SUBSTITUTE FOR

SENATE BILL NO. 908

A bill to amend 2009 PA 75, entitled
"Mortgage loan originator licensing act,"
by amending sections 3, 5, 9, 15, and 29 (MCL 493.133, 493.135,
493.139, 493.145, and 493.159), sections 3 and 29 as amended by
2010 PA 356.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 3. As used in this act:
- 2 (a) "Commissioner" means the commissioner of the office of
- 3 financial and insurance regulation in the department of energy,
- 4 labor, and economic growth.LICENSING AND REGULATORY AFFAIRS.
- 5 (b) "Depository institution" means that term as defined in
- 6 section 3 of the federal deposit insurance act, 12 USC 1813, or a
- 7 credit union.
- 8 (c) "Dwelling" means that term as defined in section 103(v) of

- 1 the truth in lending act, 15 USC 1602.
- 2 (d) "Employee" means an individual who meets both of the
- 3 following:
- 4 (i) Has an employment relationship acknowledged by that
- 5 individual and the person that engages that individual to originate
- 6 mortgage loans.
- 7 (ii) Is treated as an employee by the person that engages that
- 8 individual to originate mortgage loans for compliance with federal
- 9 income tax laws.
- 10 (E) "EXEMPT COMPANY" MEANS A PERSON THAT MEETS ALL OF THE
- 11 FOLLOWING:
- 12 (i) IS NOT REQUIRED TO OBTAIN A LICENSE OR REGISTRATION, OR IS
- 13 EXEMPT FROM LICENSING OR REGISTRATION, UNDER THE MORTGAGE BROKERS,
- 14 LENDERS, AND SERVICERS LICENSING ACT, 1987 PA 173, MCL 445.1651 TO
- 15 445.1684; THE SECONDARY MORTGAGE LOAN ACT, 1981 PA 125, MCL 493.51
- 16 TO 493.81; OR THE CONSUMER FINANCIAL SERVICES ACT, 1988 PA 161, MCL
- 17 487.2051 TO 487.2072.
- 18 (ii) HAS A UNIQUE IDENTIFIER IN THE NATIONWIDE MORTGAGE
- 19 LICENSING SYSTEM AND REGISTRY.
- 20 (iii) HAS BEEN APPROVED BY THE COMMISSIONER IN THE NATIONWIDE
- 21 MORTGAGE LICENSING SYSTEM AND REGISTRY AS AN EXEMPT COMPANY.
- (F) (e) "Federal banking agencies" means the board of
- 23 governors of the federal reserve system, the comptroller of the
- 24 currency, the director of the office of thrift supervision, the
- 25 national credit union administration, and the federal deposit
- 26 insurance corporation.
- 27 (G) (f)—"Financial licensing acts" means that term as defined

- 1 in section 2 of the consumer financial services act, 1988 PA 161,
- 2 MCL 487.2052.
- 3 (H) (g) "Immediate family member" means a spouse, child,
- 4 sibling, parent, grandparent, or grandchild. The term includes
- 5 stepparents, stepchildren, stepsiblings, and adoptive
- 6 relationships.
- 7 (I) (h) "Individual" means a natural person.
- 8 (J) (i) "Licensed mortgage loan originator" means a mortgage
- 9 loan originator who holds a valid license issued by the
- 10 commissioner under this act.
- 11 (j) "Loan modification activities" means any of the following:
- 13 principal, interest, escrow amounts, and other amounts due, on
- 14 existing residential mortgage loans due and owing to a mortgagor or
- 15 mortgage servicer, when the borrower is in default or in reasonably
- 16 foreseeable likelihood of default.
- 17 (ii) Working with a borrower described in subparagraph (i) to
- 18 collect data concerning the borrower's residential mortgage loan or
- 19 loans.
- 20 (iii) Making any decisions necessary to modify, either
- 21 temporarily or permanently, certain terms of the residential
- 22 mortgage loan or loans of a borrower described in subparagraph (i)
- 23 or to otherwise finalize collection through the foreclosure
- 24 process. These decisions may include changing the principal amount,
- 25 the rate of annual interest charged, or the term of a residential
- 26 mortgage loan; waiving any fees or charges, including late charges,
- 27 a borrower is obligated to pay; deferring residential mortgage loan

