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## **HOUSE BILL No. 4230**

February 10, 2011, Introduced by Reps. Byrum, Liss, Bauer, Hovey-Wright, Dillon, Darany, Horn, Barnett, McBroom, Genetski and Yonker and referred to the Committee on Insurance.

A bill to amend 1956 PA 218, entitled
"The insurance code of 1956,"

(MCL 500.100 to 500.8302) by amending the title, as amended by 2002
PA 304, and by adding chapter 43; and to repeal acts and parts of acts.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

1 TITLE

An act to revise, consolidate, and classify the laws relating to the insurance and surety business; to regulate the incorporation or formation of domestic insurance and surety companies and associations and the admission of foreign and alien companies and associations; to provide their rights, powers, and immunities and to prescribe the conditions on which companies and associations

- 1 organized, existing, or authorized under this act may exercise
- 2 their powers; to provide the rights, powers, and immunities and to
- 3 prescribe the conditions on which other persons, firms,
- 4 corporations, associations, risk retention groups, and purchasing
- 5 groups engaged in an insurance or surety business may exercise
- 6 their powers; to provide for the imposition of a privilege fee on
- 7 domestic insurance companies and associations and the state
- 8 accident fund; to provide for the imposition of a tax on the
- 9 business of foreign and alien companies and associations; to
- 10 provide for the imposition of a tax on risk retention groups and
- 11 purchasing groups; to provide for the imposition of a tax on the
- 12 business of surplus line agents; to provide for the imposition of
- 13 regulatory fees on certain insurers; to provide for assessment fees
- 14 on certain health maintenance organizations; to modify tort
- 15 liability arising out of certain accidents; to provide for limited
- 16 actions with respect to that modified tort liability and to
- 17 prescribe certain procedures for maintaining those actions; to
- 18 require security for losses arising out of certain accidents; to
- 19 provide for the continued availability and affordability of
- 20 automobile insurance and homeowners insurance in this state and to
- 21 facilitate the purchase of that insurance by all residents of this
- 22 state at fair and reasonable rates; to provide for certain
- 23 reporting with respect to insurance and with respect to certain
- 24 claims against uninsured or self-insured persons; to prescribe
- 25 duties for certain state departments and officers with respect to
- 26 that reporting; to provide for certain assessments; to establish
- 27 and continue certain state insurance funds; to modify and clarify

- 1 the status, rights, powers, duties, and operations of the nonprofit
- 2 malpractice insurance fund; to provide for the departmental
- 3 supervision and regulation of the insurance and surety business
- 4 within this state; to provide for regulation over worker's
- 5 compensation self-insurers; to provide for the conservation,
- 6 rehabilitation, or liquidation of unsound or insolvent insurers; to
- 7 provide for the protection of policyholders, claimants, and
- 8 creditors of unsound or insolvent insurers; to provide for
- 9 associations of insurers to protect policyholders and claimants in
- 10 the event of insurer insolvencies; to prescribe educational
- 11 requirements for insurance agents and solicitors; to provide for
- 12 the regulation of multiple employer welfare arrangements; TO
- 13 PROVIDE FOR THE REGULATION OF VIATICAL SETTLEMENT CONTRACTS; to
- 14 create an automobile theft prevention authority to reduce the
- 15 number of automobile thefts in this state; to prescribe the powers
- 16 and duties of the automobile theft prevention authority; to provide
- 17 certain powers and duties upon certain officials, departments, and
- 18 authorities of this state; to provide for an appropriation; to
- 19 repeal acts and parts of acts; and to provide penalties for the
- 20 violation of this act.
- 21 CHAPTER 43
- 22 VIATICAL SETTLEMENT CONTRACTS
- 23 SEC. 4301. AS USED IN THIS CHAPTER:
- 24 (A) "ADMINISTRATIVE PROCEDURES ACT OF 1969" MEANS THE
- 25 ADMINISTRATIVE PROCEDURES ACT OF 1969, 1969 PA 306, MCL 24.201 TO
- 26 24.328.
- 27 (B) "ADVERTISING" OR "ADVERTISEMENT" MEANS ANY WRITTEN,

- 1 ELECTRONIC, OR PRINTED COMMUNICATION OR ANY COMMUNICATION BY MEANS
- 2 OF RECORDED TELEPHONE MESSAGES OR TRANSMITTED ON RADIO, TELEVISION,
- 3 THE INTERNET, OR SIMILAR COMMUNICATIONS MEDIA, INCLUDING, BUT NOT
- 4 LIMITED TO, FILM STRIPS, MOTION PICTURES, AND VIDEOS, THAT IS
- 5 PUBLISHED, DISSEMINATED, CIRCULATED, OR PLACED DIRECTLY OR
- 6 INDIRECTLY BEFORE THE PUBLIC IN THIS STATE FOR THE PURPOSE OF
- 7 CREATING AN INTEREST IN OR INDUCING A PERSON TO PURCHASE OR SELL,
- 8 ASSIGN, DEVISE, BEQUEATH, OR TRANSFER THE DEATH BENEFIT OR
- 9 OWNERSHIP OF A POLICY PURSUANT TO A VIATICAL SETTLEMENT CONTRACT.
- 10 (C) "BUSINESS OF VIATICAL SETTLEMENTS" MEANS AN ACTIVITY
- 11 INVOLVED IN, BUT NOT LIMITED TO, THE OFFERING, SOLICITATION,
- 12 NEGOTIATION, PROCUREMENT, EFFECTUATION, PURCHASING, INVESTING,
- 13 FINANCING, MONITORING, TRACKING, UNDERWRITING, SELLING,
- 14 TRANSFERRING, ASSIGNING, PLEDGING, OR HYPOTHECATING OR IN ANY OTHER
- 15 MANNER ACQUIRING AN INTEREST IN A POLICY BY MEANS OF A VIATICAL
- 16 SETTLEMENT CONTRACT.
- 17 (D) "CHRONICALLY ILL" MEANS HAVING BEEN CERTIFIED WITHIN THE
- 18 PRECEDING 12-MONTH PERIOD BY A LICENSED HEALTH PROFESSIONAL AS
- 19 MEETING 1 OF THE FOLLOWING:
- 20 (i) BEING UNABLE TO PERFORM, WITHOUT SUBSTANTIAL ASSISTANCE
- 21 FROM ANOTHER INDIVIDUAL, AT LEAST 2 ACTIVITIES OF DAILY LIVING,
- 22 INCLUDING, BUT NOT LIMITED TO, EATING, TOILETING, TRANSFERRING,
- 23 BATHING, DRESSING, OR CONTINENCE FOR AT LEAST 90 DAYS DUE TO A LOSS
- 24 OF FUNCTIONAL CAPACITY.
- 25 (ii) REQUIRING SUBSTANTIAL SUPERVISION TO PROTECT THE
- 26 INDIVIDUAL FROM THREATS TO HEALTH AND SAFETY DUE TO SEVERE
- 27 COGNITIVE IMPAIRMENT.

- 1 (E) "ESCROW AGENT" MEANS AN INDEPENDENT THIRD-PARTY PERSON
- 2 WHO, PURSUANT TO A WRITTEN AGREEMENT SIGNED BY THE VIATICAL
- 3 SETTLEMENT PROVIDER AND VIATOR, PROVIDES ESCROW SERVICES RELATED TO
- 4 THE ACQUISITION OF A POLICY PURSUANT TO A VIATICAL SETTLEMENT
- 5 CONTRACT. ESCROW AGENT DOES NOT INCLUDE ANY PERSON ASSOCIATED WITH,
- 6 AFFILIATED WITH, OR UNDER THE CONTROL OF A PERSON LICENSED UNDER
- 7 THIS CHAPTER OR DESCRIBED IN SECTION 4305(2) OR (3).
- 8 (F) "FINANCING ENTITY" MEANS AN UNDERWRITER, PLACEMENT AGENT,
- 9 LENDER, PURCHASER OF SECURITIES, PURCHASER OF A POLICY FROM A
- 10 VIATICAL SETTLEMENT PROVIDER, OR ANY OTHER PERSON, OTHER THAN A
- 11 NONACCREDITED INVESTOR OR VIATICAL SETTLEMENT PURCHASER, THAT HAS A
- 12 DIRECT OWNERSHIP INTEREST IN A POLICY THAT IS THE SUBJECT OF A
- 13 VIATICAL SETTLEMENT CONTRACT AND TO WHICH BOTH OF THE FOLLOWING
- 14 APPLY:
- 15 (i) ITS PRINCIPAL ACTIVITY RELATED TO THE TRANSACTION IS
- 16 PROVIDING MONEY TO EFFECT THE BUSINESS OF VIATICAL SETTLEMENTS OR
- 17 THE PURCHASE OF 1 OR MORE VIATICATED POLICIES.
- 18 (ii) IT HAS AN AGREEMENT IN WRITING WITH 1 OR MORE LICENSED
- 19 VIATICAL SETTLEMENT PROVIDERS TO FINANCE THE ACQUISITION OF
- 20 VIATICAL SETTLEMENT CONTRACTS.
- 21 (G) "FREEDOM OF INFORMATION ACT" MEANS THE FREEDOM OF
- 22 INFORMATION ACT, 1976 PA 442, MCL 15.231 TO 15.246.
- 23 (H) "LICENSEE" MEANS A PERSON LICENSED AS A VIATICAL
- 24 SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR UNDER THIS
- 25 CHAPTER.
- 26 (I) "LIFE EXPECTANCY" MEANS THE ARITHMETIC MEAN OF THE NUMBER
- 27 OF MONTHS THE INSURED UNDER THE POLICY TO BE SETTLED CAN BE

- 1 EXPECTED TO LIVE AS DETERMINED BY A LIFE EXPECTANCY COMPANY OR
- 2 OTHER EXPERT CONSIDERING MEDICAL RECORDS AND APPROPRIATE
- 3 EXPERIENTIAL DATA.
- 4 (J) "NAIC" MEANS THE NATIONAL ASSOCIATION OF INSURANCE
- 5 COMMISSIONERS.
- 6 (K) "POLICY" MEANS AN INDIVIDUAL OR GROUP LIFE INSURANCE
- 7 POLICY OR CERTIFICATE, A DEATH BENEFIT UNDER AN INDIVIDUAL OR GROUP
- 8 ANNUITY CONTRACT OR CERTIFICATE, OR OTHER CONTRACT OR ARRANGEMENT
- 9 OF LIFE INSURANCE AFFECTING THE RIGHTS OF A RESIDENT OF THIS STATE
- 10 OR BEARING A REASONABLE RELATION TO THIS STATE, REGARDLESS OF
- 11 WHETHER DELIVERED OR ISSUED FOR DELIVERY IN THIS STATE AND
- 12 REGARDLESS OF WHETHER HELD INDIVIDUALLY, JOINTLY, OR BY A TRUST OR
- 13 OTHER LEGAL ENTITY.
- 14 (l) "QUALIFIED INSTITUTIONAL BUYER" HAS THE SAME MEANING AS
- 15 THAT TERM AS DEFINED IN 17 CFR 230.144A.
- 16 (M) "REGULATED FINANCIAL INSTITUTION" MEANS A STATE OR
- 17 NATIONALLY CHARTERED BANK OR A STATE OR FEDERALLY CHARTERED SAVINGS
- 18 AND LOAN ASSOCIATION, SAVINGS BANK, OR CREDIT UNION WHOSE DEPOSITS
- 19 ARE INSURED BY AN AGENCY OF THE UNITED STATES GOVERNMENT.
- 20 (N) "RELATED PROVIDER TRUST" MEANS A TITLING TRUST OR ANY
- 21 OTHER TRUST ESTABLISHED BY A LICENSED VIATICAL SETTLEMENT PROVIDER
- 22 OR A FINANCING ENTITY FOR THE SOLE PURPOSE OF HOLDING OWNERSHIP OR
- 23 BENEFICIAL INTEREST IN PURCHASED POLICIES IN CONNECTION WITH A
- 24 FINANCING TRANSACTION, PROVIDED THAT THE TRUST HAS A WRITTEN
- 25 AGREEMENT WITH THE LICENSED VIATICAL SETTLEMENT PROVIDER UNDER
- 26 WHICH THE LICENSED VIATICAL SETTLEMENT PROVIDER IS RESPONSIBLE FOR
- 27 ENSURING COMPLIANCE WITH ALL STATUTORY AND REGULATORY REQUIREMENTS

- 1 AND UNDER WHICH THE TRUST AGREES TO MAKE ALL RECORDS AND FILES
- 2 RELATED TO VIATICAL SETTLEMENT TRANSACTIONS AVAILABLE TO THE
- 3 COMMISSIONER AS IF THOSE RECORDS AND FILES WERE MAINTAINED DIRECTLY
- 4 BY THE LICENSED VIATICAL SETTLEMENT PROVIDER.
- 5 (O) "SPECIAL PURPOSE ENTITY" MEANS A CORPORATION, PARTNERSHIP,
- 6 TRUST, LIMITED LIABILITY COMPANY, OR OTHER ENTITY FORMED SOLELY FOR
- 7 1 OF THE FOLLOWING PURPOSES:
- 8 (i) TO PROVIDE ACCESS, EITHER DIRECTLY OR INDIRECTLY, TO
- 9 INSTITUTIONAL CAPITAL MARKETS FOR A FINANCING ENTITY OR LICENSED
- 10 VIATICAL SETTLEMENT PROVIDER.
- 11 (ii) IN CONNECTION WITH A TRANSACTION IN WHICH THE SECURITIES
- 12 IN THE SPECIAL PURPOSE ENTITY ARE ACQUIRED BY QUALIFIED
- 13 INSTITUTIONAL BUYERS OR THE SECURITIES PAY A FIXED RATE OF RETURN
- 14 COMMENSURATE WITH ESTABLISHED ASSET BACKED INSTITUTIONAL CAPITAL
- 15 MARKETS.
- 16 (P) "STRANGER-ORIGINATED LIFE INSURANCE" OR "STOLI" MEANS AN
- 17 ACT, PRACTICE, ARRANGEMENT, OR AGREEMENT INITIATED AT OR BEFORE THE
- 18 ISSUANCE OF A POLICY THAT INCLUDES THE PURCHASE OR ACQUISITION OF A
- 19 POLICY PRIMARILY BENEFITING 1 OR MORE PERSONS WHO, AT THE TIME OF
- 20 ISSUANCE OF THE POLICY, LACK INSURABLE INTEREST IN THE PERSON
- 21 INSURED UNDER THE POLICY AND THE TRANSFER AT ANY TIME OF THE LEGAL
- 22 OR BENEFICIAL OWNERSHIP OF THE POLICY OR BENEFITS OF THE POLICY OR
- 23 BOTH, IN WHOLE OR IN PART, INCLUDING THROUGH AN ASSUMPTION OR
- 24 FORGIVENESS OF A LOAN TO FUND PREMIUMS. STRANGER-ORIGINATED LIFE
- 25 INSURANCE ALSO INCLUDES TRUSTS OR OTHER ARRANGEMENTS THAT ARE
- 26 CREATED TO GIVE THE APPEARANCE OF INSURABLE INTEREST AND ARE USED
- 27 TO INITIATE 1 OR MORE POLICIES FOR INVESTORS BUT VIOLATE INSURABLE

- 1 INTEREST LAWS AND THE PROHIBITION AGAINST WAGERING ON LIFE.
- 2 STRANGER-ORIGINATED LIFE INSURANCE DOES NOT INCLUDE THOSE PRACTICES
- 3 DESCRIBED IN SECTION 4303 UNLESS PART OF A PLAN, SCHEME, DEVICE, OR
- 4 ARTIFICE TO AVOID THE APPLICATION OF THIS CHAPTER.
- 5 (Q) "TERMINALLY ILL" MEANS CERTIFIED BY A PHYSICIAN AS HAVING
- 6 AN ILLNESS OR PHYSICAL CONDITION THAT CAN REASONABLY BE EXPECTED TO
- 7 RESULT IN DEATH IN 24 MONTHS OR LESS.
- 8 (R) "VIATICAL SETTLEMENT FACILITATOR" MEANS A PERSON THAT, ON
- 9 BEHALF OF A VIATOR AND FOR A FEE, COMMISSION, OR OTHER VALUABLE
- 10 CONSIDERATION, OFFERS OR ATTEMPTS TO NEGOTIATE VIATICAL SETTLEMENT
- 11 CONTRACTS BETWEEN A VIATOR AND 1 OR MORE VIATICAL SETTLEMENT
- 12 PROVIDERS OR VIATICAL SETTLEMENT FACILITATORS, REPRESENTS ONLY THE
- 13 VIATOR, AND OWES A FIDUCIARY DUTY TO THE VIATOR TO ACT ACCORDING TO
- 14 THE VIATOR'S INSTRUCTIONS AND IN THE BEST INTERESTS OF THE VIATOR,
- 15 NOTWITHSTANDING THE MANNER IN WHICH THE VIATOR IS COMPENSATED.
- 16 VIATICAL SETTLEMENT FACILITATOR DOES NOT INCLUDE AN INDIVIDUAL WHO
- 17 IS LICENSED AS AN ATTORNEY, A CERTIFIED PUBLIC ACCOUNTANT, OR A
- 18 CERTIFIED FINANCIAL PLANNER ACCREDITED BY A NATIONALLY RECOGNIZED
- 19 ACCREDITATION AGENCY, WHO IS ACTING IN HIS OR HER PROFESSIONAL
- 20 CAPACITY, WHO IS RETAINED TO REPRESENT THE VIATOR, AND WHOSE
- 21 COMPENSATION IS NOT PAID DIRECTLY OR INDIRECTLY BY THE VIATICAL
- 22 SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT PURCHASER.
- 23 (S) "VIATICAL SETTLEMENT CONTRACT", "LIFE SETTLEMENT
- 24 CONTRACT", OR "SENIOR SETTLEMENT CONTACT" MEANS ANY OF THE
- 25 FOLLOWING:
- 26 (i) A WRITTEN AGREEMENT BETWEEN A VIATOR AND A VIATICAL
- 27 SETTLEMENT PROVIDER THAT ESTABLISHES THE TERMS UNDER WHICH

- 1 COMPENSATION OR ANYTHING OF VALUE THAT IS LESS THAN THE EXPECTED
- 2 DEATH BENEFIT OF THE POLICY IS OR WILL BE PAID IN RETURN FOR THE
- 3 VIATOR'S PRESENT OR FUTURE ASSIGNMENT, TRANSFER, SALE, RELEASE,
- 4 DEVISE, OR BEQUEST OF THE DEATH BENEFIT OR OWNERSHIP OF ANY PORTION
- 5 OF THE POLICY OR ANY BENEFICIAL INTEREST IN THE POLICY OR ITS
- 6 OWNERSHIP.
- 7 (ii) THE TRANSFER OR ACQUISITION FOR COMPENSATION OR ANYTHING
- 8 OF VALUE FOR OWNERSHIP OR BENEFICIAL INTEREST IN A TRUST OR AN
- 9 INTEREST IN ANOTHER PERSON THAT OWNS SUCH A POLICY IF THE TRUST OR
- 10 OTHER PERSON WAS FORMED OR AVAILED OF FOR THE PRINCIPAL PURPOSE OF
- 11 ACQUIRING 1 OR MORE LIFE INSURANCE POLICIES.
- 12 (iii) A PREMIUM FINANCE LOAN OR AGREEMENT MADE FOR A POLICY THAT
- 13 IS SUBJECT TO OR BECOMES A VIATICAL SETTLEMENT CONTRACT DESCRIBED
- 14 IN SUBPARAGRAPH (i), IS HELD BY A TRUST OR PERSON DESCRIBED IN
- 15 SUBPARAGRAPH (ii), OR CONTAINS ANY OF THE FOLLOWING CONTRACT TERMS:
- 16 (A) AN AGREEMENT BY THE VIATOR OR INSURED THAT THE POLICY OR
- 17 THE VIATICAL SETTLEMENT CONTRACT CONSTITUTES SECURITY FOR THE LOAN.
- 18 (B) A GUARANTEE TO THE VIATOR OR INSURED OF A VIATICAL
- 19 SETTLEMENT VALUE FOR THE POLICY.
- 20 (C) AN AGREEMENT BY THE VIATOR OR INSURED TO SELL THE POLICY
- 21 OR ANY PORTION OF THE POLICY'S DEATH BENEFIT.
- 22 (T) "VIATICAL SETTLEMENT PROVIDER" MEANS A PERSON, OTHER THAN
- 23 A VIATOR OR VIATICAL SETTLEMENT FACILITATOR, THAT ENTERS INTO OR
- 24 EFFECTUATES A VIATICAL SETTLEMENT CONTRACT. VIATICAL SETTLEMENT
- 25 PROVIDER DOES NOT INCLUDE ANY OF THE FOLLOWING:
- 26 (i) A REGULATED FINANCIAL INSTITUTION THAT TAKES AN ASSIGNMENT
- 27 OF A POLICY SOLELY AS A COLLATERAL FOR A LOAN.

