SUBSTITUTE FOR

SENATE BILL NO. 357

A bill to require certain restrictions on the transmission of unsolicited commercial e-mail; to allow recipients of e-mail to be excluded from receiving future e-mail; to prescribe the powers and duties of certain state agencies; and to provide penalties and remedies.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 1. This act shall be known and may be cited as the
- 2 "electronic mail solicitation act".
- 3 Sec. 2. As used in this act:
- 4 (a) "Commercial" means for the purpose of promoting the sale,
- 5 lease, or exchange of goods, services, or real property.
- 6 (b) "Computer network" means 2 or more computers that are
- 7 interconnected to exchange electronic messages, files, data, or
- 8 other information.
- (c) "Department" means the department of consumer and

- 1 industry services.
- 2 (d) "E-mail" means an electronic message, file, data, or
- 3 other information that is transmitted between 2 or more
- 4 computers, computer networks, or electronic terminals or within a
- 5 computer network.
- 6 (e) "E-mail address" means a destination, commonly expressed
- 7 as a string of characters, to which e-mail may be sent or
- 8 delivered.
- 9 (f) "E-mail service provider" means a person that is an
- 10 intermediary in the transmission of e-mail from the sender to the
- 11 recipient or provides to end users of e-mail service the ability
- 12 to send and receive e-mail.
- 13 (g) "Internet domain name" means a globally unique,
- 14 hierarchical reference to an internet host or service, assigned
- 15 through centralized internet authorities, comprising a series of
- 16 character strings separated by periods, with the right-most
- 17 string specifying the top of the hierarchy.
- (h) "List" or "registry" means the protective list created
- 19 under section 4.
- 20 (i) "Person" means an individual, corporation, partnership,
- 21 association, governmental entity, or any other legal entity.
- 22 (j) "Preexisting business relationship" means that there was
- 23 a business transaction between the initiator and the recipient of
- 24 a commercial e-mail message during the 10-year period preceding
- 25 the receipt of that message. A preexisting business relationship
- 26 includes a transaction involving the free provision of
- 27 information, goods, or services requested by the recipient.

- 1 (k) "Program" means the electronic mail solicitation program
- 2 created under section 3.
- 3 (l) "Property" means any of the following:
- $\mathbf{4}$ (i) Real property.
- 5 (ii) Computers, computer networks, and computer services.
- 6 (iii) Financial instruments, computer data, computer
- 7 programs, computer software, and all other personal property
- 8 regardless of whether it is tangible or intangible.
- 9 (m) "Receiving address" means the string of characters used
- 10 to specify a recipient with each receiving address creating a
- 11 unique and separate recipient.
- (n) "Recipient" means a person who receives an e-mail
- 13 advertisement.
- 14 (o) "Unsolicited" means without the recipient's express
- 15 permission. Except as otherwise provided under this act, an
- 16 e-mail is not unsolicited if the sender has a preexisting
- 17 business or personal relationship with the recipient. An e-mail
- 18 is not unsolicited if it was received as a result of the
- 19 recipient opting into a system in order to receive informational
- 20 material.
- 21 Sec. 3. (1) The electronic mail solicitation program is
- 22 created within the department of consumer and industry services.
- 23 (2) The program shall be managed and administered by the
- 24 department or a program manager selected by the department.
- 25 (3) The program shall be funded completely from the fees,
- 26 fines, civil penalties, and forfeitures collected by the attorney
- 27 general as allowed under this act. If the amount of funds

- 1 collected under this act for a fiscal year exceeds the cost of
- 2 administering the program, the excess amount shall be deposited
- 3 into the general fund.
- 4 (4) The program shall be fully operational no later than
- 5 January 1, 2004 or 90 days from the effective date of this act,
- 6 whichever is later.
- 7 Sec. 4. (1) The program shall maintain a list of e-mail
- 8 addresses of persons who do not want to receive unsolicited
- 9 commercial e-mail.
- 10 (2) A person may be included on the list created under
- 11 subsection (1) by registering 1 or more e-mail addresses with the
- 12 program. A registration under this section shall be for a period
- 13 of at least 3 years.
- 14 (3) The department, in consultation with the program manager,
- 15 may create specific categories of e-mail for which recipients who
- 16 are minors can receive protection under this act. A parent,
- 17 legal guardian, or other person with authority or control over
- 18 e-mail addresses to which minor children may have access may list
- 19 an e-mail address under 1 or more of the categories to give
- 20 notice that they do not give consent to receive e-mail within
- 21 that category. The categories under this subsection shall be
- 22 limited to products or services that a minor child is prohibited
- 23 by law from purchasing. E-mail senders shall honor these
- 24 categories even if they have evidence of a preexisting business
- 25 relationship.
- 26 (4) The program shall update the list not less than every 30
- **27** days.