- 1 payments; or making similar adjustments to a borrower's residential
- 2 mortgage loan or the borrower's obligations under the loan.
- 3 (k) "Loan processor or underwriter" means an individual who
- 4 performs clerical or support duties as an employee at the direction
- 5 of and subject to the supervision and instruction of a person
- 6 licensed or designated as exempt from licensing under the mortgage
- 7 brokers, lenders, and servicers licensing act, 1987 PA 173, MCL
- 8 445.1651 to 445.1684; the secondary mortgage loan act, 1981 PA 125,
- 9 MCL 493.51 to 493.81; or the consumer financial services act, 1988
- 10 PA 161, MCL 487.2051 to 487.2072. For purposes of this subdivision,
- 11 "clerical or support duties" may include any of the following after
- 12 an application is received:
- 13 (i) The receipt, collection, distribution, and analysis of
- 14 information common for the processing or underwriting of a
- 15 residential mortgage loan.
- 16 (ii) Communicating with a consumer to obtain the information
- 17 necessary for the processing or underwriting of a loan, to the
- 18 extent that the communication does not include offering or
- 19 negotiating loan rates or terms, or counseling consumers about
- 20 residential mortgage loan rates or terms.
- 21 (l) "Mortgage loan originator" means an individual who
- 22 originates residential mortgage loans and meets all of the
- 23 following:
- (i) Is not an individual engaged solely as a loan processor or
- 25 underwriter except as otherwise provided in section 5(3).
- 26 (ii) Is not a person who only performs real estate brokerage
- 27 activities and is licensed or registered under the laws of this

1 state, unless the person is compensated by a lender, a mortgage

- 2 broker, or other mortgage loan originator or by any agent of a
- 3 lender, mortgage broker, or other mortgage loan originator.
- 4 (iii) Is not a person solely involved in extensions of credit
- 5 relating to timeshare plans, as that term is defined in 11 USC
- 6 101(53D).
- 7 (m) "Originate" means do any of the following for compensation
- 8 or gain, or in the expectation of compensation or gain, in
- 9 connection with a residential mortgage loan:
- 10 (i) Take a residential mortgage loan application.
- 11 (ii) Offer or negotiate terms of a residential mortgage loan.
- 12 (n) "Mortgage servicer" means a person who directly or
- 13 indirectly services or offers to service residential mortgage
- 14 loans.
- 15 (o) "Nationwide mortgage licensing system and registry" means
- 16 a mortgage licensing system developed and maintained by the
- 17 conference of state bank supervisors and the American association
- 18 of residential mortgage regulators for the licensing and
- 19 registration of licensed mortgage loan originators.
- 21 product other than a 30-year fixed rate mortgage.
- (q) "Person" means an individual, corporation, limited
- 23 liability company, partnership, association, or other legal entity.
- (r) "Real estate brokerage activity" means any activity that
- 25 involves offering or providing real estate brokerage services to
- 26 the public, including, but not limited to, any of the following:
- 27 (i) Acting as a real estate agent or real estate broker for a

- 1 buyer, seller, lessor, or lessee of real property.
- 2 (ii) Bringing together parties interested in the sale,
- 3 purchase, lease, rental, or exchange of real property.
- 4 (iii) On behalf of any party, negotiating any portion of a
- 5 contract relating to the sale, purchase, lease, rental, or exchange
- 6 of real property, other than in connection with providing financing
- 7 with respect to that contract.
- 8 (iv) Engaging in any activity for which a person engaged in the
- 9 activity is required to be registered or licensed as a real estate
- 10 agent or real estate broker under any applicable law.
- 11 (v) Offering to engage in any activity, or act in any
- 12 capacity, described in subparagraphs SUBPARAGRAPH (i), (ii), (iii), or
- 13 (iv).
- 14 (s) "Registered mortgage loan originator" means an individual
- 15 who meets all of the following:
- 16 (i) Is a mortgage loan originator and is an employee of any of
- 17 the following:
- 18 (A) A depository institution.
- 19 (B) A subsidiary of a depository institution that is owned and
- 20 controlled by that depository institution and is regulated by a
- 21 federal banking agency.
- 22 (C) An institution regulated by the farm credit
- 23 administration.
- 24 (ii) Is registered with, and maintains a unique identifier
- 25 through, the nationwide mortgage licensing system and registry.
- 26 (t) "Residential mortgage loan" means any loan primarily for
- 27 personal, family, or household use that is secured by a mortgage,

