## **HOUSE BILL No. 6444**

September 15, 2010, Introduced by Reps. Dean, Stanley, Young, Cushingberry, Hammel, Smith, Lemmons, Clemente, Sheltrown, Melton, Gonzales, Lipton, Donigan, Bennett, Leland, Huckleberry, Bettie Scott, Roy Schmidt, Gregory, Jackson and Johnson and referred to the Committee on Regulatory Reform.

A bill to amend 1984 PA 424, entitled

"Rental-purchase agreement act,"

by amending sections 2, 3, and 4 (MCL 445.952, 445.953, and

445.954), and by adding section 4a.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

Sec. 2. As used in this act:

(A) "CASH PRICE" MEANS THE AMOUNT FOR WHICH A LESSOR WOULD
SELL PERSONAL PROPERTY DESCRIBED IN A RENTAL-PURCHASE AGREEMENT TO
THE LESSEE AT THE INCEPTION OF THE RENTAL-PURCHASE AGREEMENT IF THE
LESSEE PURCHASED RATHER THAN LEASED THE PROPERTY.

6 (B) (a) "Lessee" means a person who leases PERSONAL property
 7 pursuant to UNDER a rental-purchase agreement.

(C) <del>(b)</del> "Lessor" means a person <del>who, **THAT**,</del> in the ordinary

8

course of business, regularly leases, offers to lease, or arranges
 for the leasing of **PERSONAL** property under a rental-purchase
 agreement.

4 (D) (c) "Period" means a day, week, 1 month, or other
5 subdivision of a year.

6 (E) "PERIODIC PAYMENT" MEANS THE AMOUNT A LESSEE IS REQUIRED 7 TO PAY EACH PERIOD UNDER A RENTAL-PURCHASE AGREEMENT FOR THE RIGHT 8 OF POSSESSION AND USE OF LEASED PROPERTY UNDER A RENTAL-PURCHASE 9 AGREEMENT FOR THAT PERIOD. THE TERM DOES NOT INCLUDE ANY AMOUNTS 10 PAID ON A PERIODIC BASIS FOR TAXES.

(F) (d)—"Rental-purchase agreement" means an agreement for the use of personal property by a lessee primarily for personal, family, or household purposes, for an initial period of 4 months or less that is automatically renewable with each payment after the initial period and that permits the lessee to become the owner of the property. Rental-purchase agreements shall not include any of the following:

18 (i) A lease or agreement which THAT constitutes a credit sale
19 as defined in 12 C.F.R. CFR 226.2(a) (16) and section 1602(g) of the
20 truth in lending act, 15 U.S.C. USC 1602(g).

21 (*ii*) A lease which THAT constitutes a consumer lease as defined
22 in 12 C.F.R. 213.2(a) (6).CFR 213.2(E).

23 (*iii*) Any lease for agricultural, business, or commercial24 purposes.

25 (*iv*) Any lease made to an organization.

- 26 (v) Any lease of money or intangible personal property.
- 27 (*vi*) A lease or agreement which **THAT** constitutes a retail

DAM

1 installment transaction as defined in section 2 of the retail

2 installment sales act, Act No. 224 of the Public Acts of 1966,

3 being section 445.852 of the Michigan Compiled Laws.1966 PA 224, 4 MCL 445.852.

5 (G) "TOTAL OF PAYMENTS" MEANS THE TOTAL AMOUNT OF PERIODIC 6 PAYMENTS NECESSARY TO ACQUIRE OWNERSHIP OF PERSONAL PROPERTY THAT 7 IS SUBJECT OF A RENTAL-PURCHASE AGREEMENT IF THE LESSEE MAKES ALL 8 OF THE REGULARLY SCHEDULED PAYMENTS.

9 Sec. 3. (1) A rental-purchase agreement shall be in the form
10 of a written statement which shall include THAT INCLUDES all of the
11 following:

(a) A brief description of the leased property, sufficient to
identify the property to the lessee and lessor including whether
the property is new or previously rented. If a lease is for
multiple items, a description of each item may be provided in a
separate statement which-THAT is incorporated by reference in the
primary disclosure statement.

