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HOUSE BILL No. 5004

September 22, 2011, Introduced by Reps. Kowall, Ananich, Horn, Olson, Liss, Heise, LeBlanc, Foster, Denby, Ouimet, Rogers, Townsend, Crawford, Lipton, Gilbert, Kandrevas, Callton, Hovey-Wright, Switalski and Roy Schmidt and referred to the Committee on Tax Policy.

A bill to amend 1933 PA 167, entitled

"General sales tax act,"

(MCL 205.51 to 205.78) by adding section 2b.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 SEC. 2B. (1) A PERSON WHO SELLS TANGIBLE PERSONAL PROPERTY TO
- 2 A CUSTOMER IN THIS STATE IS PRESUMED TO BE ENGAGED IN THE BUSINESS
- 3 OF MAKING SALES AT RETAIL IN THIS STATE IF AN AFFILIATED PERSON,
- 4 OTHER THAN A COMMON CARRIER ACTING AS A COMMON CARRIER, HAS A
- 5 PHYSICAL LOCATION IN THIS STATE, CONDUCTS BUSINESS ACTIVITY IN THIS
- 6 STATE, OR IS OTHERWISE SUBJECT TO THE TAX UNDER THIS ACT OR THE USE
- 7 TAX ACT, 1937 PA 94, MCL 205.91 TO 205.111, AND THAT AFFILIATED
- 8 PERSON, DIRECTLY OR INDIRECTLY, DOES ANY OF THE FOLLOWING:
- 9 (A) SELLS A SIMILAR LINE OF PRODUCTS AS THE SELLER AND DOES SO
 - UNDER THE SAME BUSINESS NAME AS THE SELLER OR A SIMILAR BUSINESS

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- 1 NAME.
- 2 (B) USES ITS EMPLOYEES IN THIS STATE OR FACILITIES IN THIS
- 3 STATE TO ADVERTISE AND PROMOTE OR FACILITATE SALES BY THE SELLER TO
- 4 CUSTOMERS IN THIS STATE.
- 5 (C) MAINTAINS AN OFFICE, DISTRIBUTION FACILITY, WAREHOUSE,
- 6 STORAGE PLACE, OR SIMILAR PLACE OF BUSINESS IN THIS STATE TO
- 7 FACILITATE THE DELIVERY OF TANGIBLE PERSONAL PROPERTY SOLD BY THE
- 8 SELLER TO THE SELLER'S CUSTOMERS IN THIS STATE.
- 9 (D) USES TRADEMARKS, SERVICE MARKS, OR TRADE NAMES IN THIS
- 10 STATE THAT ARE THE SAME OR SUBSTANTIALLY SIMILAR TO THOSE USED BY
- 11 THE SELLER.
- 12 (E) DELIVERS, INSTALLS, ASSEMBLES, OR PERFORMS MAINTENANCE OR
- 13 REPAIR SERVICES FOR THE SELLER'S CUSTOMERS IN THIS STATE.
- 14 (F) FACILITATES THE SALE OF TANGIBLE PERSONAL PROPERTY TO
- 15 CUSTOMERS IN THIS STATE BY ALLOWING THE SELLER'S CUSTOMERS IN THIS
- 16 STATE TO PICK UP OR RETURN TANGIBLE PERSONAL PROPERTY SOLD BY THE
- 17 SELLER AT AN OFFICE, DISTRIBUTION FACILITY, WAREHOUSE, STORAGE
- 18 PLACE, OR SIMILAR PLACE OF BUSINESS MAINTAINED BY THAT AFFILIATED
- 19 PERSON IN THIS STATE.
- 20 (G) CONDUCTS ANY OTHER ACTIVITIES IN THIS STATE THAT ARE
- 21 SIGNIFICANTLY ASSOCIATED WITH THE SELLER'S ABILITY TO ESTABLISH AND
- 22 MAINTAIN A MARKET IN THIS STATE FOR THE SELLER'S SALES OF TANGIBLE
- 23 PERSONAL PROPERTY TO CUSTOMERS IN THIS STATE.
- 24 (2) IF A SELLER OF TANGIBLE PERSONAL PROPERTY TO CUSTOMERS IN
- 25 THIS STATE DOES NOT HAVE AN AFFILIATED PERSON IN THIS STATE, THAT
- 26 SELLER IS PRESUMED TO BE ENGAGED IN THE BUSINESS OF MAKING SALES AT
- 27 RETAIL OF TANGIBLE PERSONAL PROPERTY IN THIS STATE IF THE SELLER

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- 1 ENTERS INTO AN AGREEMENT WITH 1 OR MORE RESIDENTS OF THIS STATE
- 2 UNDER WHICH THE RESIDENT, FOR A COMMISSION OR OTHER CONSIDERATION,
- 3 DIRECTLY OR INDIRECTLY, REFERS POTENTIAL CUSTOMERS, WHETHER BY A
- 4 LINK ON AN INTERNET WEBSITE, IN-PERSON ORAL PRESENTATION, OR
- 5 OTHERWISE, TO THE SELLER, IF THE CUMULATIVE GROSS RECEIPTS FROM
- 6 SALES BY THE SELLER TO CUSTOMERS IN THIS STATE WHO ARE REFERRED TO
- 7 THE SELLER BY ALL RESIDENTS OF THIS STATE WITH SUCH AN AGREEMENT
- 8 WITH THE SELLER IS GREATER THAN \$10,000.00 DURING THE IMMEDIATELY
- 9 PRECEDING 12 MONTHS.
- 10 (3) THE PRESUMPTIONS UNDER SUBSECTIONS (1) AND (2) MAY BE
- 11 REBUTTED BY DEMONSTRATING THAT THE AFFILIATED PERSON, OR THE
- 12 RESIDENTS OF THIS STATE WITH WHOM THE SELLER HAS AN AGREEMENT, DID
- 13 NOT ENGAGE IN ANY SOLICITATION OR ANY OTHER ACTIVITY WITHIN THIS
- 14 STATE THAT WAS SIGNIFICANTLY ASSOCIATED WITH THE SELLER'S ABILITY
- 15 TO ESTABLISH OR MAINTAIN A MARKET IN THIS STATE FOR THE SELLER'S
- 16 SALES OF TANGIBLE PERSONAL PROPERTY TO CUSTOMERS IN THIS STATE.
- 17 EVIDENCE TO REBUT THE PRESUMPTIONS MAY CONSIST OF WRITTEN
- 18 STATEMENTS FROM ALL AFFILIATED PERSONS AND RESIDENTS WITH WHOM THE
- 19 SELLER HAS AN AGREEMENT STATING THAT THEY DID NOT ENGAGE IN ANY
- 20 SUCH SOLICITATION OR OTHER ACTIVITIES IN THIS STATE ON BEHALF OF
- 21 THE SELLER DURING THE PRECEDING YEAR IF THE STATEMENTS ARE PROVIDED
- 22 AND OBTAINED IN GOOD FAITH.
- 23 (4) AS USED IN THIS SECTION:
- 24 (A) "AFFILIATED PERSON" MEANS EITHER OF THE FOLLOWING:
- 25 (i) ANY PERSON THAT IS A PART OF THE SAME CONTROLLED GROUP OF
- 26 CORPORATIONS AS THE SELLER.
- 27 (ii) ANY OTHER PERSON OR ENTITY THAT, NOTWITHSTANDING ITS FORM

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- 1 OF ORGANIZATION, BEARS THE SAME OWNERSHIP RELATIONSHIP TO THE
- 2 SELLER AS A CORPORATION THAT IS A MEMBER OF THE SAME CONTROLLED
- 3 GROUP OF CORPORATIONS.
- 4 (B) "CONTROLLED GROUP OF CORPORATIONS" MEANS THAT TERM AS
- 5 DEFINED IN SECTION 1563(A) OF THE INTERNAL REVENUE CODE, 26 USC
- 6 1563.
- 7 Enacting section 1. This amendatory act takes effect 30 days
- 8 after the date this amendatory act is enacted into law.