- 1 deed of trust, or other equivalent consensual security interest on
- 2 a dwelling or residential real estate on which a person has
- 3 constructed or intends to construct a dwelling.
- 4 (u) "Residential real estate" means any real property located
- 5 in this state on which a person has constructed or intends to
- 6 construct a dwelling.
- 7 (v) "SAFE act" means the secure and fair enforcement for
- 8 mortgage licensing act of 2008, title V of the housing and economic
- 9 recovery act of 2008, Public Law 110-289, 12 USC 5101 to 5116.
- 10 (w) "Service" means the collection or remittance for a lender,
- 11 noteowner, or noteholder or a person's own account of 4 or more
- 12 installment payments of the principal of, interest of, or an amount
- 13 placed in escrow under a residential mortgage loan, mortgage
- 14 servicing agreement, or an agreement with a mortgagor.
- 15 (X) "SPONSOR" MEANS A PERSON THAT MEETS ALL OF THE FOLLOWING:
- 16 (i) HAS A UNIQUE IDENTIFIER IN THE NATIONWIDE MORTGAGE
- 17 LICENSING SYSTEM AND REGISTRY.
- 18 (ii) IS APPROVED BY THE COMMISSIONER IN THE NATIONWIDE MORTGAGE
- 19 LICENSING SYSTEM AND REGISTRY AS AN EXEMPT COMPANY OR AS A PERSON
- 20 LICENSED OR REGISTERED UNDER THE MORTGAGE BROKERS, LENDERS, AND
- 21 SERVICERS LICENSING ACT, 1987 PA 173, MCL 445.1651 TO 445.1684, THE
- 22 SECONDARY MORTGAGE LOAN ACT, 1981 PA 125, MCL 493.51 TO 493.81, OR
- 23 THE CONSUMER FINANCIAL SERVICES ACT, 1988 PA 161, MCL 487.2051 TO
- 24 487.2072.
- 25 (iii) HAS INDICATED IN THE NATIONWIDE MORTGAGE LICENSING SYSTEM
- 26 AND REGISTRY THAT AN INDIVIDUAL WILL ACT AS A MORTGAGE LOAN
- 27 ORIGINATOR FOR THAT PERSON UNDER THAT PERSON'S SPECIFIC LICENSE,

1 REGISTRATION, OR STATUS AS AN EXEMPT COMPANY.

- 2 (Y) $\frac{(x)}{(x)}$ "Unique identifier" means a number or other identifier
- 3 assigned by protocols established by the nationwide mortgage
- 4 licensing system and registry.
- 5 Sec. 5. (1) Subject to subsection (5), unless UNLESS
- 6 specifically exempted under subsection (2), beginning July 31,
- 7 2010, an individual shall not engage in the business of a mortgage
- 8 loan originator with respect to any dwelling located in this state
- 9 without first obtaining and maintaining annually a license under
- 10 this act. Each licensed mortgage loan originator must register with
- 11 and maintain a valid unique identifier issued by the nationwide
- 12 mortgage licensing system and registry.
- 13 (2) Each of the following is exempt from this act:
- 14 (a) A registered mortgage loan originator, when acting for an
- entity described IN section $\frac{3(r)(i)(A)}{3(r)(i)(A)}$, (3) (i) (A), (B), or (C).
- 16 (b) An individual who offers or negotiates terms of a
- 17 residential mortgage loan with or on behalf of an immediate family
- 18 member of that individual.
- 19 (c) An individual who offers or negotiates terms of a
- 20 residential mortgage loan secured by a dwelling that served as his
- 21 or her residence.
- 22 (d) A licensed attorney who negotiates the terms of a
- 23 residential mortgage loan on behalf of a client as an ancillary
- 24 matter to the attorney's representation of the client, unless the
- 25 attorney is compensated by a lender, mortgage broker, or other
- 26 mortgage loan originator or by any agent of a lender, mortgage
- 27 broker, or other mortgage loan originator.