(b) The total amount of any initial payment, including any
advance payment, delivery charge, or any trade-in allowance to be
paid by the lessee at or before consummation of the rental-purchase
agreement.

22 (c) The amount and timing of **PERIODIC** payments.

(d) The amount of all other charges, individually itemized,
payable by the lessee to the lessor, which are not included in the
periodic payments.

26 (e) A statement of the party liable for loss, damage in excess27 of normal wear and tear, or destruction to the leased property.

DAM

(f) The lessee's right to reinstate and the amount or method
 of determining the amount of any penalty or other charge for
 reinstatement as established in section 8.

4 (g) The party responsible for maintaining or servicing the
5 leased property together with a brief description of this
6 responsibility.

7 (h) A statement of the conditions under which the lessee or8 lessor may terminate the lease.

9 (i) A statement of the TOTAL OF PAYMENTS EXPRESSED AS THE
10 product of the number of PERIODIC payments times the amount of each
11 payment necessary to acquire ownership of the leased property.

(j) A statement that the lessee has the option to purchase the leased property during the term of the rental purchase agreement and, at what price, formula, or by what method the price is determined.

16 (k) The cash price of the property.<u>if purchased rather than</u> 17 <u>leased.</u>

18 (l) A statement that if any part of a manufacturer's warranty 19 remains on the leased property at the point that a lessee assumes 20 ownership of the property, the warranty will be passed on to the 21 lessee.

(m) A notice in a prominent place in type not smaller than the
size of 12-point type, or in legible print with letters not smaller
than 1/8 inch, in substantially the following form:

25 NOTICE: THIS AGREEMENT IS REGULATED BY STATE LAW AND MAY BE26 ENFORCED BY THE ATTORNEY GENERAL OR BY PRIVATE LEGAL ACTION.

27 (2) All information required by UNDER this section shall be

DAM

stated in a clear and coherent manner, using words and phrases of 1 2 common meaning. The information shall be appropriately divided and captioned by its sections. All numerical amounts and percentages 3 4 shall be stated in figures. The information shall also be disclosed 5 by the lessor prior to BEFORE the signing of the lease by the 6 lessee on a dated written statement which identifies the lease or rental-purchase agreement and the parties to it. The written 7 statement shall contain all of the information required by UNDER 8 9 this section and shall be provided directly on the lease contract 10 or instrument, or on a separate form - A separate form THAT may 11 utilize the format provided for in section 19.

12 (3) At the lessor's option, A RENTAL-PURCHASE AGREEMENT MAY
13 DISCLOSE information in addition to that required by UNDER this
14 section may be disclosed if the additional information is not
15 stated, utilized, or placed in a manner which THAT will contradict,
16 obscure, or distract attention from the required information.

Sec. 4. (1) The amount to be paid by the A lessee to acquire ownership OF PERSONAL PROPERTY UNDER A RENTAL-PURCHASE AGREEMENT as disclosed in UNDER section 3(j) shall not be greater than the cash price as disclosed under section 3(k) minus an amount equal to 45% of all periodic rental payments made by the lessee.

(2) If at any time an amount equal to 45% of the total
periodic rental payments paid by the A lessee to the A lessor FOR
PERSONAL PROPERTY UNDER A RENTAL-PURCHASE AGREEMENT equals the cash
purchase price disclosed under section 3(k), then the lessee shall
acquire ownership of the rental property.

27

(3) This section shall **DOES** not prohibit a lessor from

## 07510'10

DAM

offering a rental-purchase agreement which THAT provides that an
 amount equal to 45% or more of the periodic rental payments is
 applied toward the purchase price disclosed in UNDER section 3(k).
 SEC. 4A. THE MAXIMUM TOTAL OF PAYMENTS FOR LEASED PROPERTY

5 UNDER A RENTAL-PURCHASE AGREEMENT SHALL NOT EXCEED 2.25 TIMES THE 6 CASH PRICE FOR THAT PROPERTY, AS DISCLOSED UNDER SECTION 3(K).