(c) or R 436.1611(1)(d) for products manufactured by a brewer and for products that a micro brewer or brewer sells exclusively at its tasting room or at a beer festival. [R 436.1611(1)(c) requires proof of compliance with federal labeling requirements, as described regarding HB 5354, above.]

MCL 436.1609a

**House Bill 5400** revises the definition of “micro brewer” to refer to section 203a of the code, instead of section 203, to reflect the relocation of certain provisions by HB 5343 (described above).

MCL 436.1109

The bills took effect July 1, 2020.

## **FISCAL IMPACT:**

House Bills 5341, 5343, 5348, 5349, 5350, 5351, 5352, 5353, 5354, 5355, and 5400 would not have a significant fiscal impact on the Department of Licensing and Regulatory Affairs (LARA) or any other unit of state or local government.

House Bills 5345 and 5346 would require that taxpayers remit beer and wine taxes no more frequently than on a quarterly basis. The only fiscal impact as a result would be forgone interest, which is likely to be minimal. In addition, HB 5345 would increase the production threshold to qualify for the small brewer's credit, although it is unlikely to have any fiscal impact. The closest brewery below the threshold produced just under 40,000 barrels in 2018 and was on a similar pace through the first six months of 2019, and the two breweries that currently exceed the limit each produced in excess of 85,000 barrels in 2018. Therefore, increasing the threshold to 60,000 barrels would have no impact.

House Bill 5347 would not be expected to have a significant fiscal impact on LARA. The bill would stipulate that beer festivals spanning two or more consecutive days would be considered one event. Since special licenses are statutorily limited to allow only six events per year, this could increase the number of days for which the \$25 daily special license fee could be collected. The impact from this change would likely be nominal.

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■ This analysis was prepared by nonpartisan House Fiscal Agency staff for use by House members in their deliberations, and does not constitute an official statement of legislative intent.