- 1 (ii) THE ISSUER OF A POLICY.
- 2 (iii) AN AUTHORIZED OR ELIGIBLE INSURER THAT PROVIDES STOP-LOSS
- 3 COVERAGE OR FINANCIAL GUARANTEE INSURANCE TO A VIATICAL SETTLEMENT
- 4 PROVIDER, PURCHASER, FINANCING ENTITY, SPECIAL PURPOSE ENTITY, OR
- 5 RELATED PROVIDER TRUST.
- 6 (iv) A FINANCING ENTITY.
- 7 (v) A SPECIAL PURPOSE ENTITY.
- 8 (vi) A RELATED PROVIDER TRUST.
- 9 (vii) A VIATICAL SETTLEMENT PURCHASER.
- 10 (viii) ANY OTHER PERSON EXEMPT FROM THE DEFINITION OF VIATICAL
- 11 SETTLEMENT PROVIDER BY ORDER OF THE COMMISSIONER BASED ON HIS OR
- 12 HER REASONABLE DETERMINATION THAT THE PERSON DOES NOT MEET THE
- 13 DEFINITION OF VIATICAL SETTLEMENT PROVIDER.
- 14 (U) "VIATICATED POLICY" MEANS A POLICY THAT HAS BEEN ACQUIRED
- 15 BY A VIATICAL SETTLEMENT PROVIDER PURSUANT TO A VIATICAL SETTLEMENT
- 16 CONTRACT.
- 17 (V) "VIATOR" MEANS THE OWNER OF A POLICY OR A CERTIFICATE
- 18 HOLDER UNDER A GROUP POLICY THAT HAS NOT PREVIOUSLY BEEN VIATICATED
- 19 WHO, IN RETURN FOR COMPENSATION OR ANYTHING OF VALUE THAT IS LESS
- 20 THAN THE EXPECTED DEATH BENEFIT OF THE POLICY OR CERTIFICATE,
- 21 ASSIGNS, TRANSFERS, SELLS, RELEASES, DEVISES, OR BEQUEATHS THE
- 22 DEATH BENEFIT OR OWNERSHIP OF ANY PORTION OF THE POLICY OR
- 23 CERTIFICATE OF INSURANCE. FOR THE PURPOSES OF THIS CHAPTER, A
- 24 VIATOR IS NOT LIMITED TO AN OWNER OF A POLICY OR A CERTIFICATE
- 25 HOLDER UNDER A GROUP POLICY INSURING THE LIFE OF AN INDIVIDUAL WHO
- 26 IS TERMINALLY OR CHRONICALLY ILL EXCEPT WHERE SPECIFICALLY
- 27 ADDRESSED. VIATOR DOES NOT INCLUDE ANY OF THE FOLLOWING:

- 1 (i) A LICENSEE UNDER THIS CHAPTER.
- 2 (ii) A QUALIFIED INSTITUTIONAL BUYER.
- 3 (iii) A FINANCING ENTITY.
- 4 (iv) A SPECIAL PURPOSE ENTITY.
- 5 (v) A RELATED PROVIDER TRUST.
- 6 (W) "VIATICAL SETTLEMENT PURCHASER" MEANS A PERSON WHO
- 7 PROVIDES A SUM OF MONEY OR ANYTHING OF VALUE AS CONSIDERATION FOR A
- 8 POLICY OR AN INTEREST IN THE DEATH BENEFITS OF A POLICY THAT IS THE
- 9 SUBJECT OF A VIATICAL SETTLEMENT CONTRACT, OR A PERSON WHO OWNS,
- 10 ACQUIRES, OR IS ENTITLED TO A BENEFICIAL INTEREST IN A TRUST OR
- 11 OTHER ARRANGEMENT THAT OWNS A VIATICAL SETTLEMENT CONTRACT OR IS
- 12 THE BENEFICIARY OF A POLICY THAT IS THE SUBJECT OF A VIATICAL
- 13 SETTLEMENT CONTRACT, FOR THE PURPOSE OF DERIVING AN ECONOMIC
- 14 BENEFIT. VIATICAL SETTLEMENT PURCHASER DOES NOT INCLUDE ANY OF THE
- 15 FOLLOWING:
- 16 (i) A LICENSEE UNDER THIS CHAPTER.
- 17 (ii) A QUALIFIED INSTITUTIONAL BUYER.
- 18 (iii) A FINANCING ENTITY.
- 19 (iv) A SPECIAL PURPOSE ENTITY.
- 20 (v) A RELATED PROVIDER TRUST.
- 21 SEC. 4303. A VIATICAL SETTLEMENT CONTRACT DOES NOT INCLUDE ANY
- 22 OF THE FOLLOWING UNLESS PART OF A PLAN, SCHEME, DEVICE, OR ARTIFICE
- 23 TO AVOID THE APPLICATION OF THIS CHAPTER:
- 24 (A) A POLICY LOAN OR ACCELERATED DEATH BENEFIT MADE BY THE
- 25 INSURER PURSUANT TO THE POLICY'S TERMS WHETHER ISSUED WITH THE
- 26 ORIGINAL POLICY OR A RIDER.
- 27 (B) LOAN PROCEEDS THAT ARE USED SOLELY TO PAY PREMIUMS FOR THE

- 1 POLICY AND THE COSTS OF THE LOAN INCLUDING INTEREST, ARRANGEMENT
- 2 FEES, UTILIZATION FEES AND SIMILAR FEES, CLOSING COSTS, LEGAL FEES
- 3 AND EXPENSES, TRUSTEE FEES AND EXPENSES, AND THIRD-PARTY COLLATERAL
- 4 PROVIDER FEES AND EXPENSES, INCLUDING FEES PAYABLE TO LETTER OF
- 5 CREDIT ISSUERS.
- 6 (C) A LOAN MADE BY A REGULATED FINANCIAL INSTITUTION IN WHICH
- 7 THE LENDER TAKES AN INTEREST IN A POLICY SOLELY TO SECURE REPAYMENT
- 8 OF A LOAN OR, IF THERE IS A DEFAULT ON THE LOAN AND THE POLICY IS
- 9 TRANSFERRED, THE TRANSFER OF SUCH A POLICY BY THE LENDER, PROVIDED
- 10 THAT NEITHER THE DEFAULT ITSELF NOR THE TRANSFER IS PURSUANT TO AN
- 11 AGREEMENT OR UNDERSTANDING WITH ANY OTHER PERSON FOR THE PURPOSE OF
- 12 EVADING REGULATION UNDER THIS CHAPTER.
- 13 (D) A PREMIUM FINANCE LOAN MADE BY A LENDER NOT IN VIOLATION
- 14 OF CHAPTER 15.
- 15 (E) AN AGREEMENT WHERE ALL PARTIES ARE CLOSELY RELATED TO THE
- 16 INSURED BY BLOOD OR LAW OR HAVE A LAWFUL SUBSTANTIAL ECONOMIC
- 17 INTEREST IN THE CONTINUED LIFE, HEALTH, AND BODILY SAFETY OF THE
- 18 PERSON INSURED, OR IS A TRUST ESTABLISHED PRIMARILY FOR THE BENEFIT
- 19 OF SUCH PARTIES.
- 20 (F) ANY DESIGNATION, CONSENT, OR AGREEMENT BY AN INSURED WHO
- 21 IS AN EMPLOYEE OF AN EMPLOYER IN CONNECTION WITH THE PURCHASE BY
- 22 THE EMPLOYER, OR TRUST ESTABLISHED BY THE EMPLOYER, OF LIFE
- 23 INSURANCE ON THE LIFE OF THE EMPLOYEE AS DESCRIBED IN THIS ACT.
- 24 (G) ANY BUSINESS SUCCESSION PLANNING ARRANGEMENT, INCLUDING,
- 25 BUT NOT LIMITED TO, ALL OF THE FOLLOWING IF THE ARRANGEMENTS ARE
- 26 BONA FIDE ARRANGEMENTS:
- 27 (i) AN ARRANGEMENT BETWEEN 1 OR MORE SHAREHOLDERS IN A

- 1 CORPORATION OR BETWEEN A CORPORATION AND 1 OR MORE OF ITS
- 2 SHAREHOLDERS OR 1 OR MORE PERSONS OR TRUSTS ESTABLISHED BY ITS
- 3 SHAREHOLDERS.
- 4 (ii) AN ARRANGEMENT BETWEEN 1 OR MORE PARTNERS IN A PARTNERSHIP
- 5 OR BETWEEN A PARTNERSHIP AND 1 OR MORE OF ITS PARTNERS OR 1 OR MORE
- 6 TRUSTS ESTABLISHED BY ITS PARTNERS.
- 7 (iii) AN ARRANGEMENT BETWEEN 1 OR MORE MEMBERS IN A LIMITED
- 8 LIABILITY COMPANY OR BETWEEN A LIMITED LIABILITY COMPANY AND 1 OR
- 9 MORE OF ITS MEMBERS OR 1 OR MORE TRUSTS ESTABLISHED BY ITS MEMBERS.
- 10 (H) AN AGREEMENT ENTERED INTO BY A SERVICE RECIPIENT, A TRUST
- 11 ESTABLISHED BY THE SERVICE RECIPIENT AND A SERVICE PROVIDER, OR A
- 12 TRUST ESTABLISHED BY THE SERVICE PROVIDER WHO PERFORMS SIGNIFICANT
- 13 SERVICES FOR THE SERVICE RECIPIENT'S TRADE OR BUSINESS.
- 14 (I) AN ARRANGEMENT OR AGREEMENT WITH A SPECIAL PURPOSE ENTITY.
- 15 (J) ANY OTHER CONTRACT, TRANSACTION, OR ARRANGEMENT EXEMPTED
- 16 FROM THE DEFINITION OF VIATICAL SETTLEMENT CONTRACT BY ORDER
- 17 ADOPTED BY THE COMMISSIONER BASED ON HIS OR HER REASONABLE
- 18 DETERMINATION THAT THE CONTRACT, TRANSACTION, OR ARRANGEMENT IS NOT
- 19 OF THE TYPE REGULATED BY THIS CHAPTER.
- 20 SEC. 4304. (1) IF THERE IS MORE THAN 1 OWNER ON A SINGLE
- 21 POLICY AND THE OWNERS ARE RESIDENTS OF DIFFERENT STATES, THE
- 22 VIATICAL SETTLEMENT CONTRACT SHALL BE GOVERNED BY THE LAW OF THE
- 23 STATE IN WHICH THE OWNER HAVING THE LARGEST PERCENTAGE OWNERSHIP OF
- 24 THE POLICY RESIDES OR, IF THE OWNERS HOLD EQUAL OWNERSHIP, THE
- 25 STATE OF RESIDENCE OF 1 OWNER AGREED UPON IN WRITING BY ALL OWNERS.
- 26 THE LAW OF THE STATE OF THE INSURED GOVERNS IF EQUAL OWNERS FAIL TO
- 27 AGREE IN WRITING ON A STATE OF RESIDENCE FOR JURISDICTIONAL

- 1 PURPOSES.
- 2 (2) IF THE VIATOR IS A RESIDENT OF THIS STATE, THE VIATICAL
- 3 SETTLEMENT CONTRACT AND ALL DOCUMENTS TO BE SIGNED BY THE VIATOR
- 4 SHALL PROVIDE EXCLUSIVE JURISDICTION TO COURTS OF THIS STATE AND
- 5 THE LAWS OF THIS STATE SHALL GOVERN THE VIATICAL SETTLEMENT
- 6 CONTRACT AND ALL DOCUMENTS. NOTHING IN THE AGREEMENTS SHALL
- 7 ABROGATE THE VIATOR'S RIGHT TO A TRIAL BY JURY.
- 8 SEC. 4305. (1) EXCEPT AS PROVIDED IN SUBSECTIONS (2) AND (3),
- 9 A PERSON SHALL NOT OPERATE IN THIS STATE AS A VIATICAL SETTLEMENT
- 10 PROVIDER OR VIATICAL SETTLEMENT FACILITATOR WITHOUT FIRST HAVING
- 11 OBTAINED A LICENSE FROM THE COMMISSIONER. THIS SUBSECTION TAKES
- 12 EFFECT 90 DAYS AFTER THE EFFECTIVE DATE OF THIS CHAPTER. LICENSURE
- 13 UNDER THIS CHAPTER IS IN ADDITION TO AND NOT IN SUBSTITUTION FOR
- 14 ANY APPLICABLE LICENSURE AND REGISTRATION REQUIREMENTS UNDER THE
- 15 UNIFORM SECURITIES ACT (2002), 2008 PA 551, MCL 451.2101 TO
- 16 451.2703, THE SECURITIES ACT OF 1933, 15 USC 77A TO 77AA, OR THE
- 17 SECURITIES EXCHANGE ACT OF 1934, 15 USC 78A TO 7800.
- 18 (2) A PERSON WHO REPRESENTS THE VIATOR AND IS NOT COMPENSATED
- 19 DIRECTLY OR INDIRECTLY BY THE VIATICAL SETTLEMENT PROVIDER OR
- 20 VIATICAL SETTLEMENT PURCHASER, AND WHO IS LICENSED AS AN ATTORNEY,
- 21 CERTIFIED PUBLIC ACCOUNTANT, OR CERTIFIED FINANCIAL PLANNER
- 22 ACCREDITED BY A NATIONALLY RECOGNIZED ACCREDITATION AGENCY, MAY
- 23 NEGOTIATE VIATICAL SETTLEMENT CONTRACTS ON BEHALF OF A VIATOR
- 24 WITHOUT OBTAINING A LICENSE PURSUANT TO SUBSECTION (1).
- 25 (3) AN INDIVIDUAL LIFE INSURANCE PRODUCER WHO HAS BEEN
- 26 LICENSED IN THIS STATE FOR AT LEAST 1 YEAR AND AN INDIVIDUAL LIFE
- 27 INSURANCE PRODUCER WITH A LIFE LINE OF AUTHORITY IN HIS OR HER HOME

- 1 STATE FOR AT LEAST 1 YEAR WHO HAS BEEN LICENSED AS A NONRESIDENT
- 2 INDIVIDUAL LIFE INSURANCE PRODUCER IN THIS STATE SHALL BE
- 3 CONSIDERED TO MEET THE LICENSING REQUIREMENTS OF SECTION 4307(1) TO
- 4 (3)(C) AND (8) TO (11) AND MAY OPERATE AS A VIATICAL SETTLEMENT
- 5 FACILITATOR. EXCEPT AS OTHERWISE SPECIFICALLY PROVIDED IN THIS
- 6 SUBSECTION, AN INDIVIDUAL LIFE INSURANCE PRODUCER IS OTHERWISE
- 7 SUBJECT TO THIS CHAPTER.
- 8 (4) AT LEAST 45 DAYS BEFORE OPERATING AS A VIATICAL SETTLEMENT
- 9 FACILITATOR, AN INDIVIDUAL LIFE INSURANCE PRODUCER SHALL NOTIFY THE
- 10 COMMISSIONER IN WRITING ON A FORM PRESCRIBED BY THE COMMISSIONER
- 11 THAT HE OR SHE INTENDS TO OPERATE AS A VIATICAL SETTLEMENT
- 12 FACILITATOR.
- 13 (5) AN APPLICANT FOR A LICENSE AS A VIATICAL SETTLEMENT
- 14 PROVIDER OR VIATICAL SETTLEMENT FACILITATOR SHALL APPEAR BEFORE THE
- 15 SHERIFF OR ANY POLICE AGENCY FOR THE COUNTY IN WHICH THE APPLICANT
- 16 RESIDES AND REQUEST AN IMPRESSION OF HIS OR HER FINGERPRINTS AND
- 17 SHALL PAY THE COSTS INCURRED. TO THE EXTENT ALLOWED BY FEDERAL LAW,
- 18 THE COMMISSIONER SHALL REQUEST, AND THE DEPARTMENT OF STATE POLICE
- 19 SHALL PROVIDE, STATE, MULTISTATE, AND FEDERAL CRIMINAL HISTORY
- 20 RECORDS FOR THE COMMISSIONER'S USE IN DETERMINING WHETHER A LICENSE
- 21 SHALL BE ISSUED, SUSPENDED, OR REVOKED. THIS SUBSECTION DOES NOT
- 22 APPLY TO AN INDIVIDUAL LIFE INSURANCE PRODUCER WHO HAS A RESIDENT
- 23 OR NONRESIDENT LIFE LINE OF AUTHORITY IN THIS STATE ON THE
- 24 EFFECTIVE DATE OF THIS CHAPTER.
- 25 SEC. 4307. (1) AN APPLICANT FOR A LICENSE AS A VIATICAL
- 26 SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR SHALL SUBMIT
- 27 AN APPLICATION FOR THE LICENSE IN A MANNER PRESCRIBED BY THE

- 1 COMMISSIONER IN ACCORDANCE WITH CHAPTER 12. THE APPLICATION FOR A
- 2 VIATICAL SETTLEMENT PROVIDER LICENSE SHALL BE ACCOMPANIED BY A FEE
- 3 OF \$1,000.00. THE APPLICATION FOR A VIATICAL SETTLEMENT FACILITATOR
- 4 LICENSE SHALL BE ACCOMPANIED BY A FEE OF \$200.00.
- 5 (2) A LICENSE ISSUED UNDER THIS CHAPTER TO A PERSON OTHER THAN
- 6 AN INDIVIDUAL AUTHORIZES ALL PARTNERS, OFFICERS, MEMBERS, OR
- 7 DESIGNATED EMPLOYEES OF THE PERSON TO ACT AS VIATICAL SETTLEMENT
- 8 PROVIDERS OR VIATICAL SETTLEMENT FACILITATORS, AS APPLICABLE, AND
- 9 ALL THOSE PARTNERS, OFFICERS, MEMBERS, OR DESIGNATED EMPLOYEES
- 10 SHALL BE NAMED IN THE APPLICATION AND ANY SUPPLEMENTS TO THE
- 11 APPLICATION.
- 12 (3) UPON THE FILING OF AN APPLICATION UNDER THIS SECTION AND
- 13 THE PAYMENT OF THE LICENSE FEE, THE COMMISSIONER SHALL MAKE AN
- 14 INVESTIGATION OF THE APPLICANT AND ISSUE TO THE APPLICANT A LICENSE
- 15 THAT STATES IN SUBSTANCE THAT THE PERSON IS AUTHORIZED TO ACT AS A
- 16 VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR, AS
- 17 APPLICABLE, IF ALL OF THE FOLLOWING APPLY:
- 18 (A) IF THE APPLICATION IS FOR A LICENSE AS A VIATICAL
- 19 SETTLEMENT PROVIDER, THE APPLICANT PROVIDES ALL OF THE FOLLOWING:
- 20 (i) A DETAILED PLAN OF OPERATION.
- 21 (ii) PROOF OF FINANCIAL RESPONSIBILITY AS PROVIDED IN THIS
- 22 SECTION.
- 23 (iii) A GENERAL DESCRIPTION OF THE METHOD THE APPLICANT WILL USE
- 24 TO DETERMINE LIFE EXPECTANCIES, INCLUDING A DESCRIPTION OF THE
- 25 APPLICANT'S INTENDED RECEIPT OF LIFE EXPECTANCIES, THE APPLICANT'S
- 26 INTENDED USE OF LIFE EXPECTANCIES, THE APPLICANT'S INTENDED USE OF
- 27 LIFE EXPECTANCY PROVIDERS, AND A WRITTEN PLAN OF POLICIES AND

- 1 PROCEDURES USED TO DETERMINE LIFE EXPECTANCIES.
- 2 (B) THE COMMISSIONER FINDS ALL OF THE FOLLOWING:
- 3 (i) THE APPLICANT, INCLUDING, IF APPLICABLE, EACH PARTNER,
- 4 OFFICER, MEMBER, OR DESIGNATED EMPLOYEE, IS COMPETENT AND
- 5 TRUSTWORTHY AND INTENDS TO ACT IN GOOD FAITH IN THE CAPACITY OF A
- 6 VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR, AS
- 7 APPLICABLE.
- 8 (ii) THE APPLICANT, INCLUDING, IF APPLICABLE, EACH PARTNER,
- 9 OFFICER, MEMBER, OR DESIGNATED EMPLOYEE, HAS A GOOD BUSINESS
- 10 REPUTATION AND HAS HAD EXPERIENCE, TRAINING, OR EDUCATION SO AS TO
- 11 BE QUALIFIED TO ACT IN THE CAPACITY OF A VIATICAL SETTLEMENT
- 12 PROVIDER OR VIATICAL SETTLEMENT FACILITATOR, AS APPLICABLE.
- 13 (C) IF THE APPLICANT IS A PERSON OTHER THAN AN INDIVIDUAL, THE
- 14 APPLICANT PROVIDES A CERTIFICATE OF GOOD STANDING FROM THE STATE OF
- 15 ITS ORGANIZATION.
- 16 (D) THE APPLICANT PROVIDES AN ANTIFRAUD PLAN THAT MEETS THE
- 17 REQUIREMENTS OF SECTION 4353.
- 18 (4) AN APPLICANT FOR LICENSURE AS A VIATICAL SETTLEMENT
- 19 PROVIDER MAY PROVIDE PROOF OF FINANCIAL RESPONSIBILITY THROUGH 1 OF
- 20 THE FOLLOWING MEANS:
- 21 (A) SUBMITTING AUDITED FINANCIAL STATEMENTS THAT SHOW A
- 22 MINIMUM EQUITY OF NOT LESS THAN \$250,000.00 IN CASH OR CASH
- 23 EOUIVALENTS.
- 24 (B) SUBMITTING AUDITED ANNUAL FINANCIAL STATEMENTS THAT SHOW
- 25 POSITIVE EQUITY AND 1 OF THE FOLLOWING:
- 26 (i) A SURETY BOND IN THE AMOUNT OF \$250,000.00 IN FAVOR OF THIS
- 27 STATE ISSUED BY AN INSURER AUTHORIZED TO ISSUE SURETY BONDS IN THIS

- 1 STATE. THE SURETY BOND SHALL SPECIFICALLY AUTHORIZE RECOVERY BY THE
- 2 COMMISSIONER ON BEHALF OF ANY PERSON IN THIS STATE WHO SUSTAINS
- 3 DAMAGES RESULTING FROM A VIATICAL SETTLEMENT PROVIDER'S OR VIATICAL
- 4 SETTLEMENT FACILITATOR'S ERRONEOUS ACT, FAILURE TO ACT, CONVICTION
- 5 FOR FRAUD, OR CONVICTION OF AN UNFAIR TRADE PRACTICE.
- 6 (ii) AN UNCONDITIONAL AND IRREVOCABLE LETTER OF CREDIT, DEPOSIT
- 7 OF CASH, OR SECURITIES, IN ANY COMBINATION, IN THE AGGREGATE AMOUNT
- 8 OF \$250,000.00.
- 9 (5) IF AN APPLICANT IS LICENSED AS A VIATICAL SETTLEMENT
- 10 PROVIDER IN ANOTHER STATE, THE COMMISSIONER MAY ACCEPT AS VALID ANY
- 11 SIMILAR PROOF OF FINANCIAL RESPONSIBILITY SIMILAR TO SUBSECTION (4)
- 12 THAT THE APPLICANT FILED IN THAT STATE.
- 13 (6) THE COMMISSIONER MAY REQUEST PROOF OF FINANCIAL
- 14 RESPONSIBILITY AT ANY TIME THE COMMISSIONER CONSIDERS NECESSARY.
- 15 (7) AN APPLICANT SHALL PROVIDE ALL INFORMATION REQUESTED BY
- 16 THE COMMISSIONER. THE COMMISSIONER MAY, AT ANY TIME, REQUIRE AN
- 17 APPLICANT TO FULLY DISCLOSE THE IDENTITY OF ALL SHAREHOLDERS,
- 18 PARTNERS, DIRECTORS, OFFICERS, MEMBERS, AND EMPLOYEES, AND MAY, IN
- 19 THE EXERCISE OF THE COMMISSIONER'S DISCRETION, REFUSE TO ISSUE A
- 20 LICENSE TO AN APPLICANT THAT IS NOT AN INDIVIDUAL IF THE
- 21 COMMISSIONER IS NOT SATISFIED THAT EACH OFFICER, EMPLOYEE,
- 22 SHAREHOLDER, PARTNER, OR MEMBER WHO MAY MATERIALLY INFLUENCE THE
- 23 APPLICANT'S CONDUCT MEETS THE STANDARDS SET FORTH IN THIS CHAPTER.
- 24 (8) EXCEPT AS OTHERWISE PROVIDED, A LICENSE AS A VIATICAL
- 25 SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR EXPIRES
- 26 BIENNIALLY AS PROVIDED IN A SCHEDULE ESTABLISHED BY THE
- 27 COMMISSIONER NOT LATER THAN 90 DAYS AFTER THE EFFECTIVE DATE OF

- 1 THIS CHAPTER. A LICENSE AS A VIATICAL SETTLEMENT PROVIDER OR
- 2 VIATICAL SETTLEMENT FACILITATOR MAY, IN THE DISCRETION OF THE
- 3 COMMISSIONER AND AFTER THE PAYMENT OF A RENEWAL FEE OF \$500.00 FOR
- 4 A VIATICAL SETTLEMENT PROVIDER AND OF \$100.00 FOR A VIATICAL
- 5 SETTLEMENT FACILITATOR, BE CONTINUED PAST ITS EXPIRATION DATE AS
- 6 PROVIDED IN THE SCHEDULE ESTABLISHED BY THE COMMISSIONER. FAILURE
- 7 TO PAY A RENEWAL FEE BY THE REQUIRED DATE RESULTS IN THE EXPIRATION
- 8 OF THE LICENSE.
- 9 (9) ANY INDIVIDUAL LICENSED AS A VIATICAL SETTLEMENT
- 10 FACILITATOR SHALL COMPLETE 15 HOURS OR MORE OF CONTINUING EDUCATION
- 11 BIENNIALLY. THE COMMISSIONER SHALL APPROVE CONTINUING EDUCATION
- 12 COURSES THAT ARE RELATED TO VIATICAL SETTLEMENTS AND VIATICAL
- 13 SETTLEMENT TRANSACTIONS. THE COMMISSIONER MAY ADOPT RULES TO
- 14 ENFORCE THIS SUBSECTION.
- 15 (10) AS A CONDITION OF DOING BUSINESS IN THIS STATE, A
- 16 VIATICAL SETTLEMENT PROVIDER OR A VIATICAL SETTLEMENT FACILITATOR
- 17 THAT IS NOT ORGANIZED UNDER THE LAWS OF THIS STATE SHALL FILE WITH
- 18 THE APPLICATION FILED WITH THE COMMISSIONER THE NAME AND ADDRESS OF
- 19 A RESIDENT AGENT UPON WHICH ANY LOCAL SERVICE OF PROCESS AFFECTING
- 20 THE APPLICANT MAY BE SERVED. THE DESIGNATION SHALL REMAIN IN FORCE
- 21 AS LONG AS ANY LIABILITY REMAINS WITHIN THE STATE.
- 22 (11) A VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT
- 23 FACILITATOR SHALL PROVIDE TO THE COMMISSIONER NEW OR REVISED
- 24 INFORMATION REGARDING ANY CHANGE IN ITS OFFICERS, ANY SHAREHOLDER
- 25 OWNING 10% OR MORE OF ITS VOTING SECURITIES, OR ITS PARTNERS,
- 26 DIRECTORS, MEMBERS, OR DESIGNATED EMPLOYEES WITHIN 30 DAYS OF THE
- 27 CHANGE.

- 1 SEC. 4309. ANY CORPORATION, PARTNERSHIP, OR OTHER BUSINESS
- 2 THAT IS LICENSED AS A VIATICAL SETTLEMENT FACILITATOR SHALL
- 3 MAINTAIN AT LEAST 1 DESIGNATED INDIVIDUAL WHO IS INDIVIDUALLY
- 4 LICENSED AS A VIATICAL SETTLEMENT FACILITATOR TO BE RESPONSIBLE FOR
- 5 THE LICENSEE'S COMPLIANCE WITH THIS CHAPTER.
- 6 SEC. 4311. A PERSON SHALL NOT USE A VIATICAL SETTLEMENT
- 7 CONTRACT FORM OR PROVIDE A DISCLOSURE STATEMENT FORM TO A VIATOR IN
- 8 THIS STATE UNLESS THE VIATICAL SETTLEMENT CONTRACT FORM OR THE
- 9 DISCLOSURE STATEMENT FORM IS FILED WITH AND APPROVED BY THE
- 10 COMMISSIONER. THE COMMISSIONER SHALL DISAPPROVE A VIATICAL
- 11 SETTLEMENT CONTRACT FORM OR A DISCLOSURE STATEMENT FORM IF, IN THE
- 12 COMMISSIONER'S OPINION, THE VIATICAL SETTLEMENT CONTRACT FORM, THE
- 13 DISCLOSURE STATEMENT FORM, OR ANY PROVISION CONTAINED IN THE FORM
- 14 FAILS TO MEET THE REQUIREMENTS OF THIS CHAPTER, IS UNREASONABLE, IS
- 15 CONTRARY TO THE INTERESTS OF THE PUBLIC, OR IS OTHERWISE MISLEADING
- 16 OR UNFAIR TO THE VIATOR. IF NOT DISAPPROVED BY THE COMMISSIONER, A
- 17 FILING MADE PURSUANT TO THIS SECTION SHALL BE CONSIDERED APPROVED
- 18 45 DAYS AFTER THE CONTRACT FORM OR DISCLOSURE FORM IS FILED.
- 19 SEC. 4313. (1) ALL DISCLOSURES PROVIDED PURSUANT TO THIS
- 20 CHAPTER SHALL BE UNDERSTANDABLE, READABLE, AND NOT MISLEADING.
- 21 (2) BEFORE A VIATICAL SETTLEMENT FACILITATOR OR VIATICAL
- 22 SETTLEMENT PROVIDER PRESENTS ANY APPLICATION FOR A VIATICAL
- 23 SETTLEMENT CONTRACT TO A PROSPECTIVE VIATOR, POLICY OWNER, OR
- 24 INSURED PERSON FOR SIGNATURE, HE OR SHE SHALL DISCLOSE IN WRITING
- 25 AT LEAST ALL OF THE FOLLOWING:
- 26 (A) A DESCRIPTION OF HOW VIATICAL SETTLEMENTS OPERATE,
- 27 INCLUDING DISTRIBUTION OF THE NAIC'S BROCHURE ON VIATICAL

- 1 SETTLEMENTS UNLESS ANOTHER FORM IS DEVELOPED AND APPROVED BY THE
- 2 COMMISSIONER.
- 3 (B) POSSIBLE ALTERNATIVES TO VIATICAL SETTLEMENT CONTRACTS,
- 4 INCLUDING ANY ACCELERATED DEATH BENEFITS, CASH SURRENDER VALUES, OR
- 5 POLICY LOANS AVAILABLE UNDER THE POLICY TO BE VIATICATED.
- 6 (C) THAT THE LIFE SETTLEMENT FACILITATOR OWES A FIDUCIARY DUTY
- 7 TO THE POLICY OWNER, INCLUDING A DUTY TO ACT ACCORDING TO THE
- 8 OWNER'S INSTRUCTIONS AND IN THE OWNER'S BEST INTERESTS.
- 9 (D) THAT ENTERING INTO A VIATICAL SETTLEMENT CONTRACT WILL
- 10 RESULT IN INVESTORS HAVING A FINANCIAL INTEREST IN THE INSURED'S
- 11 DEATH.
- 12 (E) THAT THE PROCEEDS OF THE VIATICAL SETTLEMENT MAY BE
- 13 SUBJECT TO FEDERAL AND STATE INCOME TAXATION AND THAT THE POLICY
- 14 OWNER SHOULD SEEK ADVICE ON TAX CONSEQUENCES FROM A PROFESSIONAL
- 15 TAX ADVISER.
- 16 (F) THAT THE PROCEEDS OF THE VIATICAL SETTLEMENT MAY BE
- 17 SUBJECT TO THE CLAIMS OF CREDITORS.
- 18 (G) THAT RECEIPT OF THE PROCEEDS OF THE VIATICAL SETTLEMENT
- 19 CONTRACT MAY DISQUALIFY THE OWNER, THE OWNER'S SPOUSE, AND THE
- 20 OWNER'S DEPENDENTS FROM ELIGIBILITY FOR GOVERNMENTAL MEDICAL AND
- 21 PUBLIC ASSISTANCE PROGRAMS.
- 22 (H) THAT ENTERING INTO A VIATICAL SETTLEMENT CONTRACT MAY
- 23 RESULT IN FORFEITURE OF OTHER RIGHTS AND BENEFITS UNDER THE POLICY,
- 24 SUCH AS CONVERSION RIGHTS OR WAIVER OF PREMIUM, AND EXACTLY WHICH
- 25 OTHER RIGHTS OR BENEFITS MAY OR WILL BE AFFECTED.
- 26 (I) THAT ENTERING INTO A VIATICAL SETTLEMENT CONTRACT MAY
- 27 PREVENT THE INSURED FROM PURCHASING OTHER LIFE INSURANCE IF THE

- 1 SETTLED POLICY REMAINS IN FORCE.
- 2 (J) HOW AND TO WHOM THE IDENTITY OF THE INSURED AND MEDICAL,
- 3 FINANCIAL, AND PERSONAL INFORMATION ABOUT THE INSURED WILL BE
- 4 DISCLOSED.
- 5 (K) THAT IF ANY OTHER PERSONS ARE INSURED UNDER THE POLICY,
- 6 COVERAGE ON THE OTHER LIVES MAY BE TERMINATED.
- 7 (1) THE DOLLAR AMOUNT OF THE CURRENT DEATH BENEFIT PAYABLE TO
- 8 THE BENEFICIARY UNDER THE POLICY, THE AVAILABILITY OF ANY
- 9 ADDITIONAL GUARANTEED INSURANCE BENEFITS, THE DOLLAR AMOUNT OF ANY
- 10 ACCIDENTAL DEATH AND DISMEMBERMENT BENEFITS UNDER THE POLICY, AND
- 11 THE EXTENT TO WHICH THE VIATOR'S INTEREST IN EACH BENEFIT WILL BE
- 12 TRANSFERRED AS A RESULT OF THE VIATICAL SETTLEMENT CONTRACT.
- 13 (M) THAT WHEN VIATICAL SETTLEMENT PROCEEDS ARE PAID, THE
- 14 VIATOR HAS THE RIGHT TO RESCIND THE VIATICAL SETTLEMENT CONTRACT
- 15 FOR 30 DAYS AFTER THE CONTRACT IS SIGNED OR FOR 15 DAYS AFTER THE
- 16 VIATOR RECEIVES THE VIATICAL SETTLEMENT PROCEEDS, WHICHEVER TIME
- 17 PERIOD EXPIRES LAST. IF THE VIATOR DIES DURING THE RESCISSION
- 18 PERIOD, THE DEATH RESCINDS THE VIATICAL SETTLEMENT CONTRACT,
- 19 SUBJECT TO REPAYMENT OF ALL VIATICAL SETTLEMENT PROCEEDS TO THE
- 20 VIATICAL SETTLEMENT PROVIDER.
- 21 (N) THAT AFTER EXECUTION OF AN APPLICATION FOR A VIATICAL
- 22 SETTLEMENT CONTRACT AND UNTIL PAYMENT OF THE VIATICAL SETTLEMENT
- 23 CONTRACT PROCEEDS, THE VIATICAL SETTLEMENT PROVIDER OR HIS OR HER
- 24 AUTHORIZED REPRESENTATIVE MAY CONTACT THE INSURED FOR THE PURPOSE
- 25 OF DETERMINING THE INSURED'S HEALTH STATUS, TO CONFIRM THE
- 26 INSURED'S RESIDENTIAL OR BUSINESS ADDRESS AND TELEPHONE NUMBER, AND
- 27 FOR OTHER PURPOSES PERMITTED BY LAW.

- 1 (3) THE VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT
- 2 FACILITATOR SHALL PROVIDE THE DISCLOSURES UNDER SUBSECTION (2) IN A
- 3 SEPARATE DOCUMENT THAT IS DATED AND SIGNED BY THE VIATOR AND THE
- 4 VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR,
- 5 WHO SHALL DELIVER 1 COPY TO THE VIATOR.
- 6 (4) THE DISCLOSURE DOCUMENT UNDER SUBSECTION (2) SHALL CONTAIN
- 7 THE FOLLOWING LANGUAGE:
- 8 "ALL MEDICAL, FINANCIAL, OR PERSONAL INFORMATION SOLICITED OR
- 9 OBTAINED BY A VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT
- 10 FACILITATOR ABOUT AN INSURED, INCLUDING THE INSURED'S IDENTITY OR
- 11 THE IDENTITY OF FAMILY MEMBERS, A SPOUSE, OR A SIGNIFICANT OTHER,
- 12 MAY BE DISCLOSED AS NECESSARY TO EFFECT THE VIATICAL SETTLEMENT
- 13 BETWEEN THE VIATOR AND THE VIATICAL SETTLEMENT PROVIDER. IF YOU ARE
- 14 ASKED TO PROVIDE THIS INFORMATION, YOU WILL BE ASKED TO CONSENT TO
- 15 THE DISCLOSURE TO SOMEONE WHO BUYS THE POLICY OR PROVIDES FUNDS FOR
- 16 THE PURCHASE. YOU MAY BE ASKED TO RENEW YOUR PERMISSION TO SHARE
- 17 MEDICAL AND FINANCIAL INFORMATION UNTIL THE VIATICAL SETTLEMENT
- 18 CONTRACT IS SIGNED AND YOU RECEIVE ITS PROCEEDS AND TO SHARE
- 19 PERSONAL LOCATION AND CONTACT INFORMATION EVERY 2 YEARS UNTIL THE
- 20 VIATICAL SETTLEMENT CONTRACT IS FULLY EFFECTUATED.".
- 21 (5) IN ADDITION TO THE DISCLOSURES REQUIRED BY SUBSECTION (1)
- 22 AND BEFORE THE DATE THE VIATICAL SETTLEMENT CONTRACT IS SIGNED BY
- 23 THE VIATOR AND ALL THE NECESSARY PARTIES, A VIATICAL SETTLEMENT
- 24 PROVIDER SHALL DISCLOSE TO THE VIATOR AT LEAST ALL OF THE
- 25 FOLLOWING:
- 26 (A) THE AFFILIATION, IF ANY, BETWEEN THE VIATICAL SETTLEMENT
- 27 PROVIDER AND THE ISSUER OF THE POLICY.

- 1 (B) THE NAME, BUSINESS ADDRESS, AND TELEPHONE NUMBER OF THE
- 2 VIATICAL SETTLEMENT PROVIDER.
- 3 (C) THE AMOUNT AND METHOD OF CALCULATING THE VIATICAL
- 4 SETTLEMENT FACILITATOR'S COMPENSATION. AS USED IN THIS SUBDIVISION,
- 5 "COMPENSATION" INCLUDES ANYTHING OF VALUE PAID OR GIVEN TO A
- 6 VIATICAL SETTLEMENT FACILITATOR FOR THE PLACEMENT OF A POLICY.
- 7 (D) ANY AFFILIATIONS OR CONTRACTUAL ARRANGEMENTS BETWEEN THE
- 8 VIATICAL SETTLEMENT PROVIDER AND THE VIATICAL SETTLEMENT
- 9 FACILITATOR.
- 10 (E) THAT AN ESCROW AGENT SHALL PROVIDE ESCROW SERVICES TO THE
- 11 PARTIES PURSUANT TO A WRITTEN AGREEMENT, SIGNED BY THE VIATICAL
- 12 SETTLEMENT PROVIDER, THE VIATICAL SETTLEMENT FACILITATOR, AND THE
- 13 VIATOR. AT THE CLOSE OF ESCROW, THE ESCROW AGENT WILL DISTRIBUTE
- 14 THE PROCEEDS OF THE SALE TO THE VIATOR, MINUS ANY COMPENSATION TO
- 15 BE PAID TO ANY OTHER PERSONS WHO PROVIDED SERVICES AND THE VIATOR
- 16 HAS AGREED TO COMPENSATE OUT OF THE GROSS AMOUNT OFFERED BY THE
- 17 VIATICAL SETTLEMENT PURCHASER. ALL PERSONS RECEIVING ANY FORM OF
- 18 COMPENSATION UNDER THE ESCROW AGREEMENT SHALL BE CLEARLY
- 19 IDENTIFIED, INCLUDING NAME, BUSINESS ADDRESS, TELEPHONE NUMBER, AND
- 20 TAX IDENTIFICATION NUMBER.
- 21 (F) ANY OTHER DISCLOSURE AS MAY BE REQUIRED BY THE
- 22 COMMISSIONER.
- 23 (6) IN ADDITION TO THE DISCLOSURES REQUIRED BY SUBSECTION (1)
- 24 AND BEFORE THE DATE THE VIATICAL SETTLEMENT CONTRACT IS SIGNED BY
- 25 THE VIATOR AND ALL THE NECESSARY PARTIES, A VIATICAL SETTLEMENT
- 26 FACILITATOR SHALL DISCLOSE TO THE VIATOR AT LEAST ALL OF THE
- 27 FOLLOWING:

- 1 (A) THE NAME, BUSINESS ADDRESS, AND TELEPHONE NUMBER OF THE
- 2 VIATICAL SETTLEMENT FACILITATOR.
- 3 (B) A FULL, COMPLETE, AND ACCURATE DESCRIPTION WITH DOLLAR
- 4 AMOUNTS OF ALL OFFERS, COUNTEROFFERS, ACCEPTANCES, AND REJECTIONS
- 5 FROM ALL VIATICAL SETTLEMENT PROVIDERS CONTACTED RELATING TO THE
- 6 PROPOSED VIATICAL SETTLEMENT CONTRACT.
- 7 (C) ANY AFFILIATIONS OR CONTRACTUAL AGREEMENTS BETWEEN THE
- 8 VIATICAL SETTLEMENT FACILITATOR AND ANY PERSON MAKING AN OFFER IN
- 9 CONNECTION WITH THE PROPOSED VIATICAL CONTRACT.
- 10 (D) THE SOURCE OF CONTINUED PREMIUM PAYMENTS UNDER THE POLICY
- 11 AND THE IDENTITY OF EACH BENEFICIARY OF ANY PROCEEDS OF EACH POLICY
- 12 BENEFIT.
- 13 (E) THE DOLLAR AMOUNT OF THE VIATICAL SETTLEMENT PROVIDER'S
- 14 GROSS FINAL OFFER.
- 15 (F) THE IDENTITY OF ANY PERSON RECEIVING ANY COMPENSATION
- 16 DIRECTLY OR INDIRECTLY FROM THE VIATICAL SETTLEMENT PROVIDER WITH
- 17 RESPECT TO THE VIATICAL SETTLEMENT CONTRACT.
- 18 (G) THE AMOUNT, TERMS, AND METHODS OF COMPUTING COMPENSATION
- 19 IN DOLLARS AND AS A PERCENTAGE OF THE TOTAL.
- 20 (H) THE NET AMOUNT PAYABLE TO THE VIATOR.
- 21 (I) ANY OTHER DISCLOSURE REQUIRED BY THE COMMISSIONER.
- 22 (7) THE VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT
- 23 FACILITATOR SHALL CONSPICUOUSLY DISPLAY THE DISCLOSURES REQUIRED BY
- 24 SUBSECTIONS (5) AND (6) IN THE VIATICAL SETTLEMENT CONTRACT OR IN A
- 25 SEPARATE ATTACHMENT SIGNED BY THE VIATOR AND THE VIATICAL
- 26 SETTLEMENT PROVIDER AND VIATICAL SETTLEMENT FACILITATOR, AS
- 27 APPROPRIATE.

- 1 (8) IF THE VIATICAL SETTLEMENT PROVIDER TRANSFERS OWNERSHIP OR
- 2 CHANGES THE BENEFICIARY OF THE POLICY, THE VIATICAL SETTLEMENT
- 3 PROVIDER SHALL COMMUNICATE IN WRITING THE CHANGE IN OWNERSHIP OR
- 4 BENEFICIARY TO THE VIATOR OR INSURED IMMEDIATELY, AND WITHIN 20
- 5 DAYS AFTER THE CHANGE.
- 6 SEC. 4315. (1) A VIATICAL SETTLEMENT PROVIDER ENTERING INTO A
- 7 VIATICAL SETTLEMENT CONTRACT SHALL FIRST OBTAIN ALL OF THE
- 8 FOLLOWING:
- 9 (A) IF THE VIATOR IS THE INSURED, A WRITTEN STATEMENT FROM AN
- 10 ATTENDING PHYSICIAN THAT THE VIATOR IS OF SOUND MIND AND UNDER NO
- 11 CONSTRAINT OR UNDUE INFLUENCE TO ENTER INTO A VIATICAL SETTLEMENT
- 12 CONTRACT. AS USED IN THIS SUBDIVISION, "PHYSICIAN" MEANS A PERSON
- 13 LICENSED IN THIS STATE TO ENGAGE IN THE PRACTICE OF MEDICINE OR
- 14 PRACTICE OF OSTEOPATHIC MEDICINE AND SURGERY.
- 15 (B) A DOCUMENT IN WHICH THE INSURED CONSENTS IN WRITING, AS
- 16 REQUIRED BY THIS CHAPTER, TO THE RELEASE OF THE INSURED'S MEDICAL
- 17 RECORDS TO A VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT
- 18 FACILITATOR.
- 19 (2) WITHIN 20 DAYS AFTER A VIATOR EXECUTES DOCUMENTS NECESSARY
- 20 TO TRANSFER ANY RIGHTS UNDER A POLICY OR WITHIN 20 DAYS OF ENTERING
- 21 ANY EXPRESSED OR IMPLIED AGREEMENT, OPTION, PROMISE, OR OTHER FORM
- 22 OF UNDERSTANDING TO VIATICATE THE POLICY, THE VIATICAL SETTLEMENT
- 23 PROVIDER SHALL GIVE WRITTEN NOTICE TO THE INSURER THAT ISSUED THAT
- 24 POLICY THAT THE POLICY HAS OR WILL BECOME A VIATICATED POLICY. THE
- 25 NOTICE SHALL BE ACCOMPANIED BY THE DOCUMENTS REQUIRED BY SUBSECTION
- 26 (3).
- 27 (3) THE VIATICAL SETTLEMENT PROVIDER SHALL DELIVER A COPY OF

- 1 THE MEDICAL RELEASE REQUIRED UNDER SUBSECTION (1)(B), A COPY OF THE
- 2 VIATOR'S APPLICATION FOR THE VIATICAL SETTLEMENT CONTRACT, AND A
- 3 REQUEST FOR VERIFICATION OF COVERAGE TO THE INSURER THAT ISSUED THE
- 4 POLICY THAT IS THE SUBJECT OF THE VIATICAL SETTLEMENT TRANSACTION.
- 5 THE VIATICAL SETTLEMENT PROVIDER SHALL USE THE NAIC'S FORM FOR
- 6 VERIFICATION OF COVERAGE UNLESS ANOTHER FORM IS APPROVED BY THE
- 7 COMMISSIONER.
- 8 (4) THE INSURER SHALL RESPOND TO A REQUEST FOR VERIFICATION OF
- 9 COVERAGE SUBMITTED ON AN APPROVED FORM BY A VIATICAL SETTLEMENT
- 10 PROVIDER OR VIATICAL SETTLEMENT FACILITATOR WITHIN 30 CALENDAR DAYS
- 11 AFTER THE DATE THE REQUEST IS RECEIVED. THE INSURER SHALL ACCEPT AN
- 12 ORIGINAL OR FACSIMILE OR ELECTRONIC COPY OF A REQUEST FOR
- 13 VERIFICATION AND ANY ACCOMPANYING AUTHORIZATION SIGNED BY THE
- 14 VIATOR.
- 15 (5) BEFORE OR AT THE TIME OF EXECUTION OF THE VIATICAL
- 16 SETTLEMENT CONTRACT, THE VIATICAL SETTLEMENT PROVIDER SHALL OBTAIN
- 17 A WITNESSED DOCUMENT IN WHICH THE VIATOR CONSENTS TO THE VIATICAL
- 18 SETTLEMENT CONTRACT, REPRESENTS THAT THE VIATOR HAS A FULL AND
- 19 COMPLETE UNDERSTANDING OF THE VIATICAL SETTLEMENT CONTRACT AND A
- 20 FULL AND COMPLETE UNDERSTANDING OF THE BENEFITS OF THE POLICY, AND
- 21 ACKNOWLEDGES THAT THE VIATOR IS ENTERING INTO THE VIATICAL
- 22 SETTLEMENT CONTRACT FREELY AND VOLUNTARILY AND, IF THE VIATOR IS
- 23 TERMINALLY OR CHRONICALLY ILL, ACKNOWLEDGES THAT THE INSURED IS
- 24 TERMINALLY OR CHRONICALLY ILL AND THAT THE TERMINAL OR CHRONIC
- 25 ILLNESS WAS DIAGNOSED AFTER THE POLICY WAS ISSUED.
- 26 (6) IF A VIATICAL SETTLEMENT FACILITATOR PERFORMS ANY OF THE
- 27 ACTIVITIES SPECIFIED IN THIS SECTION ON BEHALF OF THE VIATICAL

- 1 SETTLEMENT PROVIDER, THE VIATICAL SETTLEMENT PROVIDER SHALL BE
- 2 CONSIDERED TO HAVE FULFILLED THE REQUIREMENTS OF THIS SECTION.
- 3 (7) ALL MEDICAL INFORMATION SOLICITED OR OBTAINED BY ANY
- 4 LICENSEE IS SUBJECT TO THE APPLICABLE PROVISIONS OF STATE AND
- 5 FEDERAL LAW RELATING TO CONFIDENTIALITY OF MEDICAL INFORMATION.
- 6 SEC. 4317. (1) THE VIATICAL SETTLEMENT PROVIDER SHALL INSTRUCT
- 7 THE VIATOR TO SEND THE EXECUTED DOCUMENTS REQUIRED TO EFFECT THE
- 8 CHANGE IN OWNERSHIP, ASSIGNMENT, OR CHANGE IN BENEFICIARY DIRECTLY
- 9 TO THE ESCROW AGENT. WITHIN 3 BUSINESS DAYS AFTER THE DATE THE
- 10 ESCROW AGENT RECEIVES THE DOCUMENTS, OR AFTER THE DATE THE VIATICAL
- 11 SETTLEMENT PROVIDER RECEIVES THE DOCUMENTS IF THE VIATOR
- 12 ERRONEOUSLY PROVIDES THE DOCUMENTS DIRECTLY TO THE VIATICAL
- 13 SETTLEMENT PROVIDER, THE VIATICAL SETTLEMENT PROVIDER SHALL PAY OR
- 14 TRANSFER THE GROSS AMOUNT TO BE PAID BY THE VIATICAL SETTLEMENT
- 15 PROVIDER TO THE ESCROW AGENT FOR DEPOSIT IN A TRUST OR ESCROW
- 16 ACCOUNT SET UP FOR THAT PURPOSE BY THE ESCROW AGENT IN A REGULATED
- 17 FINANCIAL INSTITUTION. UPON PAYMENT OF THE SETTLEMENT PROCEEDS INTO
- 18 THE ESCROW OR TRUST ACCOUNT, THE ESCROW AGENT OR TRUSTEE SHALL
- 19 DELIVER THE ORIGINAL CHANGE IN OWNERSHIP, ASSIGNMENT, OR CHANGE IN
- 20 BENEFICIARY FORMS TO THE VIATICAL SETTLEMENT PROVIDER, A
- 21 REPRESENTATIVE OF THE VIATICAL SETTLEMENT PROVIDER, OR RELATED
- 22 PROVIDER TRUST. UPON THE ESCROW AGENT'S RECEIPT OF THE
- 23 ACKNOWLEDGMENT OF THE PROPERLY COMPLETED TRANSFER OF OWNERSHIP,
- 24 ASSIGNMENT, OR DESIGNATION OF BENEFICIARY FROM THE INSURER, THE
- 25 ESCROW AGENT SHALL PAY THE SETTLEMENT PROCEEDS TO THE VIATOR AND
- 26 ANY OTHER PERSON PURSUANT TO THE VIATICAL SETTLEMENT CONTRACT AND
- 27 THE ESCROW AGREEMENT. THE ESCROW AGENT SHALL MAKE PAYMENT WITHIN 3

- 1 BUSINESS DAYS OF THE DATE THE ESCROW AGENT RECEIVED THE
- 2 ACKNOWLEDGED FORMS FROM THE INSURER. MONEY IS CONSIDERED SENT TO A
- 3 VIATOR AS OF THE DATE THAT THE ESCROW AGENT EITHER RELEASES THE
- 4 MONEY FOR WIRE TRANSFER TO THE VIATOR OR PLACES A CHECK FOR
- 5 DELIVERY TO THE VIATOR VIA UNITED STATES POSTAL SERVICE OR OTHER
- 6 NATIONALLY RECOGNIZED DELIVERY SERVICE.
- 7 (2) FAILURE TO TRANSFER THE PROCEEDS TO THE VIATOR AS PROVIDED
- 8 IN SUBSECTION (1) RENDERS THE VIATICAL SETTLEMENT CONTRACT VOIDABLE
- 9 BY THE VIATOR FOR LACK OF CONSIDERATION UNTIL THE TIME
- 10 CONSIDERATION IS TENDERED TO AND ACCEPTED BY THE VIATOR. IF A
- 11 VIATICAL SETTLEMENT CONTRACT IS VOIDED BY THE VIATOR PURSUANT TO
- 12 THIS SUBSECTION, OWNERSHIP OF THE POLICY REVERTS TO THE VIATOR OR
- 13 TO THE VIATOR'S ESTATE IF THE VIATOR IS DECEASED, IRRESPECTIVE OF
- 14 ANY TRANSFER OF OWNERSHIP OF THE POLICY BY THE VIATOR, VIATICAL
- 15 SETTLEMENT PROVIDER, OR ANY OTHER PERSON.
- 16 SEC. 4319. (1) AFTER A VIATICAL SETTLEMENT HAS BEEN ENTERED
- 17 INTO, THE VIATICAL SETTLEMENT PROVIDER, VIATICAL SETTLEMENT
- 18 FACILITATOR, OR AUTHORIZED REPRESENTATIVE SHALL NOT CONTACT THE
- 19 INSURED FOR ANY REASON RELATED TO THE VIATICAL SETTLEMENT, EXCEPT
- 20 TO OBTAIN PERSONAL LOCATION AND CONTACT INFORMATION, WHICH SHALL
- 21 NOT BE OBTAINED MORE OFTEN THAN ONCE EVERY 2 YEARS.
- 22 (2) FOR THE PURPOSES OF THIS SECTION, VIATICAL SETTLEMENT
- 23 PROVIDERS AND VIATICAL SETTLEMENT FACILITATORS ARE RESPONSIBLE FOR
- 24 THE ACTIONS OF THEIR AUTHORIZED REPRESENTATIVES.
- 25 SEC. 4321. (1) A LICENSEE UNDER THIS CHAPTER SHALL RETAIN
- 26 COPIES OF ALL OF THE FOLLOWING FOR 5 YEARS:
- 27 (A) ALL PROPOSED, OFFERED, OR EXECUTED VIATICAL SETTLEMENT

- 1 CONTRACTS, PURCHASE AGREEMENTS, UNDERWRITING DOCUMENTS, POLICY
- 2 FORMS, AND APPLICATIONS FROM THE DATE OF THE PROPOSAL, OFFER, OR
- 3 EXECUTION OF THE VIATICAL SETTLEMENT CONTRACT OR PURCHASE
- 4 AGREEMENT, WHICHEVER IS LATER.
- 5 (B) ALL CHECKS, DRAFTS, OR OTHER EVIDENCE AND DOCUMENTATION
- 6 RELATED TO THE PAYMENT, TRANSFER, DEPOSIT, OR RELEASE OF MONEY FROM
- 7 THE DATE OF THE VIATICAL SETTLEMENT TRANSACTION.
- 8 (C) ALL OTHER RECORDS AND DOCUMENTS RELATED TO THE
- 9 REQUIREMENTS OF THIS CHAPTER.
- 10 (2) THIS SECTION DOES NOT RELIEVE A PERSON OF THE OBLIGATION
- 11 TO PRODUCE THE DOCUMENTS DESCRIBED IN SUBSECTION (1) TO THE
- 12 COMMISSIONER AFTER THE RETENTION PERIOD SPECIFIED IN THAT
- 13 SUBSECTION HAS EXPIRED IF THE PERSON HAS RETAINED THE DOCUMENTS.
- 14 (3) RECORDS REQUIRED TO BE RETAINED BY THIS SECTION SHALL BE
- 15 LEGIBLE AND COMPLETE AND MAY BE RETAINED IN PAPER, PHOTOGRAPH,
- 16 MICROPROCESS, MAGNETIC, MECHANICAL, OR ELECTRONIC MEDIA, OR BY ANY
- 17 PROCESS THAT ACCURATELY REPRODUCES OR FORMS A DURABLE MEDIUM FOR
- 18 THE REPRODUCTION OF A RECORD.
- 19 SEC. 4323. (1) THE COMMISSIONER OR ANY OF HIS OR HER
- 20 AUTHORIZED DEPUTIES OR EXAMINERS MAY EXAMINE IN PERSON ANY OR ALL
- 21 OF THE BOOKS, RECORDS, DOCUMENTS, AND PAPERS OF ANY APPLICANT OR
- 22 LICENSEE, DOMESTIC OR FOREIGN, UNDER THIS CHAPTER, INCLUDING, BUT
- 23 NOT LIMITED TO, THOSE OF ANY OFFICER, DIRECTOR, EMPLOYEE, AGENT OF
- 24 THE LICENSEE, PERSON AFFILIATED OR ASSOCIATED WITH A LICENSEE, OR
- 25 ANY OTHER PERSON WHO IN THE COMMISSIONER'S DISCRETION MAY HAVE
- 26 INFORMATION MATERIAL OR NECESSARY TO AN EXAMINATION OF THE
- 27 LICENSEE.

- 1 (2) INSTEAD OF AN EXAMINATION UNDER THIS CHAPTER OF ANY
- 2 FOREIGN OR ALIEN LICENSEE DOING BUSINESS IN THIS STATE, THE
- 3 COMMISSIONER MAY ACCEPT AN EXAMINATION REPORT ON THE LICENSEE AS
- 4 PREPARED BY THE INSURANCE REGULATOR FOR THE LICENSEE'S STATE OF
- 5 DOMICILE OR PORT-OF-ENTRY STATE IF THAT STATE ACCEPTS EXAMINATION
- 6 REPORTS PREPARED BY THE COMMISSIONER.
- 7 (3) THE COMMISSIONER HAS THE POWER TO ISSUE SUBPOENAS, TO
- 8 ADMINISTER OATHS, AND TO EXAMINE UNDER OATH ANY PERSON AS TO ANY
- 9 MATTER PERTINENT TO THE EXAMINATION. UPON THE FAILURE OR REFUSAL OF
- 10 A PERSON TO OBEY A SUBPOENA, THE COMMISSIONER MAY PETITION A COURT
- 11 OF COMPETENT JURISDICTION, AND, UPON PROPER SHOWING, THE COURT MAY
- 12 ENTER AN ORDER COMPELLING THE WITNESS TO APPEAR AND TESTIFY OR
- 13 PRODUCE DOCUMENTARY EVIDENCE. FAILURE TO OBEY THE COURT ORDER IS
- 14 PUNISHABLE AS CONTEMPT OF COURT.
- 15 (4) ALL ACTUAL AND NECESSARY EXPENSES INCURRED IN CONNECTION
- 16 WITH THE EXAMINATION OR OTHER INVESTIGATION OF A LICENSEE OR OTHER
- 17 PERSON REGULATED UNDER THE COMMISSIONER'S AUTHORITY SHALL BE
- 18 CERTIFIED BY THE COMMISSIONER, TOGETHER WITH A STATEMENT OF THE
- 19 WORK PERFORMED INCLUDING THE NUMBER OF DAYS SPENT BY THE
- 20 COMMISSIONER AND EACH OF THE COMMISSIONER'S DEPUTIES, ASSISTANTS,
- 21 EMPLOYEES, AND OTHERS ACTING UNDER THE COMMISSIONER'S AUTHORITY. IF
- 22 CORRECT, THE EXPENSES SHALL BE PAID TO THE PERSONS BY WHOM THEY
- 23 WERE INCURRED, UPON THE WARRANT OF THE STATE TREASURER PAYABLE FROM
- 24 APPROPRIATIONS MADE BY THE LEGISLATURE FOR THIS PURPOSE. THE
- 25 COMMISSIONER SHALL PREPARE AND PRESENT TO THE LICENSEE OR OTHER
- 26 PERSON EXAMINED OR INVESTIGATED A STATEMENT OF THE EXPENSES AND
- 27 REASONABLE COST INCURRED FOR EACH PERSON ENGAGED UPON THE

- 1 EXAMINATION OR INVESTIGATION, INCLUDING AMOUNTS NECESSARY TO COVER
- 2 THE PAY AND ALLOWANCES GRANTED TO THE PERSONS BY THE MICHIGAN CIVIL
- 3 SERVICE COMMISSION, AND THE ADMINISTRATION AND SUPERVISORY EXPENSE
- 4 INCLUDING AN AMOUNT NECESSARY TO COVER FRINGE BENEFITS IN
- 5 CONJUNCTION WITH THE EXAMINATION OR INVESTIGATION. THE LICENSEE OR
- 6 OTHER PERSON, UPON RECEIVING THE STATEMENT, SHALL PAY TO THE
- 7 COMMISSIONER THE STATED AMOUNT. THE COMMISSIONER SHALL DEPOSIT THE
- 8 FUNDS IN THE INSURANCE BUREAU FUND AS PROVIDED IN SECTION 225. THE
- 9 COMMISSIONER MAY EMPLOY ATTORNEYS, ACTUARIES, ACCOUNTANTS,
- 10 INVESTMENT ADVISERS, AND OTHER EXPERT PERSONNEL NOT OTHERWISE
- 11 EMPLOYEES OF THIS STATE REASONABLY NECESSARY TO ASSIST IN THE
- 12 CONDUCT OF THE EXAMINATION, INVESTIGATION, OR PROCEEDING WITH
- 13 RESPECT TO A LICENSEE OR OTHER PERSON REGULATED UNDER THE
- 14 COMMISSIONER'S AUTHORITY AT THE LICENSEE'S OR OTHER PERSON'S
- 15 EXPENSE. UPON CERTIFICATION BY THE COMMISSIONER OF THE REASONABLE
- 16 EXPENSES INCURRED UNDER THIS SECTION, THE INSURER OR OTHER PERSON
- 17 EXAMINED OR INVESTIGATED SHALL PAY THOSE EXPENSES DIRECTLY TO THE
- 18 PERSON OR FIRM RENDERING ASSISTANCE TO THE COMMISSIONER. EXPENSES
- 19 PAID DIRECTLY TO SUCH PERSON OR FIRM AND THE REGULATORY FEES
- 20 IMPOSED BY THIS SECTION ARE EXAMINATION FEES UNDER SECTION 239(1)
- 21 OF THE MICHIGAN BUSINESS TAX ACT, 2007 PA 36, MCL 208.1239.
- 22 (5) NOTHING CONTAINED IN THIS CHAPTER LIMITS THE
- 23 COMMISSIONER'S AUTHORITY TO TERMINATE OR SUSPEND AN EXAMINATION IN
- 24 ORDER TO PURSUE OTHER LEGAL OR REGULATORY ACTION PURSUANT TO THE
- 25 INSURANCE LAWS OF THIS STATE. FINDINGS OF FACT AND CONCLUSIONS MADE
- 26 PURSUANT TO ANY EXAMINATION SHALL BE PRIMA FACIE EVIDENCE IN ANY
- 27 LEGAL OR REGULATORY ACTION.

- 1 (6) THIS CHAPTER DOES NOT LIMIT THE COMMISSIONER'S AUTHORITY
- 2 TO USE AND, IF APPROPRIATE, TO MAKE PUBLIC ANY FINAL OR PRELIMINARY
- 3 EXAMINATION REPORT, ANY EXAMINER OR LICENSEE WORKING PAPERS OR
- 4 OTHER DOCUMENTS, OR ANY OTHER INFORMATION DISCOVERED OR DEVELOPED
- 5 DURING THE COURSE OF ANY EXAMINATION IN THE FURTHERANCE OF ANY
- 6 LEGAL OR REGULATORY ACTION THAT THE COMMISSIONER, IN THE
- 7 COMMISSIONER'S SOLE DISCRETION, CONSIDERS APPROPRIATE.
- 8 SEC. 4325. (1) UPON COMPLETION OF AN EXAMINATION UNDER SECTION
- 9 4323, THE EXAMINER IN CHARGE SHALL FILE WITH THE COMMISSIONER A
- 10 VERIFIED WRITTEN REPORT OF THE EXAMINATION. EXAMINATION REPORTS
- 11 SHALL BE BASED ON ONLY FACTS APPEARING UPON THE BOOKS, RECORDS, OR
- 12 OTHER DOCUMENTS OF THE LICENSEE, ITS AGENTS, OR OTHER PERSONS
- 13 EXAMINED, OR AS ASCERTAINED FROM THE TESTIMONY OF ITS OFFICERS,
- 14 AGENTS, OR OTHER PERSONS EXAMINED CONCERNING ITS AFFAIRS, AND THE
- 15 CONCLUSIONS AND RECOMMENDATIONS THAT THE EXAMINERS FIND REASONABLY
- 16 WARRANTED FROM THE FACTS.
- 17 (2) UPON RECEIPT OF THE VERIFIED REPORT, THE COMMISSIONER
- 18 SHALL TRANSMIT THE REPORT TO THE LICENSEE EXAMINED AND PROVIDE
- 19 NOTICE TO THE LICENSEE THAT THE LICENSEE HAS THE RIGHT, PURSUANT TO
- 20 THE ADMINISTRATIVE PROCEDURES ACT OF 1969, TO SHOW THAT THE
- 21 LICENSEE IS IN COMPLIANCE WITH THIS CHAPTER AS TO ANY MATTERS
- 22 CONTAINED IN THE EXAMINATION REPORT.
- 23 (3) IF THE COMMISSIONER DETERMINES THAT REGULATORY ACTION IS
- 24 APPROPRIATE AS A RESULT OF AN EXAMINATION, THE COMMISSIONER MAY
- 25 INITIATE ANY PROCEEDINGS OR ACTIONS PROVIDED BY LAW.
- 26 (4) NAMES AND INDIVIDUAL IDENTIFICATION DATA FOR ALL VIATORS
- 27 SHALL BE CONSIDERED PRIVATE AND CONFIDENTIAL INFORMATION AND SHALL

- 1 NOT BE DISCLOSED BY THE COMMISSIONER, UNLESS REQUIRED BY LAW.
- 2 (5) EXCEPT AS OTHERWISE PROVIDED IN THIS CHAPTER OR IN THE LAW
- 3 OF ANOTHER STATE OR JURISDICTION THAT IS SUBSTANTIALLY SIMILAR TO
- 4 THIS CHAPTER, ALL EXAMINATION REPORTS, WORKING PAPERS, RECORDED
- 5 INFORMATION, DOCUMENTS, AND COPIES OF THOSE REPORTS, PAPERS,
- 6 INFORMATION, AND DOCUMENTS PRODUCED BY, OBTAINED BY, OR DISCLOSED
- 7 TO THE COMMISSIONER OR TO ANY OTHER PERSON IN THE COURSE OF AN
- 8 EXAMINATION MADE UNDER THIS CHAPTER OR UNDER THE LAW OF ANOTHER
- 9 STATE OR JURISDICTION THAT IS SUBSTANTIALLY SIMILAR TO THIS
- 10 CHAPTER, OR IN THE COURSE OF THE COMMISSIONER'S ANALYSIS OR
- 11 INVESTIGATION OF THE FINANCIAL CONDITION OR MARKET CONDUCT OF A
- 12 LICENSEE ARE CONFIDENTIAL BY LAW AND PRIVILEGED, ARE NOT SUBJECT TO
- 13 THE DISCLOSURE REQUIREMENTS OF THE FREEDOM OF INFORMATION ACT, ARE
- 14 NOT SUBJECT TO SUBPOENA, AND ARE NOT SUBJECT TO DISCOVERY OR
- 15 ADMISSIBLE IN EVIDENCE IN ANY PRIVATE CIVIL ACTION. THE
- 16 COMMISSIONER MAY USE THE DOCUMENTS, MATERIALS, OR OTHER INFORMATION
- 17 IN THE FURTHERANCE OF ANY REGULATORY OR LEGAL ACTION BROUGHT AS
- 18 PART OF THE COMMISSIONER'S OFFICIAL DUTIES.
- 19 (6) DOCUMENTS, MATERIALS, OR OTHER INFORMATION, INCLUDING, BUT
- 20 NOT LIMITED TO, ALL WORKING PAPERS, AND COPIES OF WORKING PAPERS,
- 21 IN THE POSSESSION OR CONTROL OF THE NAIC AND ITS AFFILIATES AND
- 22 SUBSIDIARIES ARE CONFIDENTIAL BY LAW AND PRIVILEGED, ARE NOT
- 23 SUBJECT TO SUBPOENA, AND ARE NOT SUBJECT TO DISCOVERY OR ADMISSIBLE
- 24 IN EVIDENCE IN ANY PRIVATE CIVIL ACTION, IF EITHER OF THE FOLLOWING
- 25 APPLIES:
- 26 (A) THEY ARE CREATED, PRODUCED, OR OBTAINED BY OR DISCLOSED TO
- 27 THE NAIC AND ITS AFFILIATES AND SUBSIDIARIES IN THE COURSE OF

- 1 ASSISTING AN EXAMINATION MADE UNDER THIS CHAPTER OR ASSISTING THE
- 2 COMMISSIONER OR THE COMPARABLE OFFICIAL IN ANOTHER STATE IN THE
- 3 ANALYSIS OR INVESTIGATION OF THE FINANCIAL CONDITION OR MARKET
- 4 CONDUCT OF A LICENSEE.
- 5 (B) THE COMMISSIONER OR THE COMPARABLE OFFICIAL IN ANOTHER
- 6 STATE DISCLOSES THEM TO THE NAIC AND ITS AFFILIATES AND
- 7 SUBSIDIARIES UNDER SUBSECTION (8) OR UNDER A COMPARABLE PROVISION
- 8 IN THE LAW OF THE OTHER STATE.
- 9 (7) NEITHER THE COMMISSIONER NOR ANY PERSON THAT RECEIVED THE
- 10 DOCUMENTS, MATERIAL, OR OTHER INFORMATION WHILE ACTING UNDER THE
- 11 AUTHORITY OF THE COMMISSIONER, INCLUDING THE NAIC AND ITS
- 12 AFFILIATES AND SUBSIDIARIES, SHALL BE PERMITTED TO TESTIFY IN ANY
- 13 PRIVATE CIVIL ACTION CONCERNING ANY CONFIDENTIAL DOCUMENTS,
- 14 MATERIALS, OR INFORMATION SUBJECT TO SUBSECTION (4).
- 15 (8) IN ORDER TO ASSIST IN THE PERFORMANCE OF THE
- 16 COMMISSIONER'S DUTIES, THE COMMISSIONER MAY DO ANY OF THE
- 17 FOLLOWING:
- 18 (A) SHARE DOCUMENTS, MATERIALS, OR OTHER INFORMATION,
- 19 INCLUDING THE CONFIDENTIAL AND PRIVILEGED DOCUMENTS, MATERIALS, OR
- 20 INFORMATION SUBJECT TO SUBSECTION (4), WITH OTHER STATE, FEDERAL,
- 21 AND INTERNATIONAL REGULATORY AGENCIES, WITH THE NAIC AND ITS
- 22 AFFILIATES AND SUBSIDIARIES, AND WITH STATE, FEDERAL, AND
- 23 INTERNATIONAL LAW ENFORCEMENT AUTHORITIES, IF THE RECIPIENT AGREES
- 24 TO MAINTAIN THE CONFIDENTIALITY AND PRIVILEGED STATUS OF THE
- 25 DOCUMENT, MATERIAL, COMMUNICATION, OR OTHER INFORMATION.
- 26 (B) RECEIVE DOCUMENTS, MATERIALS, COMMUNICATIONS, OR
- 27 INFORMATION, INCLUDING OTHERWISE CONFIDENTIAL AND PRIVILEGED

- 1 DOCUMENTS, MATERIALS, OR INFORMATION, FROM THE NAIC AND ITS
- 2 AFFILIATES AND SUBSIDIARIES, AND FROM REGULATORY AND LAW
- 3 ENFORCEMENT OFFICIALS OF OTHER FOREIGN OR DOMESTIC JURISDICTIONS.
- 4 (C) ENTER INTO AGREEMENTS GOVERNING SHARING AND USE OF
- 5 INFORMATION CONSISTENT WITH THIS SECTION.
- 6 (9) THE COMMISSIONER SHALL MAINTAIN AS CONFIDENTIAL OR
- 7 PRIVILEGED ANY DOCUMENT, MATERIAL, OR INFORMATION RECEIVED UNDER
- 8 SUBSECTION (8) (B) WITH NOTICE OR THE UNDERSTANDING THAT IT IS
- 9 CONFIDENTIAL OR PRIVILEGED UNDER THE LAWS OF THE JURISDICTION THAT
- 10 IS THE SOURCE OF THE DOCUMENT, MATERIAL, OR INFORMATION.
- 11 (10) A PRIVILEGE OR CLAIM OF CONFIDENTIALITY IN DOCUMENTS,
- 12 MATERIALS, OR INFORMATION IS NOT WAIVED BY DISCLOSURE TO THE
- 13 COMMISSIONER UNDER THIS SECTION OR AS A RESULT OF SHARING AS
- 14 AUTHORIZED IN SUBSECTION (8).
- 15 (11) A PRIVILEGE ESTABLISHED UNDER THE LAW OF ANY STATE OR
- 16 JURISDICTION THAT IS SUBSTANTIALLY SIMILAR TO THE PRIVILEGE
- 17 ESTABLISHED UNDER THIS SECTION SHALL BE AVAILABLE AND ENFORCED IN
- 18 ANY PROCEEDING IN, AND IN ANY COURT OF, THIS STATE.
- 19 (12) NOTHING CONTAINED IN THIS CHAPTER PREVENTS OR PROHIBITS
- 20 THE COMMISSIONER FROM DISCLOSING THE CONTENT OF AN EXAMINATION
- 21 REPORT, PRELIMINARY EXAMINATION REPORT OR RESULTS, OR ANY MATTER
- 22 RELATING TO THOSE REPORTS OR RESULTS, TO THE OFFICIAL OF ANY OTHER
- 23 STATE OR COUNTRY THAT IS COMPARABLE TO THE COMMISSIONER, OR TO LAW
- 24 ENFORCEMENT OFFICIALS OF THIS OR ANY OTHER STATE OR AGENCY OF THE
- 25 FEDERAL GOVERNMENT AT ANY TIME, OR TO THE NAIC, IF THE AGENCY OR
- 26 OFFICE RECEIVING THE REPORT OR MATTERS RELATING TO IT AGREES IN
- 27 WRITING TO HOLD IT CONFIDENTIAL AND IN A MANNER CONSISTENT WITH

- 1 THIS CHAPTER.
- 2 (13) THE COMMISSIONER MAY NOT APPOINT AN EXAMINER IF THE
- 3 EXAMINER, EITHER DIRECTLY OR INDIRECTLY, HAS A CONFLICT OF INTEREST
- 4 OR IS AFFILIATED WITH THE MANAGEMENT OF, OR OWNS A PECUNIARY
- 5 INTEREST IN, ANY PERSON SUBJECT TO EXAMINATION UNDER THIS CHAPTER.
- 6 THIS DOES NOT AUTOMATICALLY PRECLUDE A VIATOR, AN INSURED IN A
- 7 VIATICATED POLICY, OR A BENEFICIARY IN A POLICY THAT IS PROPOSED TO
- 8 BE VIATICATED FROM BEING AN EXAMINER.
- 9 SEC. 4333. (1) EACH VIATICAL SETTLEMENT PROVIDER SHALL FILE
- 10 WITH THE COMMISSIONER, ON OR BEFORE THE FIRST DAY OF MARCH OF EACH
- 11 YEAR, AN ANNUAL STATEMENT VERIFIED UNDER OATH BY 2 OFFICERS IN THE
- 12 FORM PRESCRIBED BY THE COMMISSIONER. THE ANNUAL STATEMENT FOR A
- 13 VIATICAL SETTLEMENT PROVIDER SHALL INCLUDE THE FOLLOWING
- 14 INFORMATION ABOUT THE VIATICAL SETTLEMENT PROVIDER'S TRANSACTIONS:
- 15 (A) AGGREGATE TOTAL OF THE VALUE OF UNSETTLED VIATICAL
- 16 SETTLEMENT CONTRACTS THAT HAVE BEEN SIGNED BY THE VIATOR BUT HAVE
- 17 NOT BEEN SETTLED AS OF THE DATE OF THE REPORT CATEGORIZED BY THE
- 18 NUMBER OF DAYS SINCE THE VIATOR SIGNED THE CONTRACT.
- 19 (B) NUMBER OF POLICIES PURCHASED, TOTAL AMOUNT OF SETTLEMENT
- 20 PAID FOR POLICIES PURCHASED, AND TOTAL FACE VALUE OF POLICIES
- 21 PURCHASED BEGINNING WITH THE REPORTING YEAR AND MOST RECENT 5
- 22 YEARS.
- (C) NUMBER OF SETTLEMENTS PAID IN THE PRECEDING CALENDAR YEAR,
- 24 ALLOCATED BY STATE OR TERRITORY.
- 25 (D) ANY OTHER INFORMATION REQUIRED BY THE COMMISSIONER.
- 26 (2) ON OR BEFORE THE FIRST DAY OF MAY OF EACH YEAR, A VIATICAL
- 27 SETTLEMENT PROVIDER LICENSED IN THIS STATE SHALL FILE WITH THE

- 1 COMMISSIONER ITS FINANCIAL STATEMENT, AUDITED BY AN INDEPENDENT
- 2 CERTIFIED PUBLIC ACCOUNTANT, AND A LETTER STATING WHETHER ANY
- 3 SIGNIFICANT DEFICIENCIES OR MATERIAL WEAKNESSES WERE DETECTED
- 4 DURING THE AUDIT.
- 5 (3) EACH VIATICAL SETTLEMENT PROVIDER SHALL FILE WITH THE
- 6 COMMISSIONER INTERIM UNAUDITED FINANCIAL STATEMENTS, INCLUDING
- 7 COMPARATIVE RESULTS AND FOOTNOTES TO THE FINANCIAL STATEMENTS, ON A
- 8 QUARTERLY BASIS WITHIN 45 DAYS AFTER THE END OF EACH QUARTER. THE
- 9 INTERIM FINANCIAL STATEMENTS SHALL MEET ALL OF THE FOLLOWING
- 10 REQUIREMENTS:
- 11 (A) BE CERTIFIED BY THE CHIEF EXECUTIVE OFFICER AND CHIEF
- 12 FINANCIAL OFFICER AS TO THE ACCURACY AND FAIR PRESENTATION.
- 13 (B) INCLUDE DISCLOSURES EITHER ON THE FACE OF THE FINANCIAL
- 14 STATEMENTS OR IN ACCOMPANYING FOOTNOTES SUFFICIENT SO AS TO MAKE
- 15 THE INTERIM INFORMATION NOT MISLEADING.
- 16 (4) VIATICAL SETTLEMENT PROVIDERS MAY ASSUME THAT THE USERS OF
- 17 THE INTERIM FINANCIAL STATEMENTS HAVE ACCESS TO THE PRIOR FISCAL
- 18 YEAR-END AUDITED FINANCIAL STATEMENTS AND THAT THE ADEQUACY OF
- 19 ADDITIONAL DISCLOSURE NEEDED FOR A FAIR PRESENTATION, EXCEPT IN
- 20 REGARD TO MATERIAL CONTINGENCIES, MAY BE DETERMINED IN THAT
- 21 CONTEXT. A FOOTNOTE DISCLOSURE THAT WOULD SUBSTANTIALLY DUPLICATE
- 22 THE DISCLOSURE CONTAINED IN THE AUDITED FINANCIAL STATEMENTS FOR
- 23 THE PRECEDING FISCAL YEAR MAY BE OMITTED. A FOOTNOTE DISCLOSURE
- 24 SHALL BE PROVIDED IF EVENTS SUBSEQUENT TO THE FISCAL YEAR END HAVE
- 25 A MATERIAL IMPACT ON THE VIATICAL SETTLEMENT PROVIDER.
- 26 (5) A VIATICAL SETTLEMENT PROVIDER THAT WILLFULLY FAILS TO
- 27 FILE THE ANNUAL STATEMENTS REQUIRED BY THIS SECTION, OR WILLFULLY

- 1 FAILS TO REPLY WITHIN 30 CALENDAR DAYS TO A WRITTEN INQUIRY FROM
- 2 THE COMMISSIONER OR THE COMMISSIONER'S DESIGNEE, IS, IN ADDITION TO
- 3 OTHER PENALTIES OR REMEDIES PROVIDED BY THIS CHAPTER, SUBJECT TO AN
- 4 ADMINISTRATIVE FINE OF UP TO \$250.00 PER DAY, NOT TO EXCEED
- 5 \$25,000.00 IN THE AGGREGATE FOR EACH SUCH FAILURE.
- 6 (6) THE COMMISSIONER SHALL KEEP CONFIDENTIAL AND NOT A MATTER
- 7 OF PUBLIC RECORD ALL PROPRIETARY INFORMATION OF THE LICENSEE, ALL
- 8 INDIVIDUAL TRANSACTION DATA REGARDING THE BUSINESS OF VIATICAL
- 9 SETTLEMENTS, AND DATA THAT COULD COMPROMISE THE PRIVACY OF
- 10 PERSONAL, FINANCIAL, AND HEALTH INFORMATION OF THE VIATOR OR
- 11 INSURED.
- 12 SEC. 4335. EXCEPT AS OTHERWISE PERMITTED OR REQUIRED BY LAW, A
- 13 VIATICAL SETTLEMENT PROVIDER, VIATICAL SETTLEMENT FACILITATOR,
- 14 INSURER, INSURANCE PRODUCER, INFORMATION BUREAU, RATING AGENCY OR
- 15 COMPANY, OR ANY OTHER PERSON WITH ACTUAL KNOWLEDGE OF A VIATOR'S OR
- 16 AN INSURED'S IDENTITY SHALL NOT DISCLOSE THAT IDENTITY, INCLUDING
- 17 THE VIATOR'S OR INSURED'S NAME AND INDIVIDUAL IDENTIFICATION DATA,
- 18 OR THE VIATOR'S OR INSURED'S FINANCIAL OR MEDICAL INFORMATION,
- 19 UNLESS ANY OF THE FOLLOWING APPLY:
- 20 (A) THE DISCLOSURE IS NECESSARY TO EFFECT A VIATICAL
- 21 SETTLEMENT, AND THE VIATOR AND INSURED HAVE PROVIDED PRIOR WRITTEN
- 22 CONSENT TO THE DISCLOSURE.
- 23 (B) THE DISCLOSURE IS PROVIDED IN RESPONSE TO AN INVESTIGATION
- 24 OR EXAMINATION BY THE COMMISSIONER OR BY ANY OTHER GOVERNMENTAL
- 25 OFFICER OR AGENCY OR PURSUANT TO THIS CHAPTER.
- 26 (C) THE DISCLOSURE IS A TERM OF, OR CONDITION TO, THE TRANSFER
- 27 OF A VIATICATED POLICY BY 1 VIATICAL SETTLEMENT PROVIDER TO ANOTHER

- 1 VIATICAL SETTLEMENT PROVIDER.
- 2 (D) THE DISCLOSURE IS NECESSARY TO PERMIT A FINANCING ENTITY,
- 3 RELATED PROVIDER TRUST, OR SPECIAL PURPOSE ENTITY TO FINANCE THE
- 4 PURCHASE OF POLICIES BY A VIATICAL SETTLEMENT PROVIDER, AND THE
- 5 VIATOR AND INSURED HAVE PROVIDED PRIOR WRITTEN CONSENT TO THE
- 6 DISCLOSURE.
- 7 (E) THE DISCLOSURE IS NECESSARY TO ALLOW THE VIATICAL
- 8 SETTLEMENT PROVIDER OR ITS AUTHORIZED REPRESENTATIVES TO MAKE
- 9 CONTACTS FOR THE PURPOSE OF DETERMINING HEALTH STATUS. HOWEVER,
- 10 CONTACTS FOR THE PURPOSE OF DETERMINING HEALTH STATUS ARE NOT
- 11 ALLOWED AFTER THE VIATOR RECEIVES THE VIATICAL SETTLEMENT CONTRACT
- 12 PROCEEDS.
- 13 (F) THE DISCLOSURE IS REQUIRED TO PURCHASE STOP-LOSS COVERAGE
- 14 OR FINANCIAL GUARANTY INSURANCE.
- 15 SEC. 4339. (1) THE COMMISSIONER MAY REFUSE TO ISSUE OR MAY
- 16 SUSPEND, REVOKE, OR REFUSE TO RENEW THE LICENSE OF A VIATICAL
- 17 SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR IF THE
- 18 COMMISSIONER FINDS THAT ANY OF THE FOLLOWING APPLY:
- 19 (A) THERE WAS A MATERIAL MISREPRESENTATION IN THE APPLICATION
- 20 FOR THE LICENSE.
- 21 (B) THE APPLICANT OR LICENSEE OR ANY OFFICER, PARTNER, MEMBER,
- 22 OR DESIGNATED EMPLOYEE OF THE APPLICANT OR LICENSEE HAS BEEN
- 23 CONVICTED OF FRAUDULENT OR DISHONEST PRACTICES, IS OR HAS BEEN
- 24 SUBJECT TO AN ADMINISTRATIVE OR CIVIL ACTION IN THIS STATE OR
- 25 ANOTHER STATE, OR IS OTHERWISE SHOWN TO BE UNTRUSTWORTHY OR
- 26 INCOMPETENT.
- 27 (C) THE LICENSEE IS A VIATICAL SETTLEMENT PROVIDER THAT

- 1 DEMONSTRATES A PATTERN OF UNREASONABLE PAYMENTS TO VIATORS.
- 2 (D) THE LICENSEE OR ANY OFFICER, PARTNER, MEMBER, OR
- 3 DESIGNATED EMPLOYEE OF THE LICENSEE HAS BEEN CONVICTED OF OR HAS
- 4 PLEADED GUILTY OR NO CONTEST TO A FELONY, OR TO A MISDEMEANOR
- 5 INVOLVING FRAUD, MORAL TURPITUDE, DISHONESTY, OR BREACH OF TRUST,
- 6 REGARDLESS OF WHETHER A JUDGMENT OF CONVICTION HAS BEEN ENTERED BY
- 7 THE COURT.
- 8 (E) THE LICENSEE IS A VIATICAL SETTLEMENT PROVIDER OR VIATICAL
- 9 SETTLEMENT FACILITATOR THAT HAS USED A VIATICAL SETTLEMENT CONTRACT
- 10 OR DISCLOSURE FORM THAT HAS NOT BEEN APPROVED UNDER THIS CHAPTER.
- 11 (F) THE LICENSEE IS A VIATICAL SETTLEMENT PROVIDER THAT HAS
- 12 FAILED TO HONOR CONTRACTUAL OBLIGATIONS SET OUT IN A VIATICAL
- 13 SETTLEMENT CONTRACT.
- 14 (G) THE LICENSEE NO LONGER MEETS THE REQUIREMENTS FOR INITIAL
- 15 LICENSURE.
- 16 (H) THE LICENSEE IS A VIATICAL SETTLEMENT PROVIDER THAT HAS
- 17 ASSIGNED, TRANSFERRED, OR PLEDGED A VIATICATED POLICY TO A PERSON
- 18 THAT THE LICENSEE KNEW OR SHOULD HAVE KNOWN WAS NOT 1 OF THE
- 19 FOLLOWING:
- 20 (i) A VIATICAL SETTLEMENT PROVIDER LICENSED IN THIS STATE.
- 21 (ii) A VIATICAL SETTLEMENT PURCHASER.
- 22 (iii) A QUALIFIED INSTITUTIONAL BUYER.
- (iv) A FINANCING ENTITY.
- 24 (v) A SPECIAL PURPOSE ENTITY.
- 25 (vi) A RELATED PROVIDER TRUST.
- 26 (I) THE LICENSEE OR ANY OFFICER, PARTNER, MEMBER, KEY
- 27 MANAGEMENT PERSONNEL, OR DESIGNEE OF THE LICENSEE HAS VIOLATED ANY

- 1 PROVISION OF THIS CHAPTER OR ANY RULE ADOPTED UNDER THIS CHAPTER.
- 2 (J) THE LICENSEE OR ANY OFFICER, PARTNER, MEMBER, OR
- 3 DESIGNATED EMPLOYEE OF THE LICENSEE HAS COMMITTED ANY COERCIVE,
- 4 FRAUDULENT, OR DISHONEST ACT, OR MADE ANY UNTRUE, DECEPTIVE, OR
- 5 MISLEADING STATEMENT, IN CONNECTION WITH A VIATICAL SETTLEMENT
- 6 TRANSACTION OR A PROPOSED VIATICAL SETTLEMENT TRANSACTION.
- 7 (2) BEFORE THE COMMISSIONER SUSPENDS, REVOKES, OR REFUSES TO
- 8 RENEW THE LICENSE OF A VIATICAL SETTLEMENT PROVIDER OR VIATICAL
- 9 SETTLEMENT FACILITATOR, THE COMMISSIONER SHALL PROVIDE THE LICENSEE
- 10 OR APPLICANT WITH NOTICE AND AN OPPORTUNITY FOR HEARING AS PROVIDED
- 11 IN THE ADMINISTRATIVE PROCEDURES ACT OF 1969.
- 12 SEC. 4341. (1) IT IS A VIOLATION OF THIS CHAPTER FOR ANY
- 13 PERSON TO ENTER INTO A VIATICAL SETTLEMENT CONTRACT BEFORE THE
- 14 APPLICATION FOR OR ISSUANCE OF A POLICY THAT IS THE SUBJECT OF THE
- 15 VIATICAL SETTLEMENT CONTRACT.
- 16 (2) IT IS A VIOLATION OF THIS CHAPTER FOR ANY PERSON TO ISSUE,
- 17 SOLICIT, MARKET, OR OTHERWISE PROMOTE THE PURCHASE OF A POLICY FOR
- 18 THE PURPOSE OF OR WITH AN EMPHASIS ON SELLING THE POLICY.
- 19 (3) IT IS A VIOLATION OF THIS CHAPTER FOR ANY PERSON TO ENTER
- 20 INTO A VIATICAL SETTLEMENT CONTRACT WITHIN A 5-YEAR PERIOD
- 21 COMMENCING WITH THE DATE OF ISSUANCE OF THE POLICY UNLESS THE
- 22 VIATOR CERTIFIES TO THE VIATICAL SETTLEMENT PROVIDER THAT 1 OR MORE
- 23 OF THE FOLLOWING CONDITIONS HAVE BEEN MET WITHIN 5 YEARS AFTER THE
- 24 ISSUANCE OF THE POLICY:
- 25 (A) THE POLICY WAS ISSUED UPON THE VIATOR'S EXERCISE OF
- 26 CONVERSION RIGHTS ARISING OUT OF A GROUP POLICY, PROVIDED THE TOTAL
- 27 OF THE TIME COVERED UNDER THE CONVERSION POLICY PLUS THE TIME

- 1 COVERED UNDER THE PRIOR POLICY IS AT LEAST 60 MONTHS. THE TIME
- 2 COVERED UNDER A GROUP POLICY SHALL BE CALCULATED WITHOUT REGARD TO
- 3 ANY CHANGE IN INSURANCE CARRIERS, IF THE COVERAGE HAS BEEN
- 4 CONTINUOUS AND UNDER THE SAME GROUP SPONSORSHIP.
- 5 (B) THE VIATOR IS A CHARITABLE ORGANIZATION WITH AN INSURABLE
- 6 INTEREST EXEMPT FROM FEDERAL INCOME TAX UNDER SECTION 501(C)(3) OF
- 7 THE INTERNAL REVENUE CODE OF 1986, 26 USC 501.
- 8 (C) THE VIATOR CERTIFIES AND SUBMITS INDEPENDENT EVIDENCE TO
- 9 THE VIATICAL SETTLEMENT PROVIDER THAT 1 OR MORE OF THE FOLLOWING
- 10 CONDITIONS HAVE ARISEN AFTER THE ISSUANCE OF THE POLICY:
- 11 (i) THE VIATOR OR INSURED IS TERMINALLY OR CHRONICALLY ILL.
- 12 (ii) THE VIATOR'S SPOUSE DIES.
- 13 (iii) THE VIATOR DIVORCES THE VIATOR'S SPOUSE.
- 14 (iv) THE VIATOR RETIRES FROM FULL-TIME EMPLOYMENT.
- 15 (v) THE VIATOR BECOMES PHYSICALLY OR MENTALLY DISABLED, AND A
- 16 PHYSICIAN DETERMINES THAT THE DISABILITY PREVENTS THE VIATOR FROM
- 17 MAINTAINING FULL-TIME EMPLOYMENT.
- 18 (vi) A COURT OF COMPETENT JURISDICTION ENTERS A FINAL ORDER,
- 19 JUDGMENT, OR DECREE ON THE APPLICATION OF A CREDITOR OF THE VIATOR
- 20 AND ADJUDICATES THE VIATOR BANKRUPT OR INSOLVENT OR APPROVES A
- 21 PETITION SEEKING REORGANIZATION OF THE VIATOR OR APPOINTING A
- 22 RECEIVER, TRUSTEE, OR LIQUIDATOR TO ALL OR A SUBSTANTIAL PART OF
- 23 THE VIATOR'S ASSETS.
- 24 (vii) THE SOLE BENEFICIARY OF THE POLICY IS A FAMILY MEMBER OF
- 25 THE VIATOR AND THE BENEFICIARY DIES.
- 26 (viii) THE VIATOR FACES FINANCIAL HARDSHIP OR DISTRESS SHORT OF
- 27 BANKRUPTCY, INCLUDING, BUT NOT LIMITED TO, FORECLOSURE OR THREAT OF

- 1 FORECLOSURE, THAT WAS NOT PRESENT AT THE TIME OF THE INCEPTION OF
- 2 THE POLICY.
- 3 (D) THE VIATOR ENTERS INTO A VIATICAL SETTLEMENT CONTRACT MORE
- 4 THAN 2 YEARS AFTER THE DATE OF ISSUANCE OF A POLICY AND CERTIFIES
- 5 THAT ALL OF THE FOLLOWING ARE TRUE:
- 6 (i) THE VIATOR HAS FUNDED THE POLICY USING PERSONAL ASSETS,
- 7 WHICH MAY INCLUDE AN INTEREST IN THE POLICY BEING VIATICATED UP TO
- 8 THE CASH SURRENDER VALUE OF THE POLICY OR ANY FINANCING AGREEMENT
- 9 TO FUND THE POLICY PREMIUMS ENTERED INTO BEFORE POLICY ISSUANCE OR
- 10 WITHIN 2 YEARS OF POLICY ISSUANCE WAS PROVIDED TO THE INSURER
- 11 WITHIN 30 DAYS OF THE DATE THE AGREEMENT WAS EXECUTED AND THE
- 12 FINANCING AGREEMENT WAS SECURED WITH PERSONAL ASSETS.
- 13 (ii) THE VIATOR HAD NO AGREEMENT OR UNDERSTANDING WITH ANY
- 14 OTHER PERSON TO VIATICATE THE POLICY OR TRANSFER THE BENEFITS OF
- 15 THE POLICY, INCLUDING THROUGH AN ASSUMPTION OR FORGIVENESS OF A
- 16 PREMIUM FINANCE LOAN AT ANY TIME BEFORE ISSUANCE OF THE POLICY OR
- 17 DURING THE 2 YEARS AFTER THE DATE OF ISSUANCE OF THE POLICY.
- 18 (iii) IF REQUESTED BY THE INSURER, THE VIATOR BOTH DISCLOSED TO
- 19 THE INSURER WHETHER A PERSON OTHER THAN THE INSURER OBTAINED A LIFE
- 20 EXPECTANCY EVALUATION FOR SETTLEMENT PURPOSES IN CONNECTION WITH
- 21 THE APPLICATION, UNDERWRITING, AND ISSUANCE OF THE POLICY AND
- 22 PROVIDED A COPY OF ANY SUCH LIFE EXPECTANCY EVALUATION TO THE
- 23 INSURER AT THE TIME OF APPLICATION.
- 24 (iv) THE VIATOR DISCLOSED ANY FINANCIAL ARRANGEMENT, TRUST, OR
- 25 OTHER ARRANGEMENT, TRANSACTION, OR DEVICE THAT CONCEALS THE
- 26 OWNERSHIP OR BENEFICIAL INTEREST OF THE POLICY TO THE INSURER
- 27 BEFORE THE ISSUANCE OF THE POLICY.

- 1 (4) COPIES OF THE INDEPENDENT EVIDENCE DESCRIBED IN SUBSECTION
- 2 (3)(C) AND DOCUMENTS REQUIRED BY SECTION 4315 SHALL BE SUBMITTED TO
- 3 THE INSURER WHEN THE VIATICAL SETTLEMENT PROVIDER OR ANY OTHER
- 4 PARTY ENTERING INTO A VIATICAL SETTLEMENT CONTRACT WITH A VIATOR
- 5 SUBMITS A REQUEST TO THE INSURER FOR VERIFICATION OF COVERAGE. THE
- 6 COPIES SHALL BE ACCOMPANIED BY A LETTER OF ATTESTATION FROM THE
- 7 VIATICAL SETTLEMENT PROVIDER THAT THE COPIES ARE TRUE AND CORRECT
- 8 COPIES OF THE DOCUMENTS RECEIVED BY THE VIATICAL SETTLEMENT
- 9 PROVIDER.
- 10 (5) IF THE VIATICAL SETTLEMENT PROVIDER SUBMITS TO THE INSURER
- 11 A COPY OF THE OWNER'S OR INSURED'S CERTIFICATION AND INDEPENDENT
- 12 EVIDENCE DESCRIBED IN SUBSECTION (3)(C) WHEN THE VIATICAL
- 13 SETTLEMENT PROVIDER SUBMITS A REQUEST TO THE INSURER TO EFFECT THE
- 14 TRANSFER OF THE POLICY OR CERTIFICATE TO THE VIATICAL SETTLEMENT
- 15 PROVIDER, THE COPY CONCLUSIVELY ESTABLISHES THAT THE VIATICAL
- 16 SETTLEMENT CONTRACT SATISFIES THE REQUIREMENTS OF THIS SECTION, AND
- 17 THE INSURER SHALL TIMELY RESPOND TO THE REQUEST.
- 18 (6) AN INSURER, AS A CONDITION OF RESPONDING TO A REQUEST FOR
- 19 VERIFICATION OF COVERAGE OR EFFECTING THE TRANSFER OF A POLICY
- 20 PURSUANT TO A VIATICAL SETTLEMENT CONTRACT, SHALL NOT REQUIRE THE
- 21 VIATOR, INSURED, VIATICAL SETTLEMENT PROVIDER, OR VIATICAL
- 22 SETTLEMENT FACILITATOR TO SIGN ANY FORM, DISCLOSURE, CONSENT, OR
- 23 WAIVER FORM THAT HAS NOT BEEN APPROVED BY THE COMMISSIONER FOR USE
- 24 IN CONNECTION WITH VIATICAL SETTLEMENT CONTRACTS.
- 25 (7) UPON RECEIPT OF A PROPERLY COMPLETED REQUEST FOR CHANGE OF
- 26 OWNERSHIP OR BENEFICIARY OF A POLICY, THE INSURER SHALL RESPOND IN
- 27 WRITING WITHIN 30 CALENDAR DAYS TO CONFIRM THAT THE INSURER HAS

- 1 MADE THE CHANGE OR SPECIFY REASONS THAT THE CHANGE CANNOT BE
- 2 PROCESSED. AN INSURER SHALL NOT UNREASONABLY DELAY EFFECTING CHANGE
- 3 IN OWNERSHIP OR BENEFICIARY OR SEEK TO INTERFERE WITH ANY VIATICAL
- 4 SETTLEMENT CONTRACT LAWFULLY ENTERED INTO IN THIS STATE.
- 5 (8) A VIATICAL SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT
- 6 FACILITATOR THAT IS PARTY TO A PLAN, TRANSACTION, OR SERIES OF
- 7 TRANSACTIONS TO ORIGINATE, RENEW, CONTINUE, OR FINANCE A POLICY
- 8 WITH THE INSURER FOR THE PURPOSE OF ENGAGING IN THE BUSINESS OF
- 9 VIATICAL SETTLEMENTS AT ANY TIME BEFORE OR DURING THE FIRST 5 YEARS
- 10 AFTER THE INSURER ISSUES THE POLICY SHALL FULLY DISCLOSE THE PLAN,
- 11 TRANSACTION, OR SERIES OF TRANSACTIONS TO THE COMMISSIONER.
- 12 SEC. 4343. (1) THIS SECTION APPLIES TO ANY ADVERTISING OF
- 13 VIATICAL SETTLEMENT CONTRACTS, OR ANY RELATED PRODUCTS OR SERVICES
- 14 INTENDED FOR DISSEMINATION IN THIS STATE, INCLUDING, BUT NOT
- 15 LIMITED TO, INTERNET ADVERTISING VIEWED BY PERSONS LOCATED IN THIS
- 16 STATE. IF DISCLOSURE REQUIREMENTS ARE ESTABLISHED PURSUANT TO
- 17 FEDERAL REGULATION, THIS SECTION SHALL BE INTERPRETED SO AS TO
- 18 MINIMIZE OR ELIMINATE CONFLICT WITH FEDERAL REGULATION WHEREVER
- 19 POSSIBLE.
- 20 (2) EVERY LICENSEE SHALL ESTABLISH AND AT ALL TIMES SHALL
- 21 MAINTAIN A SYSTEM OF CONTROL OVER THE CONTENT, FORM, AND METHOD OF
- 22 DISSEMINATION OF ALL ADVERTISEMENTS OF ITS CONTRACTS, PRODUCTS, AND
- 23 SERVICES. ALL ADVERTISEMENTS, REGARDLESS OF BY WHOM THEY ARE
- 24 WRITTEN, CREATED, DESIGNED, OR PRESENTED, ARE THE RESPONSIBILITY OF
- 25 THE LICENSEE THAT USES OR DISSEMINATES THEM.
- 26 (3) ALL ADVERTISEMENTS SUBJECT TO THIS SECTION SHALL BE
- 27 TRUTHFUL AND NOT DECEPTIVE OR MISLEADING IN FACT OR BY IMPLICATION.

- 1 THE COMMISSIONER AT ANY TIME MAY REQUIRE ANY LICENSEE TO FILE WITH
- 2 THE OFFICE OF INSURANCE AND FINANCIAL REGULATION ANY ADVERTISEMENT
- 3 OF ANY PRODUCT OR SERVICE REGULATED UNDER THIS CHAPTER. UPON
- 4 WRITTEN NOTICE TO THE LICENSEE, THE COMMISSIONER MAY DISAPPROVE THE
- 5 ADVERTISEMENT AND ORDER THE LICENSEE TO CEASE USE OF THE
- 6 ADVERTISEMENT IN THIS STATE IF THE COMMISSIONER FINDS IT TO BE
- 7 UNTRUTHFUL, DECEPTIVE, MISLEADING, OR OTHERWISE IN VIOLATION OF
- 8 THIS CHAPTER. THE ORDER OR NOTICE SHALL STATE THE REASONS FOR THE
- 9 DISAPPROVAL AND THE EFFECTIVE DATE OF THE DISAPPROVAL. A
- 10 DISAPPROVAL MAY TAKE EFFECT IMMEDIATELY FOR ADVERTISEMENTS NOT
- 11 CURRENTLY IN USE AND SHALL TAKE EFFECT 30 DAYS AFTER DISAPPROVAL
- 12 FOR ADVERTISEMENTS CURRENTLY IN USE, IF THE LICENSEE IS ENTITLED
- 13 UPON WRITTEN DEMAND TO AN ADMINISTRATIVE REVIEW BEFORE THE
- 14 COMMISSIONER OR HIS OR HER DEPUTY WITHIN 30 DAYS AFTER THE DEMAND.
- 15 AFTER THE ADMINISTRATIVE REVIEW, THE COMMISSIONER SHALL EITHER
- 16 AFFIRM, MODIFY, OR WITHDRAW HIS OR HER ORIGINAL ORDER OR
- 17 DISAPPROVAL. ANY ORDER OR DISAPPROVAL ISSUED UNDER THIS CHAPTER IS
- 18 SUBJECT TO JUDICIAL REVIEW AS PROVIDED IN SECTION 244.
- 19 (4) VIATICAL SETTLEMENT ADVERTISEMENTS CONTAINING ANY
- 20 REPRESENTATION DESCRIBED IN THIS SUBSECTION ARE CONSIDERED FALSE
- 21 AND MISLEADING ON THEIR FACE AND ARE PROHIBITED. FALSE AND
- 22 MISLEADING VIATICAL SETTLEMENT ADVERTISEMENTS INCLUDE, BUT ARE NOT
- 23 LIMITED TO, ALL OF THE FOLLOWING REPRESENTATIONS:
- 24 (A) "GUARANTEED", "FULLY SECURED", "100 PERCENT SECURED",
- 25 "FULLY INSURED", "SECURE", "SAFE", "BACKED BY RATED INSURANCE
- 26 COMPANIES", "BACKED BY FEDERAL LAW", "BACKED BY STATE LAW", "STATE
- 27 GUARANTY FUNDS", OR SIMILAR REPRESENTATIONS.

- 1 (B) "NO RISK", "MINIMAL RISK", "LOW RISK", "NO SPECULATION",
- 2 "NO FLUCTUATION", OR SIMILAR REPRESENTATIONS.
- 3 (C) "QUALIFIED OR APPROVED FOR INDIVIDUAL RETIREMENT ACCOUNTS
- 4 (IRAS), ROTH IRAS, 401(K) PLANS, SIMPLIFIED EMPLOYEE PENSIONS
- 5 (SEPS), 403(B) PLANS, KEOGH PLANS, TSAS, OR OTHER RETIREMENT
- 6 ACCOUNT ROLLOVERS", "TAX DEFERRED", OR SIMILAR REPRESENTATIONS.
- 7 (D) UTILIZATION OF THE WORD "GUARANTEED" TO DESCRIBE THE FIXED
- 8 RETURN, ANNUAL RETURN, PRINCIPAL, EARNINGS, PROFITS, OR INVESTMENT,
- 9 OR SIMILAR REPRESENTATIONS.
- 10 (E) "NO SALES CHARGES OR FEES" OR SIMILAR REPRESENTATIONS.
- 11 (F) "HIGH YIELD", "SUPERIOR RETURN", "EXCELLENT RETURN", "HIGH
- 12 RETURN", "OUICK PROFIT", OR SIMILAR REPRESENTATIONS.
- 13 (G) PURPORTED FAVORABLE REPRESENTATIONS OR TESTIMONIALS ABOUT
- 14 THE BENEFITS OF VIATICAL SETTLEMENT CONTRACTS OR VIATICAL
- 15 SETTLEMENT PURCHASE AGREEMENTS AS AN INVESTMENT, TAKEN OUT OF
- 16 CONTEXT FROM ANY NEWSPAPER, TRADE PAPER, JOURNAL, RADIO OR
- 17 TELEVISION PROGRAM, OR ANY OTHER FORM OF PRINT AND ELECTRONIC
- 18 MEDIA.
- 19 (H) USE OF THE WORDS "FREE", "NO COST", "WITHOUT COST", "NO
- 20 ADDITIONAL COST", "AT NO EXTRA COST", OR WORDS OF SIMILAR IMPORT
- 21 FOR ANY POLICY OR FOR ANY BENEFIT OR SERVICE. AN ADVERTISEMENT MAY
- 22 SPECIFY THE CHARGE FOR A BENEFIT OR A SERVICE OR MAY STATE THAT A
- 23 CHARGE IS INCLUDED IN THE PAYMENT OR USE OTHER APPROPRIATE
- 24 LANGUAGE.
- 25 (5) AN ADVERTISEMENT SHALL NOT DO ANY OF THE FOLLOWING:
- 26 (A) OMIT MATERIAL INFORMATION IN STATEMENTS, REFERENCES, OR
- 27 ILLUSTRATIONS AS TO THE NATURE OR EXTENT OF ANY BENEFIT, LOSS

- 1 COVERED, PREMIUM PAYABLE, OR STATE OR FEDERAL TAX CONSEQUENCE.
- 2 OFFERING A VIATICAL SETTLEMENT CONTRACT FOR INSPECTION BEFORE SALE,
- 3 OFFERING A REFUND IF THE VIATOR IS NOT SATISFIED, OR OFFERING A
- 4 "FREE LOOK" PERIOD THAT SATISFIES OR EXCEEDS LEGAL REQUIREMENTS
- 5 DOES NOT REMEDY OMISSIONS OF MATERIAL INFORMATION REGARDING
- 6 BENEFITS, COVERAGE, OR PREMIUMS.
- 7 (B) USE THE NAME OR TITLE OF A LIFE INSURER OR A POLICY UNLESS
- 8 THE ADVERTISEMENT HAS BEEN APPROVED BY THAT INSURER.
- 9 (C) REPRESENT THAT ANY PREMIUM PAYMENTS WILL NOT BE REQUIRED
- 10 TO BE PAID ON THE POLICY THAT IS THE SUBJECT OF A VIATICAL
- 11 SETTLEMENT CONTRACT IN ORDER TO MAINTAIN THAT POLICY.
- 12 (D) STATE OR IMPLY THAT INTEREST CHARGED ON AN ACCELERATED
- 13 DEATH BENEFIT OR A POLICY LOAN IS UNFAIR, INEQUITABLE, OR IN ANY
- 14 MANNER AN INCORRECT OR IMPROPER PRACTICE.
- 15 (6) ALL OF THE FOLLOWING APPLY TO TESTIMONIALS, APPRAISALS,
- 16 ANALYSES, OR ENDORSEMENTS USED IN ADVERTISEMENTS:
- 17 (A) THEY MUST BE GENUINE, REPRESENT THE CURRENT OPINION OF THE
- 18 AUTHOR, BE APPLICABLE TO THE VIATICAL SETTLEMENT CONTRACT PRODUCT
- 19 OR SERVICE ADVERTISED, IF ANY, AND BE ACCURATELY REPRODUCED WITH
- 20 SUFFICIENT COMPLETENESS TO AVOID MISLEADING OR DECEIVING
- 21 PROSPECTIVE VIATORS AS TO THE NATURE OR SCOPE OF THE TESTIMONIALS,
- 22 APPRAISALS, ANALYSES, OR ENDORSEMENTS.
- 23 (B) THE LICENSEE MUST MAKE AS ITS OWN ALL THE STATEMENTS
- 24 CONTAINED IN THE TESTIMONIALS, APPRAISALS, ANALYSES, OR
- 25 ENDORSEMENTS, AND THE STATEMENTS ARE SUBJECT TO ALL THE PROVISIONS
- 26 OF THIS SECTION.
- 27 (C) IF THE INDIVIDUAL MAKING A TESTIMONIAL, APPRAISAL,

- 1 ANALYSIS, OR ENDORSEMENT HAS A FINANCIAL INTEREST IN THE SUBJECT OF
- 2 THAT TESTIMONIAL, APPRAISAL, ANALYSIS, OR ENDORSEMENT DIRECTLY OR
- 3 INDIRECTLY AS A SHAREHOLDER, DIRECTOR, OFFICER, EMPLOYEE, OR
- 4 OTHERWISE, OR RECEIVES ANY BENEFIT DIRECTLY OR INDIRECTLY OTHER
- 5 THAN REQUIRED UNION SCALE WAGES, THAT FACT SHALL BE PROMINENTLY
- 6 DISCLOSED IN THE ADVERTISEMENT.
- 7 (D) AN ADVERTISEMENT SHALL NOT STATE OR IMPLY THAT A VIATICAL
- 8 SETTLEMENT CONTRACT BENEFIT OR SERVICE HAS BEEN APPROVED OR
- 9 ENDORSED BY A GROUP OF INDIVIDUALS, SOCIETY, ASSOCIATION, OR OTHER
- 10 ORGANIZATION UNLESS THAT IS THE FACT AND UNLESS ANY RELATIONSHIP
- 11 BETWEEN THE GROUP OF INDIVIDUALS, SOCIETY, ASSOCIATION, OR
- 12 ORGANIZATION AND THE VIATICAL SETTLEMENT PROVIDER IS DISCLOSED. IF
- 13 THE ENTITY MAKING THE ENDORSEMENT OR TESTIMONIAL IS OWNED,
- 14 CONTROLLED, OR MANAGED BY THE VIATICAL SETTLEMENT PROVIDER, OR
- 15 RECEIVES ANY PAYMENT OR OTHER CONSIDERATION FROM THE VIATICAL
- 16 SETTLEMENT PROVIDER FOR MAKING AN ENDORSEMENT OR TESTIMONIAL, THAT
- 17 FACT SHALL BE DISCLOSED IN THE ADVERTISEMENT.
- 18 (E) IF AN ENDORSEMENT REFERS TO BENEFITS RECEIVED UNDER A
- 19 VIATICAL SETTLEMENT CONTRACT, ALL PERTINENT INFORMATION SHALL BE
- 20 RETAINED FOR A PERIOD OF AT LEAST 5 YEARS AFTER ITS USE.
- 21 (F) AN ADVERTISEMENT SHALL NOT CONTAIN STATISTICAL INFORMATION
- 22 UNLESS THE INFORMATION ACCURATELY REFLECTS RECENT AND RELEVANT
- 23 FACTS. THE SOURCE OF ALL STATISTICS USED IN AN ADVERTISEMENT SHALL
- 24 BE IDENTIFIED.
- 25 (G) AN ADVERTISEMENT SHALL NOT DISPARAGE ANY INSURER, VIATICAL
- 26 SETTLEMENT PROVIDER, VIATICAL SETTLEMENT FACILITATOR, INSURANCE
- 27 PRODUCER, POLICY, SERVICE, OR METHOD OF MARKETING.

- 1 (H) ALL ADVERTISEMENTS ABOUT A VIATICAL SETTLEMENT PROVIDER OR
- 2 ITS VIATICAL SETTLEMENT CONTRACTS, PRODUCTS, OR SERVICES SHALL
- 3 CLEARLY IDENTIFY THE VIATICAL SETTLEMENT PROVIDER'S NAME. IF ANY
- 4 SPECIFIC VIATICAL SETTLEMENT CONTRACT IS ADVERTISED, THE VIATICAL
- 5 SETTLEMENT CONTRACT SHALL BE IDENTIFIED EITHER BY FORM NUMBER OR
- 6 SOME OTHER APPROPRIATE DESCRIPTION. IF AN APPLICATION IS PART OF
- 7 THE ADVERTISEMENT, THE NAME OF THE VIATICAL SETTLEMENT PROVIDER
- 8 SHALL BE SHOWN ON THE APPLICATION.
- 9 (I) AN ADVERTISEMENT SHALL NOT USE A TRADE NAME, GROUP
- 10 DESIGNATION, NAME OF THE PARENT COMPANY OF A LICENSEE, NAME OF A
- 11 PARTICULAR DIVISION OF THE LICENSEE, SERVICE MARK, SLOGAN, SYMBOL,
- 12 OR OTHER DEVICE OR REFERENCE WITHOUT CLEARLY DISCLOSING THE NAME OF
- 13 THE LICENSEE AS THE PERSON RESPONSIBLE FOR THE FINANCIAL OBLIGATION
- 14 UNDER A CONTRACT.
- 15 (J) AN ADVERTISEMENT SHALL NOT USE ANY COMBINATION OF WORDS,
- 16 SYMBOLS, OR PHYSICAL MATERIALS THAT, BY THEIR CONTENT, PHRASEOLOGY,
- 17 SHAPE, COLOR, OR OTHER CHARACTERISTICS, ARE SO SIMILAR TO A
- 18 COMBINATION OF WORDS, SYMBOLS, OR PHYSICAL MATERIALS USED BY A
- 19 GOVERNMENT PROGRAM OR AGENCY AS TO SUGGEST THAT THE ADVERTISEMENT
- 20 IS SPONSORED BY, RECOMMENDED BY, OR ENDORSED BY ANY STATE OR
- 21 FEDERAL GOVERNMENT PROGRAM OR AGENCY.
- 22 (K) AN ADVERTISEMENT MAY STATE THAT A LICENSEE IS LICENSED IN
- 23 THE STATE IN WHICH THE ADVERTISEMENT APPEARS, IF IT DOES NOT
- 24 EXAGGERATE THAT FACT OR SUGGEST OR IMPLY THAT COMPETITORS MAY NOT
- 25 BE SO LICENSED. THE ADVERTISEMENT MAY ASK THE AUDIENCE TO CONSULT
- 26 THE LICENSEE'S WEBSITE OR CONTACT THE OFFICE OF FINANCIAL AND
- 27 INSURANCE REGULATION TO FIND OUT IF THE STATE IN WHICH THE

- 1 ADVERTISEMENT APPEARS REQUIRES LICENSING AND, IF IT DOES, WHETHER
- 2 THE PERSON IS LICENSED.
- 3 (l) IF THE ADVERTISER EMPHASIZES THE SPEED WITH WHICH THE
- 4 VIATICATION WILL OCCUR, THE ADVERTISING SHALL DISCLOSE THE AVERAGE
- 5 TIME FRAME, FROM COMPLETED APPLICATION TO THE DATE OF OFFER AND
- 6 FROM ACCEPTANCE OF THE OFFER TO RECEIPT OF THE FUNDS BY THE VIATOR.
- 7 (M) IF THE ADVERTISING EMPHASIZES THE DOLLAR AMOUNTS AVAILABLE
- 8 TO VIATORS, THE ADVERTISING SHALL DISCLOSE THE AVERAGE PURCHASE
- 9 PRICE AS A PERCENT OF FACE VALUE OBTAINED BY VIATORS CONTRACTING
- 10 WITH THE LICENSEE DURING THE PAST 6 MONTHS.
- 11 SEC. 4344. THE COMMISSIONER MAY INVESTIGATE SUSPECTED
- 12 FRAUDULENT VIATICAL SETTLEMENT ACTS AND PERSONS ENGAGED IN THE
- 13 BUSINESS OF VIATICAL SETTLEMENTS.
- 14 SEC. 4345. A PERSON SHALL NOT COMMIT A FRAUDULENT VIATICAL
- 15 SETTLEMENT ACT. ALL OF THE FOLLOWING ACTS ARE FRAUDULENT VIATICAL
- 16 SETTLEMENT ACTS IF THE PERSON KNOWINGLY, WITH INTENT TO DEFRAUD,
- 17 AND FOR THE PURPOSE OF DEPRIVING ANOTHER OF PROPERTY OR FOR
- 18 PECUNIARY GAIN, COMMITS THEM OR PERMITS ANY OF ITS EMPLOYEES OR ITS
- 19 AGENTS TO COMMIT THEM:
- 20 (A) PRESENTING, CAUSING TO BE PRESENTED, OR PREPARING WITH
- 21 KNOWLEDGE OR BELIEF THAT IT WILL BE PRESENTED TO OR BY A VIATICAL
- 22 SETTLEMENT PROVIDER, VIATICAL SETTLEMENT FACILITATOR, LIFE
- 23 EXPECTANCY PROVIDER, VIATICAL SETTLEMENT PURCHASER, FINANCING
- 24 ENTITY, INSURER, INSURANCE FACILITATOR, INSURANCE PRODUCER, OR ANY
- 25 OTHER PERSON ANY FALSE MATERIAL INFORMATION, OR CONCEALING ANY
- 26 MATERIAL INFORMATION, AS PART OF, IN SUPPORT OF, OR CONCERNING A
- 27 FACT MATERIAL TO 1 OR MORE OF THE FOLLOWING:

- 1 (i) AN APPLICATION FOR THE ISSUANCE OF A VIATICAL SETTLEMENT
- 2 CONTRACT OR A POLICY.
- 3 (ii) THE UNDERWRITING OF A VIATICAL SETTLEMENT CONTRACT OR A
- 4 POLICY.
- 5 (iii) A CLAIM FOR PAYMENT OR BENEFIT PURSUANT TO A VIATICAL
- 6 SETTLEMENT CONTRACT OR A POLICY.
- 7 (iv) ANY PREMIUMS PAID ON A POLICY.
- 8 (v) ANY PAYMENTS AND CHANGES IN OWNERSHIP OR BENEFICIARY MADE
- 9 IN ACCORDANCE WITH THE TERMS OF A VIATICAL SETTLEMENT CONTRACT OR A
- 10 POLICY.
- 11 (vi) THE REINSTATEMENT OR CONVERSION OF A POLICY.
- 12 (vii) THE SOLICITATION, OFFER, EFFECTUATION, OR SALE OF A
- 13 VIATICAL SETTLEMENT CONTRACT OR A POLICY.
- 14 (viii) THE ISSUANCE OF WRITTEN EVIDENCE OF A VIATICAL SETTLEMENT
- 15 CONTRACT OR A POLICY.
- 16 (ix) A FINANCING TRANSACTION.
- 17 (x) ANY APPLICATION FOR, THE EXISTENCE OF, OR ANY PAYMENTS
- 18 RELATED TO A LOAN SECURED DIRECTLY OR INDIRECTLY BY ANY INTEREST IN
- 19 A POLICY.
- 20 (B) FAILING TO DISCLOSE TO THE INSURER, IF THE INSURER HAS
- 21 REQUESTED SUCH DISCLOSURE, THAT THE PROSPECTIVE INSURED HAS
- 22 UNDERGONE A LIFE EXPECTANCY EVALUATION BY ANY PERSON OR ENTITY
- 23 OTHER THAN THE INSURER OR ITS AUTHORIZED REPRESENTATIVES IN
- 24 CONNECTION WITH THE APPLICATION, UNDERWRITING, AND ISSUANCE OF THE
- 25 POLICY.
- 26 (C) IN THE FURTHERANCE OF A FRAUD OR TO PREVENT THE DETECTION
- 27 OF A FRAUD, DOING ANY OF THE FOLLOWING:

- 1 (i) REMOVING, CONCEALING, ALTERING, DESTROYING, OR SEQUESTERING
- 2 FROM THE COMMISSIONER THE ASSETS OR RECORDS OF A LICENSEE OR
- 3 ANOTHER PERSON ENGAGED IN THE BUSINESS OF VIATICAL SETTLEMENTS.
- 4 (ii) MISREPRESENTING OR CONCEALING THE FINANCIAL CONDITION OF A
- 5 LICENSEE, FINANCING ENTITY, INSURER, OR ANY OTHER PERSON.
- 6 (iii) TRANSACTING THE BUSINESS OF VIATICAL SETTLEMENTS IN
- 7 VIOLATION OF ANY LAW OF THIS STATE REQUIRING A LICENSE, CERTIFICATE
- 8 OF AUTHORITY, OR OTHER LEGAL AUTHORITY FOR THE TRANSACTION OF THE
- 9 BUSINESS OF VIATICAL SETTLEMENTS.
- 10 (iv) FILING WITH THE COMMISSIONER OR THE CHIEF INSURANCE
- 11 REGULATORY OFFICIAL OF ANOTHER JURISDICTION A DOCUMENT CONTAINING
- 12 FALSE INFORMATION OR OTHERWISE CONCEALING FROM THE COMMISSIONER ANY
- 13 INFORMATION ABOUT A MATERIAL FACT.
- 14 (D) RECKLESSLY ENTERING INTO, NEGOTIATING, BROKERING, OR
- 15 OTHERWISE DEALING IN A VIATICAL SETTLEMENT CONTRACT INVOLVING A
- 16 POLICY THAT WAS OBTAINED BY PRESENTING FALSE, DECEPTIVE, OR
- 17 MISLEADING INFORMATION OF ANY FACT MATERIAL TO THE POLICY, OR BY
- 18 CONCEALING INFORMATION CONCERNING ANY FACT MATERIAL TO THE POLICY,
- 19 FOR THE PURPOSE OF MISLEADING AND WITH THE INTENT TO DEFRAUD THE
- 20 ISSUER OF THE POLICY, THE VIATICAL SETTLEMENT PROVIDER, OR THE
- 21 VIATOR.
- 22 (E) COMMITTING ANY EMBEZZLEMENT, THEFT, MISAPPROPRIATION, OR
- 23 CONVERSION OF MONEY, FUNDS, PREMIUMS, CREDITS, OR OTHER PROPERTY OF
- 24 A VIATICAL SETTLEMENT PROVIDER, INSURER, INSURED, VIATOR,
- 25 POLICYOWNER, OR ANY OTHER PERSON ENGAGED IN THE BUSINESS OF
- 26 VIATICAL SETTLEMENTS OR INSURANCE.
- 27 (F) EMPLOYING ANY PLAN, FINANCIAL STRUCTURE, DEVICE, SCHEME,

- 1 OR ARTIFICE TO DEFRAUD IN THE BUSINESS OF VIATICAL SETTLEMENTS.
- 2 (G) MISREPRESENTING THE STATE OF RESIDENCE OR FACILITATING THE
- 3 CHANGE OF THE STATE IN WHICH A PERSON OWNS A POLICY OR THE STATE OF
- 4 RESIDENCY OF A VIATOR TO A STATE OR JURISDICTION THAT DOES NOT HAVE
- 5 LAWS SIMILAR TO THIS CHAPTER FOR THE EXPRESS PURPOSES OF EVADING OR
- 6 AVOIDING THE PROVISIONS OF THIS CHAPTER.
- 7 (H) IN THE SOLICITATION, APPLICATION, OR ISSUANCE OF A POLICY,
- 8 EMPLOYING ANY DEVICE, SCHEME, OR ARTIFICE IN VIOLATION OF CHAPTER
- 9 20.
- 10 (I) ENGAGING IN ANY CONDUCT RELATED TO A VIATICAL SETTLEMENT
- 11 CONTRACT IF THE PERSON KNOWS OR SHOULD HAVE KNOWN THAT THE INTENT
- 12 OF THE TRANSACTION WAS TO AVOID THE DISCLOSURE AND NOTICE
- 13 REQUIREMENTS OF THIS CHAPTER.
- 14 (J) ENTERING INTO A PREMIUM FINANCE AGREEMENT WITH ANY PERSON
- 15 PURSUANT TO WHICH THE PERSON WILL RECEIVE, DIRECTLY OR INDIRECTLY,
- 16 ANY PROCEEDS, FEES, OR OTHER CONSIDERATIONS FROM THE POLICY, THE
- 17 OWNER OF THE POLICY, THE ISSUER OF THE POLICY, OR ANY OTHER PERSON
- 18 WITH RESPECT TO THE PREMIUM FINANCE AGREEMENT OR ANY VIATICAL
- 19 SETTLEMENT CONTRACT, OR FROM ANY TRANSACTION RELATED TO THE POLICY,
- 20 THAT ARE IN ADDITION TO THE AMOUNT REQUIRED TO PAY THE PRINCIPAL,
- 21 INTEREST, COSTS, AND EXPENSES RELATED TO THE POLICY PREMIUMS
- 22 PURSUANT TO THE PREMIUM FINANCE AGREEMENT OR SUBSEQUENT SALE OF THE
- 23 AGREEMENT. ANY PAYMENTS, CHARGES, FEES, OR OTHER AMOUNTS IN
- 24 ADDITION TO THE AMOUNTS REQUIRED TO PAY THE PRINCIPAL, INTEREST,
- 25 COSTS, AND EXPENSES RELATED TO POLICY PREMIUMS PAID UNDER THE
- 26 PREMIUM FINANCE AGREEMENT SHALL BE REMITTED TO THE ORIGINAL OWNER
- 27 OF THE POLICY OR, IF THE OWNER IS NOT LIVING AT THE TIME OF THE

- 1 DETERMINATION OF THE OVERPAYMENT, TO THE ESTATE OF THE OWNER.
- 2 (K) FOR ANY VIATICAL SETTLEMENT CONTRACT OR A POLICY, FOR A
- 3 VIATICAL SETTLEMENT FACILITATOR OR INDIVIDUAL LIFE INSURANCE
- 4 PRODUCER OPERATING AS A VIATICAL SETTLEMENT FACILITATOR, TO
- 5 KNOWINGLY SOLICIT AN OFFER FROM, EFFECTUATE A VIATICAL SETTLEMENT
- 6 WITH, OR MAKE A SALE TO ANY VIATICAL SETTLEMENT PROVIDER, VIATICAL
- 7 SETTLEMENT PURCHASER, FINANCING ENTITY, OR RELATED PROVIDER TRUST
- 8 THAT IS CONTROLLING, CONTROLLED BY, OR UNDER COMMON CONTROL WITH
- 9 SUCH VIATICAL SETTLEMENT FACILITATOR OR INDIVIDUAL LIFE INSURANCE
- 10 PRODUCER UNLESS BOTH OF THE FOLLOWING ARE TRUE:
- 11 (i) THE VIATICAL SETTLEMENT FACILITATOR OR INDIVIDUAL LIFE
- 12 INSURANCE PRODUCER DISCLOSED THAT AFFILIATION TO THE VIATOR.
- 13 (ii) THE VIATICAL SETTLEMENT FACILITATOR OR INDIVIDUAL LIFE
- 14 INSURANCE PRODUCER IS CONTROLLED BY OR UNDER COMMON CONTROL WITH A
- 15 PERSON THAT IS REGULATED UNDER THE SECURITIES ACT OF 1933, 15 USC
- 16 77A TO 77AA, OR THE SECURITIES EXCHANGE ACT OF 1934, 15 USC 78A TO
- 17 7800.
- 18 (l) FOR ANY VIATICAL SETTLEMENT CONTRACT OR A POLICY, FOR A
- 19 VIATICAL SETTLEMENT PROVIDER TO KNOWINGLY ENTER INTO A VIATICAL
- 20 SETTLEMENT CONTRACT WITH A VIATOR IF, IN CONNECTION WITH SUCH
- 21 VIATICAL SETTLEMENT CONTRACT, ANYTHING OF VALUE WILL BE PAID TO A
- 22 VIATICAL SETTLEMENT FACILITATOR OR INDIVIDUAL LIFE INSURANCE
- 23 PRODUCER OPERATING AS A VIATICAL SETTLEMENT FACILITATOR THAT IS
- 24 CONTROLLING, CONTROLLED BY, OR UNDER COMMON CONTROL WITH SUCH
- 25 VIATICAL SETTLEMENT PROVIDER OR THE VIATICAL SETTLEMENT PURCHASER,
- 26 FINANCING ENTITY, OR RELATED PROVIDER TRUST THAT IS INVOLVED IN
- 27 SUCH VIATICAL SETTLEMENT CONTRACT UNLESS BOTH OF THE FOLLOWING ARE

- 1 TRUE:
- 2 (i) THE VIATICAL SETTLEMENT FACILITATOR OR INDIVIDUAL LIFE
- 3 INSURANCE PRODUCER DISCLOSED THAT AFFILIATION TO THE VIATOR.
- 4 (ii) THE VIATICAL SETTLEMENT FACILITATOR OR INDIVIDUAL LIFE
- 5 INSURANCE PRODUCER IS CONTROLLED BY OR UNDER COMMON CONTROL WITH A
- 6 PERSON THAT IS REGULATED UNDER THE SECURITIES ACT OF 1933, 15 USC
- 7 77A TO 77AA, OR THE SECURITIES EXCHANGE ACT OF 1934, 15 USC 78A TO
- 8 7800.
- 9 (M) ISSUING, SOLICITING, MARKETING, OR OTHERWISE PROMOTING THE
- 10 PURCHASE OF A POLICY FOR THE PURPOSE OF OR WITH EMPHASIS ON
- 11 SETTLING THE POLICY.
- 12 (N) ISSUING OR USING A PATTERN OF FALSE, MISLEADING, OR
- 13 DECEPTIVE LIFE EXPECTANCIES.
- 14 (O) ISSUING, SOLICITING, MARKETING, OR OTHERWISE PROMOTING
- 15 STRANGER-ORIGINATED LIFE INSURANCE.
- 16 (P) ATTEMPTING TO COMMIT, ASSISTING, AIDING OR ABETTING THE
- 17 COMMISSION OF, OR CONSPIRACY TO COMMIT ANY ACT OR OMISSION
- 18 SPECIFIED IN THIS SECTION.
- 19 SEC. 4347. (1) ANY CONTRACT, AGREEMENT, ARRANGEMENT, OR
- 20 TRANSACTION, INCLUDING, BUT NOT LIMITED TO, A FINANCING AGREEMENT
- 21 OR ARRANGEMENT, ENTERED INTO FOR THE FURTHERANCE OR AID OF A
- 22 STRANGER-ORIGINATED LIFE INSURANCE ACT, PRACTICE, ARRANGEMENT, OR
- 23 AGREEMENT IS VOID AND UNENFORCEABLE.
- 24 (2) A TRUST OR OTHER PERSON THAT IS CREATED TO GIVE THE
- 25 APPEARANCE OF INSURABLE INTEREST AND IS USED TO INITIATE 1 OR MORE
- 26 POLICIES FOR INVESTORS VIOLATES INSURABLE INTEREST LAWS AND THE
- 27 PROHIBITION AGAINST WAGERING ON LIFE.

- 1 SEC. 4348. (1) A LIFE INSURER ISSUING LIFE INSURANCE POLICIES
- 2 IN THIS STATE SHALL ADOPT AND HAVE IN OPERATION MEASURES TO DETECT
- 3 AND PREVENT STRANGER-ORIGINATED LIFE INSURANCE.
- 4 (2) THE COMMISSIONER BY ORDER MAY REQUIRE THAT MEASURES TO
- 5 DETECT AND PREVENT STRANGER-ORIGINATED LIFE INSURANCE ADOPTED BY A
- 6 LIFE INSURER UNDER SUBSECTION (1) BE SUBMITTED TO THE COMMISSIONER.
- 7 IF THE COMMISSIONER REQUIRES THAT THESE MEASURES BE SUBMITTED TO
- 8 THE COMMISSIONER, THE PLANS SUBMITTED ARE PRIVILEGED AND
- 9 CONFIDENTIAL, ARE NOT A PUBLIC RECORD OPEN FOR INSPECTION UNDER THE
- 10 FREEDOM OF INFORMATION ACT, AND ARE NOT SUBJECT TO DISCOVERY OR
- 11 SUBPOENA IN A CIVIL OR CRIMINAL ACTION.
- 12 SEC. 4349. (1) A PERSON SHALL NOT KNOWINGLY OR INTENTIONALLY
- 13 INTERFERE WITH THE ENFORCEMENT OF THIS CHAPTER OR WITH
- 14 INVESTIGATIONS OF SUSPECTED OR ACTUAL VIOLATIONS OF THIS CHAPTER.
- 15 (2) A PERSON IN THE BUSINESS OF VIATICAL SETTLEMENTS SHALL NOT
- 16 KNOWINGLY OR INTENTIONALLY PERMIT ANY PERSON CONVICTED OF A FELONY
- 17 TO PARTICIPATE IN THE BUSINESS OF VIATICAL SETTLEMENTS.
- 18 (3) EACH VIATICAL SETTLEMENT CONTRACT AND EACH APPLICATION FOR
- 19 A VIATICAL SETTLEMENT, REGARDLESS OF THE FORM OF TRANSMISSION,
- 20 SHALL CONTAIN THE FOLLOWING STATEMENT OR A SUBSTANTIALLY SIMILAR
- 21 STATEMENT:
- 22 "ANY PERSON WHO KNOWINGLY PRESENTS FALSE INFORMATION IN AN
- 23 APPLICATION FOR INSURANCE OR VIATICAL SETTLEMENT CONTRACT IS GUILTY
- 24 OF A CRIME AND MAY BE SUBJECT TO FINES AND IMPRISONMENT.".
- 25 (4) THE LACK OF A STATEMENT DESCRIBED IN SUBSECTION (3) DOES
- 26 NOT CONSTITUTE A DEFENSE IN ANY PROSECUTION FOR A FRAUDULENT
- 27 VIATICAL SETTLEMENT ACT.