- 1 (3) A loan processor or underwriter who is an independent 2 contractor may not engage in the activities of a loan processor or 3 underwriter unless that independent contractor loan processor or 4 underwriter obtains and maintains a license under subsection (1). 5 Each independent contractor loan processor or underwriter licensed as a mortgage loan originator must have and maintain a valid unique 6 identifier issued by the nationwide mortgage licensing system and 7 8 registry. (4) The commissioner may establish licensing rules and interim 9
- 10 procedures for licensing and acceptance of applications. For
 11 previously registered or licensed individuals, the commissioner may
 12 establish expedited review and licensing procedures.
- 13 (5) An individual engaged in the business of a mortgage loan 14 originator is not required to obtain and maintain a license under this act until July 31, 2011 if that individual is employed 15 exclusively by a mortgage servicer; if that individual is 16 authorized to perform loan modification activities concerning 17 18 existing residential mortgage loans, and not to originate new 19 residential mortgage loans or perform any other activities of a 20 mortgage loan originator, on behalf of that mortgage servicer; and 21 if this extension of time is not inconsistent with any guideline, 22 rule, regulation, or interpretative letter of the United States 23 department of housing and urban development concerning the 24 interpretation of the SAFE act and its applicability to loan 25 modification activities.
- Sec. 9. (1) The commissioner shall not issue a mortgage loan originator license unless the commissioner makes at a minimum the

- 1 following findings:
- 2 (a) The applicant is not subject to a prohibition order issued
- 3 by the commissioner under section 27 or under any of the financial
- 4 licensing acts.
- 5 (b) The applicant has never had a mortgage loan originator
- 6 license revoked in any governmental jurisdiction, except that the
- 7 commissioner shall not consider a revocation that is formally
- 8 vacated as a revocation for purposes of this subdivision.
- 9 (c) Subject to subsection (2), the applicant has not been
- 10 convicted of, or pled guilty or no contest to, any of the following
- 11 in a domestic, foreign, or military court:
- 12 (i) Within the 10-year period preceding the date of the license
- 13 application, a felony other than a felony described in subparagraph
- **14** (*ii*).
- 15 (ii) At any time preceding the date of the license application,
- 16 any felony or misdemeanor involving fraud, dishonesty, or a breach
- 17 of trust, money laundering, embezzlement, forgery, a financial
- 18 transaction, or securities.
- 19 (d) The applicant has demonstrated financial responsibility,
- 20 character, and general fitness that commands the confidence of the
- 21 community and warrants a determination that the mortgage loan
- 22 originator will operate honestly, fairly, and efficiently within
- 23 the purposes of this act.
- (e) The applicant has completed the prelicensing education
- 25 requirement described in section 11.
- 26 (f) The applicant has passed a written test that meets the
- 27 test requirement described in section 13.

- 1 (q) The applicant has met the surety bond requirement
- 2 described in section 29.
- 3 (H) THE APPLICANT HAS A SPONSOR IN THE NATIONWIDE MORTGAGE
- 4 LICENSING SYSTEM AND REGISTRY THAT IS APPROVED BY THE COMMISSIONER.
- 5 (2) The commissioner shall not consider a conviction for which
- 6 a pardon was granted a conviction for purposes of subsection
- 7 (1)(c).
- 8 Sec. 15. (1) The commissioner shall annually renew the license
- 9 of a licensed mortgage loan originator if all of the following are
- 10 met before his or her current license expires:
- 11 (a) The EXCEPT FOR SECTION 9(1)(H), THE mortgage loan
- 12 originator continues to meet the minimum standards for license
- issuance under section 9.
- 14 (b) The mortgage loan originator has satisfied the annual
- 15 continuing education requirements described in section 17.
- 16 (c) The mortgage loan originator has paid the fee required
- 17 under section 19.
- 18 (2) If a mortgage loan originator fails to satisfy the
- 19 requirements of subsection (1) for renewal of his or her license,
- 20 the license shall expire. The commissioner may adopt procedures for
- 21 the reinstatement of expired licenses consistent with the standards
- 22 established by the nationwide mortgage licensing system and
- 23 registry.
- 24 Sec. 29. (1) Each—SUBJECT TO SUBSECTION (2), EACH mortgage
- 25 loan originator must provide to the commissioner or be covered by a
- 26 surety bond that meets the requirements of subsection (4). (5). A
- 27 surety bond provided under this subsection shall provide coverage

- 1 for the mortgage loan originator in 1 of the following amounts:
- 2 (a) If the mortgage loan originator did not originate any
- 3 mortgage loans in the preceding calendar year, or the sum of the
- 4 principal amounts of mortgage loans originated by the mortgage loan

- 5 originator in the preceding calendar year is less than
- 6 \$12,000,000.00, as determined by the commissioner, \$10,000.00.
- 7 (b) If the sum of the principal amounts of mortgage loans
- 8 originated by the mortgage loan originator in the preceding
- 9 calendar year is \$12,000,000.00 or more and less than
- 10 \$24,000,000.00, as determined by the commissioner, \$25,000.00.
- 11 (c) If the sum of the principal amounts of mortgage loans
- 12 originated by the mortgage loan originator in the preceding
- 13 calendar year is \$24,000,000.00 or more, as determined by the
- 14 commissioner, \$50,000.00.
- 15 (2) If the A mortgage loan originator is an employee or
- 16 exclusive agent of a person subject to this act SPONSOR and that
- 17 person has provided SPONSOR PROVIDES the commissioner with a surety
- 18 bond that satisfies the requirements of subsection (4), (5), the
- 19 commissioner may accept that surety bond in lieu of the mortgage
- 20 loan originator's surety bond obligation under subsection (1). The
- 21 principal amount of a surety bond provided under this subsection
- 22 shall provide coverage for all of the person's SPONSOR'S mortgage
- 23 loan originators in 1 of the following amounts:
- 24 (a) If the sum of the principal amounts of mortgage loans
- 25 closed or modified by the person SPONSOR in the preceding calendar
- year is less than \$12,000,000.00, as determined by the
- 27 commissioner, \$50,000.00.

- 1 (b) If the sum of the principal amounts of mortgage loans
- 2 closed or modified by the person-SPONSOR in the preceding calendar
- 3 year is \$12,000,000.00 or more and less than \$24,000,000.00, as
- 4 determined by the commissioner, \$150,000.00.
- 5 (c) If the sum of the principal amounts of mortgage loans
- 6 closed or modified by the person-SPONSOR in the preceding calendar
- 7 year is \$24,000,000.00 or more, as determined by the commissioner,
- **8** \$250,000.00.
- 9 (3) THE LICENSE OF A MORTGAGE LOAN ORIGINATOR WHO FAILS TO
- 10 MEET THE REQUIREMENTS OF SECTION 9(1)(G) OR (H) IS AUTOMATICALLY
- 11 SUBJECT TO A CONDITION THAT HE OR SHE MAY NOT ORIGINATE MORTGAGE
- 12 LOANS UNDER THIS ACT, AND THAT MORTGAGE ORIGINATOR SHALL
- 13 IMMEDIATELY CEASE ORIGINATING MORTGAGE LOANS.
- 14 (4) (3)—Before the end of a calendar quarter, a person_SPONSOR
- 15 that provides a surety bond under subsection (2) for its employees
- 16 and exclusive agents shall submit a report to the commissioner that
- 17 contains all of the following information about the surety bond in
- 18 effect for the next calendar quarter:
- 19 (a) The name and unique identifier of the person. SPONSOR.
- 20 (b) The name of the surety issuing the bond.
- 21 (c) For each mortgage loan originator covered by the bond, his
- 22 or her legal name, exactly as filed with the nationwide mortgage
- 23 licensing system and registry, and unique identifier.
- 24 (5) (4)—All of the following apply to a surety bond provided
- 25 under subsection (1) or (2):
- 26 (a) The bond shall be in a form as prescribed by the
- 27 commissioner.

- 1 (b) The commissioner may promulgate rules with respect to the
- 2 requirements for surety bonds under this section that the
- 3 commissioner determines are necessary to accomplish the purposes of
- 4 this act.
- 5 (c) If an action is commenced on a bond described in this
- 6 section, the commissioner may require the filing of a new bond. If
- 7 there is a recovery in that action, the mortgage loan originator or
- 8 person SPONSOR described in subsection (2) shall immediately
- 9 provide to the commissioner a new surety bond that meets the
- 10 requirements of this section.