# **SENATE BILL No. 397**

# March 19, 2009, Introduced by Senators THOMAS, HUNTER, CHERRY, OLSHOVE, CLARK-COLEMAN, SCOTT, JACOBS, GLEASON, BASHAM, SWITALSKI and BARCIA and referred to the Committee on Energy Policy and Public Utilities.

A bill to amend 2006 PA 480, entitled "Uniform video services local franchise act," by amending section 6 (MCL 484.3306).

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

Sec. 6. (1) A video service provider shall calculate and pay
 an annual video service provider fee to the franchising entity. The
 fee shall be 1 of the following:

(a) If there is an existing franchise agreement, an amount equal to the percentage of gross revenues paid to the franchising entity by the incumbent video provider with the largest number of subscribers in the franchising entity.

(b) At the expiration of an existing franchise agreement or if there is no existing franchise agreement, an amount equal to the

4

5

6

7

8

percentage of gross revenues as established by the franchising
 entity not to exceed 5% and shall be applicable to all providers.

3 (2) The fee due under subsection (1) shall be due on a
4 quarterly basis and paid within 45 days after the close of the
5 quarter. Each payment shall include a statement explaining the
6 basis for the calculation of the fee.

7 (3) The franchising entity shall not demand any additional
8 fees or charges from a provider and shall not demand the use of any
9 other calculation method other than allowed under this act.

10 (4) For purposes of this section, "gross revenues" means all 11 consideration of any kind or nature, including, without limitation, 12 cash, credits, property, and in-kind contributions received by the 13 provider from subscribers for the provision of video service by the 14 video service provider within the jurisdiction of the franchising 15 entity. Gross revenues shall include all of the following:

16 (a) All charges and fees paid by subscribers for the provision
17 of video service, including equipment rental, late fees,
18 insufficient funds fees, fees attributable to video service when
19 sold individually or as part of a package or bundle, or
20 functionally integrated, with services other than video service.

(b) Any franchise fee imposed on the provider that is passedon to subscribers.

(c) Compensation received by the provider for promotion or
exhibition of any products or services over the video service.
(d) Revenue received by the provider as compensation for
carriage of video programming on that provider's video service.

27

(e) All revenue derived from compensation arrangements for

### 01520'09

KHS

1 advertising attributable to the local franchise area.

2 (f) Any advertising commissions paid to an affiliated third3 party for video service advertising.

4 (5) Gross revenues do not include any of the following:

5 (a) Any revenue not actually received, even if billed, such as6 bad debt net of any recoveries of bad debt.

7 (b) Refunds, rebates, credits, or discounts to subscribers or
8 a municipality to the extent not already offset by subdivision (a)
9 and to the extent the refund, rebate, credit, or discount is
10 attributable to the video service.

(c) Any revenues received by the provider or its affiliates from the provision of services or capabilities other than video service, including telecommunications services, information services, and services, capabilities, and applications that may be sold as part of a package or bundle, or functionally integrated, with video service.

17 (d) Any revenues received by the provider or its affiliates 18 for the provision of directory or internet advertising, including 19 yellow pages, white pages, banner advertisement, and electronic 20 publishing.

(e) Any amounts attributable to the provision of video service
to customers at no charge, including the provision of such service
to public institutions without charge.

(f) Any tax, fee, or assessment of general applicability
imposed on the customer or the transaction by a federal, state, or
local government or any other governmental entity, collected by the
provider, and required to be remitted to the taxing entity,

KHS

1 including sales and use taxes.

2 (g) