SENATE BILL No. 908

January 25, 2012, Introduced by Senator BOOHER and referred to the Committee on Banking and Financial Institutions.

A bill to amend 2009 PA 75, entitled "Mortgage loan originator licensing act," by amending sections 3 and 5 (MCL 493.133 and 493.135), section 3 as amended by 2010 PA 356.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

1 Sec. 3. As used in this act:

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- (a) "Commissioner" means the commissioner of the office of financial and insurance regulation in the department of energy, labor, and economic growth.LICENSING AND REGULATORY AFFAIRS.
- (b) "Depository institution" means that term as defined in section 3 of the federal deposit insurance act, 12 USC 1813, or a credit union.
- (c) "Dwelling" means that term as defined in section $103\,(v)$ of the truth in lending act, 15 USC 1602.
 - (d) "Employee" means an individual who meets both of the

- 1 following:
- 2 (i) Has an employment relationship acknowledged by that
- 3 individual and the person that engages that individual to originate
- 4 mortgage loans.
- 5 (ii) Is treated as an employee by the person that engages that
- 6 individual to originate mortgage loans for compliance with federal
- 7 income tax laws.
- 8 (e) "Federal banking agencies" means the board of governors of
- 9 the federal reserve system, the comptroller of the currency, the
- 10 director of the office of thrift supervision, the national credit
- 11 union administration, and the federal deposit insurance
- 12 corporation.
- 13 (f) "Financial licensing acts" means that term as defined in
- 14 section 2 of the consumer financial services act, 1988 PA 161, MCL
- **15** 487.2052.
- 16 (g) "Immediate family member" means a spouse, child, sibling,
- 17 parent, grandparent, or grandchild. The term includes stepparents,
- 18 stepchildren, stepsiblings, and adoptive relationships.
- (h) "Individual" means a natural person.
- 20 (i) "Licensed mortgage loan originator" means a mortgage loan
- 21 originator who holds a valid license issued by the commissioner
- 22 under this act.
- 23 (j) "Loan modification activities" means any of the following:
- 25 principal, interest, escrow amounts, and other amounts due, on
- 26 existing residential mortgage loans due and owing to a mortgagor or
- 27 mortgage servicer, when the borrower is in default or in reasonably

- 1 foreseeable likelihood of default.
- 2 (ii) Working with a borrower described in subparagraph (i) to
- 3 collect data concerning the borrower's residential mortgage loan or
- 4 loans.
- 5 (iii) Making any decisions necessary to modify, either
- 6 temporarily or permanently, certain terms of the residential
- 7 mortgage loan or loans of a borrower described in subparagraph (i)
- 8 or to otherwise finalize collection through the foreclosure
- 9 process. These decisions may include changing the principal amount,
- 10 the rate of annual interest charged, or the term of a residential
- 11 mortgage loan; waiving any fees or charges, including late charges,
- 12 a borrower is obligated to pay; deferring residential mortgage loan
- 13 payments; or making similar adjustments to a borrower's residential
- 14 mortgage loan or the borrower's obligations under the loan.
- 15 (J) (k)—"Loan processor or underwriter" means an individual
- 16 who performs clerical or support duties as an employee at the
- 17 direction of and subject to the supervision and instruction of a
- 18 person licensed or designated as exempt from licensing under the
- 19 mortgage brokers, lenders, and servicers licensing act, 1987 PA
- 20 173, MCL 445.1651 to 445.1684; the secondary mortgage loan act,
- 21 1981 PA 125, MCL 493.51 to 493.81; or the consumer financial
- 22 services act, 1988 PA 161, MCL 487.2051 to 487.2072. For purposes
- 23 of this subdivision, "clerical or support duties" may include any
- 24 of the following after an application is received:
- 25 (i) The receipt, collection, distribution, and analysis of
- 26 information common for the processing or underwriting of a
- 27 residential mortgage loan.

- 1 (ii) Communicating with a consumer to obtain the information
- 2 necessary for the processing or underwriting of a loan, to the
- 3 extent that the communication does not include offering or
- 4 negotiating loan rates or terms, or counseling consumers about
- 5 residential mortgage loan rates or terms.
- 6 (K) (l) "Mortgage loan originator" means an individual who
- 7 originates residential mortgage loans and meets all of the
- 8 following:
- 9 (i) Is not an individual engaged solely as a loan processor or
- 10 underwriter except as otherwise provided in section 5(3).
- 11 (ii) Is not a person who only performs real estate brokerage
- 12 activities and is licensed or registered under the laws of this
- 13 state, unless the person is compensated by a lender, a mortgage
- 14 broker, or other mortgage loan originator or by any agent of a
- 15 lender, mortgage broker, or other mortgage loan originator.
- 16 (iii) Is not a person solely involved in extensions of credit
- 17 relating to timeshare plans, as that term is defined in 11 USC
- **18** 101(53D).
- 19 (l) (m) "Originate" means do any of the following for
- 20 compensation or gain, or in the expectation of compensation or
- 21 gain, in connection with a residential mortgage loan:
- 22 (i) Take a residential mortgage loan application.
- 23 (ii) Offer or negotiate terms of a residential mortgage loan.
- 24 (M) (n)—"Mortgage servicer" means a person who directly or
- 25 indirectly services or offers to service residential mortgage
- 26 loans.
- 27 (N) (o)—"Nationwide mortgage licensing system and registry"

- 1 means a mortgage licensing system developed and maintained by the
- 2 conference of state bank supervisors and the American association
- 3 of residential mortgage regulators for the licensing and
- 4 registration of licensed mortgage loan originators.
- 5 (O) (p) "Nontraditional mortgage product" means any mortgage
- 6 product other than a 30-year fixed rate mortgage.
- 7 (P) (q) "Person" means an individual, corporation, limited
- 8 liability company, partnership, association, or other legal entity.
- 9 (Q) (r) "Real estate brokerage activity" means any activity
- 10 that involves offering or providing real estate brokerage services
- 11 to the public, including, but not limited to, any of the following:
- 12 (i) Acting as a real estate agent or real estate broker for a
- 13 buyer, seller, lessor, or lessee of real property.
- 14 (ii) Bringing together parties interested in the sale,
- 15 purchase, lease, rental, or exchange of real property.
- 16 (iii) On behalf of any party, negotiating any portion of a
- 17 contract relating to the sale, purchase, lease, rental, or exchange
- 18 of real property, other than in connection with providing financing
- 19 with respect to that contract.
- (iv) Engaging in any activity for which a person engaged in the
- 21 activity is required to be registered or licensed as a real estate
- 22 agent or real estate broker under any applicable law.
- 23 (v) Offering to engage in any activity, or act in any
- 24 capacity, described in subparagraphs (i), (ii), (iii), or (iv).
- 25 (R) (s) "Registered mortgage loan originator" means an
- 26 individual who meets all of the following:
- 27 (i) Is a mortgage loan originator and is an employee of any of

- 1 the following:
- 2 (A) A depository institution.
- 3 (B) A subsidiary of a depository institution that is owned and
- 4 controlled by that depository institution and is regulated by a
- 5 federal banking agency.
- 6 (C) An institution regulated by the farm credit
- 7 administration.
- 8 (ii) Is registered with, and maintains a unique identifier
- 9 through, the nationwide mortgage licensing system and registry.
- 10 (S) (t) "Residential mortgage loan" means any loan primarily
- 11 for personal, family, or household use that is secured by a
- 12 mortgage, deed of trust, or other equivalent consensual security
- 13 interest on a dwelling or residential real estate on which a person
- 14 has constructed or intends to construct a dwelling.
- 15 (T) (u)—"Residential real estate" means any real property
- 16 located in this state on which a person has constructed or intends
- 17 to construct a dwelling.
- 18 (U) (v) "SAFE act" means the secure and fair enforcement for
- 19 mortgage licensing act of 2008, title V of the housing and economic
- 20 recovery act of 2008, Public Law 110-289, 12 USC 5101 to 5116.
- 21 (V) (w)—"Service" means the collection or remittance for a
- 22 lender, noteowner, or noteholder or a person's own account of 4 or
- 23 more installment payments of the principal of, interest of, or an
- 24 amount placed in escrow under a residential mortgage loan, mortgage
- 25 servicing agreement, or an agreement with a mortgagor.
- 26 (W) (x) "Unique identifier" means a number or other identifier
- 27 assigned by protocols established by the nationwide mortgage

- 1 licensing system and registry.
- 2 Sec. 5. (1) Subject to subsection (5), unless UNLESS
- 3 specifically exempted under subsection (2), beginning July 31,
- 4 2010, an individual shall not engage in the business of a mortgage
- 5 loan originator with respect to any dwelling located in this state
- 6 without first obtaining and maintaining annually a license under
- 7 this act. Each licensed mortgage loan originator must register with
- 8 and maintain a valid unique identifier issued by the nationwide
- 9 mortgage licensing system and registry.
- 10 (2) Each of the following is exempt from this act:
- 11 (a) A registered mortgage loan originator, when acting for an
- 12 entity described IN section 3(r)(i)(A), (B), or (C).
- 13 (b) An individual who offers or negotiates terms of a
- 14 residential mortgage loan with or on behalf of an immediate family
- 15 member of that individual.
- 16 (c) An individual who offers or negotiates terms of a
- 17 residential mortgage loan secured by a dwelling that served as his
- 18 or her residence.
- 19 (d) A licensed attorney who negotiates the terms of a
- 20 residential mortgage loan on behalf of a client as an ancillary
- 21 matter to the attorney's representation of the client, unless the
- 22 attorney is compensated by a lender, mortgage broker, or other
- 23 mortgage loan originator or by any agent of a lender, mortgage
- 24 broker, or other mortgage loan originator.
- 25 (3) A loan processor or underwriter who is an independent
- 26 contractor may not engage in the activities of a loan processor or
- 27 underwriter unless that independent contractor loan processor or

- 1 underwriter obtains and maintains a license under subsection (1).
- 2 Each independent contractor loan processor or underwriter licensed
- 3 as a mortgage loan originator must have and maintain a valid unique
- 4 identifier issued by the nationwide mortgage licensing system and
- 5 registry.
- 6 (4) The commissioner may establish licensing rules and interim
- 7 procedures for licensing and acceptance of applications. For
- 8 previously registered or licensed individuals, the commissioner may
- 9 establish expedited review and licensing procedures.
- 10 (5) An individual engaged in the business of a mortgage loan
- 11 originator is not required to obtain and maintain a license under
- 12 this act until July 31, 2011 if that individual is employed
- 13 exclusively by a mortgage servicer; if that individual is
- 14 authorized to perform loan modification activities concerning
- 15 existing residential mortgage loans, and not to originate new
- 16 residential mortgage loans or perform any other activities of a
- 17 mortgage loan originator, on behalf of that mortgage servicer; and
- 18 if this extension of time is not inconsistent with any guideline,
- 19 rule, regulation, or interpretative letter of the United States
- 20 department of housing and urban development concerning the
- 21 interpretation of the SAFE act and its applicability to loan
- 22 modification activities.