- 1 (5) A person may renew a registration for another 3 years in
- 2 the same manner as provided under subsection (2).
- 3 (6) The program shall not release to another person
- 4 information concerning persons or provide access to addresses
- 5 contained on the list except as provided by this act.
- **6** (7) The list created under this section is not subject to the
- 7 freedom of information act, 1976 PA 442, MCL 15.231 to 15.246.
- 8 Sec. 5. (1) Except as otherwise provided under this act, a
- 9 listing in the registry created under section 4 puts all senders
- 10 of e-mail on notice that unsolicited commercial e-mail shall not
- 11 be sent to an address on the list unless the sender has a
- 12 preexisting business relationship with the recipient. The notice
- 13 alerts senders of e-mail that they shall comply with all
- 14 provisions of law and are subject to the state's jurisdiction
- 15 when sending to addresses on the list.
- 16 (2) Senders of unsolicited commercial e-mail in this state
- 17 shall include a valid method to opt out of future messages. A
- 18 subscription to the registry and subsequent honoring of opt-out
- 19 requests that are filed for the particular sender with the
- 20 program manager of the registry is considered an acceptable
- 21 opt-out method.
- 22 Sec. 6. (1) A person shall not send unsolicited commercial
- 23 e-mail to an e-mail address in this state unless the person has
- 24 registered with the program and paid an annual fee to be
- 25 determined by the department.
- 26 (2) A person sending unsolicited commercial e-mail is
- 27 required to remove e-mail addresses that appear on the registry

- 1 from their mailing lists if they do not have a preexisting
- 2 business relationship, the type of mail they plan to send is
- 3 within 1 of the specific categories the recipient has said they
- 4 do not consent to receive under section 4, or the e-mail holder
- 5 has opted out of the specific sender's mailing list.
- 6 (3) A sender of unsolicited commercial e-mail shall update
- 7 their list every 30 days with the latest available copy of the
- 8 registry.
- 9 (4) If a person sends an unsolicited commercial e-mail
- 10 without first verifying the recipient's e-mail address against
- 11 the registry as required by the program, the sending of the
- 12 e-mail shall be considered done without the recipient's consent
- 13 and is a violation of this act.
- 14 (5) A sender of e-mail registered under this section shall
- 15 establish procedures to ensure that no unsolicited commercial
- 16 e-mail is sent to a person on a list created under section 4
- 17 except as provided by this act.
- 18 (6) The burden of proof that the sender had the recipient's
- 19 consent to send unsolicited commercial e-mail is on the sender.
- 20 (7) A person shall not sell or use the list created under
- 21 section 4 for any purpose other than meeting the requirements of
- 22 this act.
- 23 Sec. 7. A person who intentionally sends or causes to be
- 24 sent an unsolicited commercial e-mail through an e-mail service
- 25 provider that the sender knew or should have known is located in
- 26 this state or to an e-mail address that the sender knew or should
- 27 have known is held by a resident of this state shall do all of

- 1 the following:
- 2 (a) Include in the e-mail subject line "ADV:" as the first 4
- 3 characters.
- 4 (b) Conspicuously state in the e-mail all of the following:
- 5 (i) The sender's legal name.
- (ii) The sender's correct street address.
- 7 (iii) The sender's valid internet domain name.
- 8 (iv) The sender's valid return e-mail address.
- 9 (c) Establish a toll-free telephone number, a valid
- 10 sender-operated return e-mail address, or another easy-to-use
- 11 electronic method that the recipient of the commercial e-mail
- 12 message may call or access by e-mail or other electronic means to
- 13 opt out and notify the sender not to transmit any further
- 14 unsolicited commercial e-mail messages. The notification process
- 15 may include the ability for the recipient to direct the sender to
- 16 transmit or not transmit particular commercial e-mail messages
- 17 based upon products, services, divisions, organizations,
- 18 companies, or other selections of the recipient's choice. An
- 19 unsolicited commercial e-mail message shall conspicuously
- 20 include, in print as large as the print used for the majority of
- 21 the e-mail message, a statement informing the recipient of a
- 22 toll-free telephone number that the recipient may call, or a
- 23 valid return address to which the recipient may write or access
- 24 by e-mail, notifying the sender not to transmit to the recipient
- 25 any further unsolicited commercial e-mail messages.
- 26 (d) Conspicuously provide in the text of the unsolicited
- 27 commercial e-mail, in print as large as the print used for the