- 1 (5) EVERY PERSON ENGAGED IN THE BUSINESS OF VIATICAL
- 2 SETTLEMENTS HAVING KNOWLEDGE OR A REASONABLE BELIEF THAT A
- 3 FRAUDULENT VIATICAL SETTLEMENT ACT IS BEING, WILL BE, OR HAS BEEN
- 4 COMMITTED SHALL PROVIDE TO THE COMMISSIONER THE INFORMATION
- 5 REQUIRED BY THE COMMISSIONER. THE PERSON SHALL PROVIDE THE
- 6 INFORMATION IN A MANNER PRESCRIBED BY THE COMMISSIONER.
- 7 (6) EVERY PERSON HAVING KNOWLEDGE OR A REASON TO BELIEVE THAT
- 8 A FRAUDULENT VIATICAL SETTLEMENT ACT IS BEING, WILL BE, OR HAS BEEN
- 9 COMMITTED MAY PROVIDE TO THE COMMISSIONER THE INFORMATION REQUIRED
- 10 BY THE COMMISSIONER. THE PERSON SHALL PROVIDE THE INFORMATION IN A
- 11 MANNER PRESCRIBED BY THE COMMISSIONER.
- 12 (7) ANY LIFE INSURER THAT HAS A GOOD FAITH BELIEF THAT A
- 13 PERSON IS PARTICIPATING OR HAS PARTICIPATED IN A STRANGER-
- 14 ORIGINATED LIFE INSURANCE TRANSACTION SHALL REPORT THE PERSON TO
- 15 THE COMMISSIONER IN A FORM AND MANNER PRESCRIBED BY THE
- 16 COMMISSIONER. UPON RECEIPT OF THE INSURER'S REPORT, THE
- 17 COMMISSIONER SHALL CONDUCT AN INVESTIGATION TO DETERMINE WHETHER
- 18 THERE IS PROBABLE CAUSE, BASED ON THE TOTALITY OF THE FACTS AND
- 19 CIRCUMSTANCES, TO BELIEVE THAT THE PERSON HAS ENGAGED IN A
- 20 STRANGER-ORIGINATED LIFE INSURANCE TRANSACTION. IF THE COMMISSIONER
- 21 FINDS PROBABLE CAUSE, THE COMMISSIONER SHALL DO 1 OF THE FOLLOWING:
- 22 (A) IF THE PERSON IS LICENSED OR REGULATED BY THE OFFICE OF
- 23 FINANCIAL AND INSURANCE REGULATION, THE COMMISSIONER SHALL PROVIDE
- 24 THE PERSON AN OPPORTUNITY FOR NOTICE AND HEARING PURSUANT TO THE
- 25 ADMINISTRATIVE PROCEDURES ACT OF 1969. IF THE PERSON WAIVES OR DOES
- 26 NOT REQUEST A HEARING PURSUANT TO THE ADMINISTRATIVE PROCEDURES ACT
- 27 OF 1969, OR A HEARING IS HELD AND THE PERSON IS FOUND TO HAVE

- 1 PARTICIPATED IN 1 OR MORE STRANGER-ORIGINATED LIFE INSURANCE
- 2 TRANSACTIONS, THE COMMISSIONER SHALL PUBLISH THE ORDER ON THE
- 3 OFFICE OF FINANCIAL AND INSURANCE REGULATION'S WEBSITE AND SHALL
- 4 NOTIFY EACH INSURER LICENSED IN THIS STATE THAT THE PERSON HAS BEEN
- 5 ADJUDICATED AS HAVING PARTICIPATED IN 1 OR MORE STRANGER-ORIGINATED
- 6 LIFE INSURANCE TRANSACTIONS.
- 7 (B) IF THE PERSON IS NOT LICENSED OR REGULATED BY THE OFFICE
- 8 OF FINANCIAL AND INSURANCE REGULATION, THE COMMISSIONER SHALL
- 9 PROVIDE THE COMMISSIONER'S FINDINGS TO THE APPROPRIATE LICENSING,
- 10 LAW ENFORCEMENT, OR REGULATORY AUTHORITY.
- 11 (8) CIVIL LIABILITY SHALL NOT BE IMPOSED FOR, AND NO CAUSE OF
- 12 ACTION SHALL ARISE FROM, A PERSON'S FURNISHING INFORMATION
- 13 CONCERNING SUSPECTED, ANTICIPATED, OR COMPLETED FRAUDULENT VIATICAL
- 14 SETTLEMENT ACTS, OR SUSPECTED OR COMPLETED FRAUDULENT INSURANCE
- 15 ACTS, IF THE INFORMATION IS PROVIDED TO OR RECEIVED FROM ANY OF THE
- 16 FOLLOWING:
- 17 (A) THE COMMISSIONER OR THE COMMISSIONER'S EMPLOYEES, AGENTS,
- 18 OR REPRESENTATIVES.
- 19 (B) LAW ENFORCEMENT OR REGULATORY OFFICIALS OF THIS STATE,
- 20 ANOTHER STATE, THE UNITED STATES, OR A POLITICAL SUBDIVISION OF
- 21 THIS STATE OR ANOTHER STATE, OR ANY EMPLOYEE, AGENT, OR
- 22 REPRESENTATIVE OF ANY OF THOSE OFFICIALS.
- 23 (C) A PERSON INVOLVED IN THE PREVENTION AND DETECTION OF
- 24 FRAUDULENT VIATICAL SETTLEMENT ACTS OR ANY AGENT, EMPLOYEE, OR
- 25 REPRESENTATIVE OF ANY PERSON SO INVOLVED.
- (D) THE NAIC, FINANCIAL INDUSTRY REGULATORY AUTHORITY (FINRA),
- 27 THE NORTH AMERICAN SECURITIES ADMINISTRATORS ASSOCIATION (NASAA),

- 1 ANY EMPLOYEE, AGENT, OR REPRESENTATIVE OF ANY OF THOSE
- 2 ASSOCIATIONS, OR ANY OTHER REGULATORY BODY OVERSEEING LIFE
- 3 INSURANCE, VIATICAL SETTLEMENTS, SECURITIES, OR INVESTMENT FRAUD.
- 4 (E) THE LIFE INSURER THAT ISSUED THE LIFE INSURANCE POLICY
- 5 COVERING THE LIFE OF THE INSURED.
- 6 (9) THE IMMUNITY PROVIDED IN SUBSECTION (8) DOES NOT APPLY TO
- 7 ANY STATEMENT MADE WITH ACTUAL MALICE. IN AN ACTION BROUGHT AGAINST
- 8 A PERSON FOR FILING A REPORT OR FURNISHING OTHER INFORMATION
- 9 CONCERNING A FRAUDULENT VIATICAL SETTLEMENT ACT, THE PARTY BRINGING
- 10 THE ACTION SHALL PLEAD SPECIFICALLY ANY ALLEGATION THAT THE
- 11 IMMUNITY PROVIDED IN SUBSECTION (8) DOES NOT APPLY BECAUSE THE
- 12 PERSON FILING THE REPORT OR FURNISHING THE INFORMATION DID SO WITH
- 13 ACTUAL MALICE.
- 14 (10) IF A PERSON IS THE PREVAILING PARTY IN A CIVIL ACTION FOR
- 15 LIBEL, SLANDER, OR ANY OTHER RELEVANT TORT ARISING OUT OF
- 16 ACTIVITIES IN CARRYING OUT THE PROVISIONS OF THIS CHAPTER, IF THE
- 17 PREVAILING PARTY IS A PERSON IDENTIFIED IN SUBSECTION (8) AND THE
- 18 IMMUNITY DESCRIBED IN SUBSECTION (8) APPLIES TO THE PERSON, AND IF
- 19 THE PARTY WHO BROUGHT THE ACTION WAS NOT SUBSTANTIALLY JUSTIFIED IN
- 20 DOING SO, THE PERSON WHO IS THE PREVAILING PARTY IS ENTITLED TO AN
- 21 AWARD OF ATTORNEY FEES AND COSTS ARISING OUT OF THE ACTION.
- 22 HOWEVER, THE PERSON IS NOT ENTITLED TO AN AWARD OF ATTORNEY FEES IF
- 23 THE PERSON PROVIDED INFORMATION ABOUT THE PERSON'S OWN FRAUDULENT
- 24 VIATICAL SETTLEMENT ACTS. FOR PURPOSES OF THIS SUBSECTION, AN
- 25 ACTION IS "SUBSTANTIALLY JUSTIFIED" IF IT HAD A REASONABLE BASIS IN
- 26 LAW OR FACT AT THE TIME THAT IT WAS INITIATED.
- 27 (11) THIS SECTION DOES NOT ABROGATE OR MODIFY ANY COMMON LAW

- 1 OR STATUTORY PRIVILEGE OR IMMUNITY ENJOYED BY A PERSON DESCRIBED IN
- 2 SUBSECTION (8).
- 3 (12) THE DOCUMENTS AND EVIDENCE PROVIDED PURSUANT TO
- 4 SUBSECTIONS (8) TO (11) OR OBTAINED BY THE COMMISSIONER IN AN
- 5 INVESTIGATION OF ANY SUSPECTED OR ACTUAL FRAUDULENT VIATICAL
- 6 SETTLEMENT ACT ARE PRIVILEGED AND CONFIDENTIAL, ARE NOT A PUBLIC
- 7 RECORD OPEN FOR INSPECTION UNDER THE FREEDOM OF INFORMATION ACT,
- 8 AND ARE NOT SUBJECT TO DISCOVERY OR SUBPOENA IN A CIVIL OR CRIMINAL
- 9 ACTION.
- 10 (13) SUBSECTION (12) DOES NOT PROHIBIT RELEASE BY THE
- 11 COMMISSIONER OF ANY DOCUMENT OR EVIDENCE OBTAINED IN AN
- 12 INVESTIGATION OF SUSPECTED OR ACTUAL FRAUDULENT VIATICAL SETTLEMENT
- 13 ACTS, IN ANY OF THE FOLLOWING MANNERS OR CIRCUMSTANCES:
- 14 (A) IN ANY ADMINISTRATIVE OR JUDICIAL PROCEEDING TO ENFORCE
- 15 ANY LAWS ADMINISTERED BY THE COMMISSIONER.
- 16 (B) TO ANY LAW ENFORCEMENT OR REGULATORY AGENCY OF THIS STATE,
- 17 ANOTHER STATE, THE UNITED STATES, OR A POLITICAL SUBDIVISION OF
- 18 THIS STATE OR ANOTHER STATE, TO AN ORGANIZATION ESTABLISHED FOR THE
- 19 PURPOSE OF DETECTING AND PREVENTING FRAUDULENT VIATICAL SETTLEMENT
- 20 ACTS, OR TO THE NAIC.
- 21 (C) AT THE DISCRETION OF THE COMMISSIONER, TO A PERSON IN THE
- 22 BUSINESS OF VIATICAL SETTLEMENTS THAT IS AGGRIEVED BY A FRAUDULENT
- 23 VIATICAL SETTLEMENT ACT.
- 24 (14) RELEASE OF DOCUMENTS AND EVIDENCE UNDER SUBSECTION (13)
- 25 DOES NOT ABROGATE OR MODIFY THE PRIVILEGE GRANTED IN SUBSECTION
- 26 (12).
- 27 SEC. 4351. THIS CHAPTER DOES NOT DO ANY OF THE FOLLOWING:

- 1 (A) PREEMPT THE AUTHORITY OR RELIEVE THE DUTY OF ANY OTHER LAW
- 2 ENFORCEMENT OR REGULATORY AGENCIES TO INVESTIGATE, EXAMINE, OR
- 3 PROSECUTE SUSPECTED VIOLATIONS OF LAW.
- 4 (B) PREVENT OR PROHIBIT A PERSON FROM DISCLOSING VOLUNTARILY
- 5 ANY INFORMATION CONCERNING FRAUDULENT VIATICAL SETTLEMENT ACTS TO A
- 6 LAW ENFORCEMENT OR REGULATORY AGENCY OTHER THAN THE OFFICE OF
- 7 FINANCIAL AND INSURANCE REGULATION.
- 8 (C) LIMIT ANY POWER GRANTED ELSEWHERE BY THE LAW OF THIS STATE
- 9 TO THE COMMISSIONER OR AN INSURANCE FRAUD UNIT TO INVESTIGATE AND
- 10 EXAMINE POSSIBLE VIOLATIONS OF LAW AND TO TAKE APPROPRIATE ACTION
- 11 AGAINST WRONGDOERS.
- 12 SEC. 4353. (1) VIATICAL SETTLEMENT PROVIDERS AND VIATICAL
- 13 SETTLEMENT FACILITATORS SHALL ADOPT AND HAVE IN PLACE ANTIFRAUD
- 14 INITIATIVES REASONABLY CALCULATED TO DETECT, PROSECUTE, AND PREVENT
- 15 FRAUDULENT VIATICAL SETTLEMENT ACTS. AT THE DISCRETION OF THE
- 16 COMMISSIONER, THE COMMISSIONER MAY ORDER, OR A VIATICAL SETTLEMENT
- 17 PROVIDER OR VIATICAL SETTLEMENT FACILITATOR MAY REQUEST AND THE
- 18 COMMISSIONER MAY GRANT, ANY MODIFICATIONS OF THE FOLLOWING REQUIRED
- 19 INITIATIVES DESCRIBED IN THIS SUBSECTION THAT ARE NECESSARY TO
- 20 ENSURE AN EFFECTIVE ANTIFRAUD PLAN. THE MODIFICATIONS MAY BE MORE
- 21 OR LESS RESTRICTIVE THAN THE REQUIRED INITIATIVES IF THE
- 22 MODIFICATIONS MAY REASONABLY BE EXPECTED TO ACCOMPLISH THE PURPOSE
- 23 OF THIS SECTION. ANTIFRAUD INITIATIVES UNDER THIS SUBSECTION SHALL
- 24 INCLUDE ALL OF THE FOLLOWING:
- 25 (A) FRAUD INVESTIGATORS, WHO MAY BE LICENSED VIATICAL
- 26 SETTLEMENT PROVIDER OR LICENSED VIATICAL SETTLEMENT FACILITATOR
- 27 EMPLOYEES OR INDEPENDENT CONTRACTORS.

- 1 (B) AN ANTIFRAUD PLAN THAT INCLUDES, BUT IS NOT LIMITED TO,
- 2 ALL OF THE FOLLOWING:
- 3 (i) A DESCRIPTION OF THE PROCEDURES FOR DETECTING AND
- 4 INVESTIGATING POSSIBLE FRAUDULENT VIATICAL SETTLEMENT ACTS AND
- 5 PROCEDURES FOR RESOLVING MATERIAL INCONSISTENCIES BETWEEN MEDICAL
- 6 RECORDS AND INSURANCE APPLICATIONS.
- 7 (ii) A DESCRIPTION OF THE PROCEDURES FOR REPORTING POSSIBLE
- 8 FRAUDULENT VIATICAL SETTLEMENT ACTS TO THE COMMISSIONER.
- 9 (iii) A DESCRIPTION OF THE PLAN FOR ANTIFRAUD EDUCATION AND
- 10 TRAINING OF UNDERWRITERS AND OTHER PERSONNEL.
- 11 (iv) A DESCRIPTION OR CHART OUTLINING THE ORGANIZATIONAL
- 12 ARRANGEMENT OF THE ANTIFRAUD PERSONNEL WHO ARE RESPONSIBLE FOR THE
- 13 INVESTIGATION AND REPORTING OF POSSIBLE FRAUDULENT VIATICAL
- 14 SETTLEMENT ACTS AND INVESTIGATING UNRESOLVED MATERIAL
- 15 INCONSISTENCIES BETWEEN MEDICAL RECORDS AND INSURANCE APPLICATIONS.
- 16 (v) A DESCRIPTION OF THE PROCEDURES USED TO PERFORM INITIAL
- 17 AND CONTINUING REVIEW OF THE ACCURACY OF LIFE EXPECTANCIES USED IN
- 18 CONNECTION WITH A VIATICAL SETTLEMENT CONTRACT.
- 19 (2) THE COMMISSIONER, BY RULE ADOPTED IN ACCORDANCE WITH THE
- 20 ADMINISTRATIVE PROCEDURES ACT OF 1969, MAY REQUIRE THAT ANTIFRAUD
- 21 PLANS REQUIRED UNDER SUBSECTION (1) BE SUBMITTED TO THE
- 22 COMMISSIONER. IF THE COMMISSIONER REQUIRES THAT ANTIFRAUD PLANS BE
- 23 SUBMITTED TO THE COMMISSIONER, THE PLANS SO SUBMITTED ARE
- 24 PRIVILEGED AND CONFIDENTIAL, ARE NOT A PUBLIC RECORD OPEN FOR
- 25 INSPECTION UNDER THE FREEDOM OF INFORMATION ACT, AND ARE NOT
- 26 SUBJECT TO DISCOVERY OR SUBPOENA IN A CIVIL OR CRIMINAL ACTION.
- 27 SEC. 4355. AN INSURER THAT ISSUED A POLICY BEING VIATICATED IS

- 1 NOT RESPONSIBLE, UNDER THIS CHAPTER, FOR ANY ACT OR OMISSION OF A
- 2 VIATICAL SETTLEMENT FACILITATOR OR VIATICAL SETTLEMENT PROVIDER
- 3 ARISING OUT OF OR IN CONNECTION WITH THE VIATICAL SETTLEMENT
- 4 TRANSACTION UNLESS THE INSURER RECEIVES COMPENSATION FOR THE
- 5 PLACEMENT OF A VIATICAL SETTLEMENT CONTRACT FROM THE VIATICAL
- 6 SETTLEMENT PROVIDER OR VIATICAL SETTLEMENT FACILITATOR IN
- 7 CONNECTION WITH THE VIATICAL SETTLEMENT CONTRACT.
- 8 SEC. 4357. (1) IN ADDITION TO THE PENALTIES AND OTHER
- 9 ENFORCEMENT PROVISIONS OF THIS CHAPTER, IF ANY PERSON VIOLATES THIS
- 10 CHAPTER, ANY ORDER, RULE, OR REGULATION ISSUED UNDER THIS CHAPTER,
- 11 OR ANY WRITTEN AGREEMENT ENTERED INTO WITH THE COMMISSIONER, THE
- 12 COMMISSIONER MAY DO ANY OF THE FOLLOWING:
- 13 (A) ISSUE CEASE AND DESIST ORDERS AS SPECIFIED IN THIS
- 14 SECTION.
- 15 (B) SEEK AN INJUNCTION IN THE INGHAM COUNTY CIRCUIT COURT OR
- 16 ANOTHER COURT OF COMPETENT JURISDICTION.
- 17 (C) APPLY FOR TEMPORARY AND PERMANENT ORDERS.
- 18 (2) ANY PERSON DAMAGED BY THE ACTS OF ANOTHER PERSON IN
- 19 VIOLATION OF THIS CHAPTER OR ANY ORDER, RULE, OR REGULATION ISSUED
- 20 UNDER THIS CHAPTER MAY BRING A CIVIL ACTION FOR DAMAGES AGAINST THE
- 21 PERSON COMMITTING THE VIOLATION IN A COURT OF COMPETENT
- 22 JURISDICTION. A CIVIL ACTION BROUGHT UNDER THIS CHAPTER DOES NOT
- 23 PRECLUDE THE COMMISSIONER FROM EXERCISING ANY REGULATORY,
- 24 ENFORCEMENT, OR OTHER AUTHORITY AVAILABLE TO THE COMMISSIONER.
- 25 (3) THE COMMISSIONER MAY ISSUE A CEASE AND DESIST ORDER IN
- 26 ACCORDANCE WITH THE ADMINISTRATIVE PROCEDURES ACT OF 1969. IF THE
- 27 COMMISSIONER FINDS THAT AN ACTION PRESENTS AN IMMEDIATE DANGER TO

- 1 THE PUBLIC AND REQUIRES AN IMMEDIATE FINAL ORDER, THE COMMISSIONER
- 2 MAY ISSUE AN EMERGENCY CEASE AND DESIST ORDER RECITING WITH
- 3 PARTICULARITY THE FACTS UNDERLYING HIS OR HER FINDINGS. THE
- 4 EMERGENCY CEASE AND DESIST ORDER IS EFFECTIVE IMMEDIATELY UPON
- 5 SERVICE OF A COPY OF THE ORDER ON THE RESPONDENT AND REMAINS
- 6 EFFECTIVE FOR 90 DAYS. IF NONEMERGENCY CEASE AND DESIST PROCEEDINGS
- 7 ARE BEGUN, THE EMERGENCY CEASE AND DESIST ORDER REMAINS EFFECTIVE,
- 8 ABSENT AN ORDER BY AN APPELLATE COURT OF COMPETENT JURISDICTION
- 9 PURSUANT TO THE ADMINISTRATIVE PROCEDURES ACT OF 1969.
- 10 (4) IF THE COMMISSIONER FINDS THAT A PERSON HAS COMMITTED A
- 11 FRAUDULENT VIATICAL SETTLEMENT ACT OR VIOLATED ANY OTHER PROVISION
- 12 OF THIS CHAPTER, THE COMMISSIONER MAY ORDER THE PAYMENT OF A CIVIL
- 13 PENALTY NOT EXCEEDING \$10,000.00 AND THE AMOUNT OF THE CLAIM FOR
- 14 EACH VIOLATION. THE COMMISSIONER'S ORDER MAY REQUIRE A PERSON FOUND
- 15 TO BE IN VIOLATION OF THIS CHAPTER TO MAKE FULL RESTITUTION TO
- 16 PERSONS AGGRIEVED BY VIOLATIONS OF THIS CHAPTER.
- 17 (5) THIS CHAPTER DOES NOT PREEMPT, SUPERSEDE, OR LIMIT THE
- 18 APPLICATION OF THE UNIFORM SECURITIES ACT (2002), 2008 PA 551, MCL
- 19 451.2101 TO 451.2703, THE SECURITIES ACT OF 1933, 15 USC 77A TO
- 20 77AA, OR THE SECURITIES EXCHANGE ACT OF 1934, 15 USC 78A TO 78OO,
- 21 OR ANY RULES ADOPTED PURSUANT TO THOSE ACTS.
- 22 SEC. 4358. (1) A PERSON THAT COMMITS A FRAUDULENT VIATICAL
- 23 SETTLEMENT ACT IS GUILTY OF A FELONY PUNISHABLE BY IMPRISONMENT FOR
- 24 NOT MORE THAN 10 YEARS, OR A FINE OF NOT MORE THAN \$100,000.00 FOR
- 25 A SINGLE VIOLATION OR \$500,000.00 FOR MULTIPLE VIOLATIONS, OR BOTH
- 26 IMPRISONMENT AND FINE, TOGETHER WITH FULL RESTITUTION.
- 27 (2) A PERSON THAT OPERATES OR ATTEMPTS TO OPERATE AS A

- 1 VIATICAL SETTLEMENT FACILITATOR OR VIATICAL SETTLEMENT PROVIDER IN
- 2 THIS STATE WITHOUT THE LICENSURE REQUIRED UNDER THIS CHAPTER IS
- 3 GUILTY OF A FELONY PUNISHABLE BY IMPRISONMENT FOR NOT MORE THAN 5
- 4 YEARS, OR A FINE OF NOT MORE THAN \$1,000.00, OR BOTH IMPRISONMENT
- 5 AND FINE, TOGETHER WITH FULL RESTITUTION.
- 6 SEC. 4359. EXCEPT FOR A FRAUDULENT VIATICAL SETTLEMENT ACT
- 7 KNOWINGLY COMMITTED BY A VIATOR, THE PENALTIES OF THIS CHAPTER DO
- 8 NOT APPLY TO A VIATOR.
- 9 SEC. 4360. THE COMMISSIONER MAY ADOPT RULES IN ACCORDANCE WITH
- 10 THE ADMINISTRATIVE PROCEDURES ACT OF 1969 TO IMPLEMENT THIS
- 11 CHAPTER, INCLUDING, BUT NOT LIMITED TO, RULES THAT DO THE
- 12 FOLLOWING:
- 13 (A) GOVERN THE RELATIONSHIP AND RESPONSIBILITIES OF INSURERS,
- 14 VIATICAL SETTLEMENT PROVIDERS, AND VIATICAL SETTLEMENT FACILITATORS
- 15 DURING THE VIATICATION OF A POLICY.
- 16 (B) ESTABLISH STANDARDS FOR EVALUATING THE REASONABLENESS OF
- 17 PAYMENTS UNDER VIATICAL SETTLEMENT CONTRACTS FOR PERSONS WHO ARE
- 18 TERMINALLY OR CHRONICALLY ILL. THIS AUTHORITY INCLUDES, BUT IS NOT
- 19 LIMITED TO, THE REGULATION OF DISCOUNT RATES USED TO DETERMINE THE
- 20 AMOUNT PAID IN EXCHANGE FOR THE ASSIGNMENT, RELEASE, TRANSFER,
- 21 SALE, DEVISE, OR BEQUEST OF A BENEFIT UNDER A POLICY INSURING
- 22 PERSONS WHO ARE TERMINALLY OR CHRONICALLY ILL.
- 23 (C) ESTABLISH APPROPRIATE LICENSING REQUIREMENTS, FEES, AND
- 24 STANDARDS FOR CONTINUED LICENSURE FOR VIATICAL SETTLEMENT PROVIDERS
- 25 AND VIATICAL SETTLEMENT FACILITATORS.
- 26 Enacting section 1. 1996 PA 386, MCL 550.521 to 550.528, is
- 27 repealed.

- 1 Enacting section 2. This amendatory act does not take effect
- 2 unless Senate Bill No. \_\_\_\_ or House Bill No. \_\_\_\_ (request no.
- 3 00306'11 a) of the 96th Legislature is enacted into law.

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