- 1 majority of the e-mail, a notice that informs the recipient that
- 2 the recipient may conveniently and at no cost be excluded from
- 3 future unsolicited commercial e-mail from the sender as provided
- 4 under this act.
- 5 Sec. 8. (1) A person who sends or causes to be sent an
- 6 unsolicited commercial e-mail through an e-mail service provider
- 7 located in this state or to an e-mail address held by a resident
- 8 of this state shall not do any of the following:
- 9 (a) Use a third party's internet domain name or third party
- 10 e-mail address in identifying the point of origin or in stating
- 11 the transmission path of the unsolicited commercial e-mail
- 12 without the third party's consent.
- 13 (b) Misrepresent any information in identifying the point of
- 14 origin or the transmission path of the unsolicited commercial
- 15 e-mail.
- 16 (c) Fail to include in the unsolicited commercial e-mail the
- 17 information necessary to identify the point of origin of the
- 18 unsolicited commercial e-mail.
- 19 (d) Provide directly or indirectly to another person the
- 20 software described under section 9.
- 21 (2) If the recipient of an unsolicited commercial e-mail
- 22 notifies the sender that the recipient does not want to receive
- 23 future unsolicited commercial e-mail from the sender, the sender
- 24 shall not send that recipient unsolicited commercial e-mail
- 25 either directly or indirectly through a third party.
- 26 (3) A sender of unsolicited commercial e-mail shall establish
- 27 and maintain the necessary policies and records to ensure that

- 1 the recipient who has notified the sender under subsection (2)
- 2 does not receive any e-mail from the date of the notice. The
- 3 sender shall update its records under this subsection not less
- 4 than every 14 business days.
- 5 Sec. 9. A person shall not knowingly sell, give, or
- 6 otherwise distribute or possess with the intent to sell, give, or
- 7 distribute software that does any of the following:
- 8 (a) Is primarily designed or produced for the purpose of
- 9 facilitating or enabling the falsification of commercial e-mail
- 10 transmission information or other routing information.
- 11 (b) Has only limited commercially significant purpose or use
- 12 other than to facilitate or enable the falsification of
- 13 unsolicited commercial e-mail transmission information or other
- 14 routing information.
- 15 (c) Is marketed by that person or another acting in concert
- 16 with that person with that person's knowledge for use in
- 17 facilitating or enabling the falsification of unsolicited
- 18 commercial e-mail transmission information or other routing
- 19 information.
- Sec. 10. (1) An e-mail service provider may design its
- 21 software so that a sender of unsolicited commercial e-mail is
- 22 given notice of the requirements of this act each time the sender
- 23 requests delivery of e-mail. The existence of such software
- 24 shall constitute actual notice to the sender of the requirements
- 25 of this act.
- 26 (2) An e-mail service provider that designs and implements a
- 27 dispute resolution process for a sender who believes the sender's

- 1 e-mail message has been improperly blocked, and makes contact
- 2 information accessible on its website, is not liable under this
- 3 act for blocking the receipt or transmission of the e-mail.
- 4 Sec. 11. (1) A person who violates this act is guilty of a
- 5 misdemeanor punishable by imprisonment for not more than 1 year
- 6 or a fine of not more than \$10,000.00, or both. Each e-mail sent
- 7 in violation of this act is a separate violation under this
- 8 section.
- 9 (2) An e-mail service provider does not violate this act
- 10 solely by being an intermediary between the sender and recipient
- 11 in the transmission of an e-mail that violates this act.
- 12 (3) It is a defense to an action brought under this section
- 13 or section 12 that the unsolicited commercial e-mail was
- 14 transmitted accidentally. The burden of proving that the e-mail
- 15 was transmitted accidentally is on the sender.
- 16 (4) All money and other income, including all proceeds earned
- 17 but not yet received by a defendant from a third party as a
- 18 result of the defendant's violations of this act, and all
- 19 computer equipment, all computer software, and all personal
- 20 property used in connection with any violation of this act known
- 21 by the owner to have been used in violation of this act are
- 22 subject to lawful seizure by a law enforcement officer and
- 23 forfeiture by this state.
- 24 Sec. 12. (1) A civil action may be brought by a person who
- 25 received an unsolicited commercial e-mail in violation of this
- 26 act.
- 27 (2) A civil action may be brought by an e-mail service

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- 1 provider through whose facilities the unsolicited commercial
- 2 e-mail was transmitted in violation of this act.
- 3 (3) A civil action may be brought by the attorney general
- 4 against a person who has violated this act.
- 5 (4) In each action brought under this section, a recipient,
- 6 an e-mail service provider, or attorney general may recover 1 of
- 7 the following:
- 8 (a) Actual damages.
- 9 (b) In lieu of actual damages, recover the lesser of the
- 10 following:
- 11 (i) \$500.00 per unsolicited commercial e-mail received by a
- 12 recipient or transmitted through the e-mail service provider.
- (ii) \$250,000.00 for each day that the violation occurs.
- 14 (5) A prevailing <<recipient or>> e-mail service provider shall be awarded
- 15 actual costs and reasonable attorney fees.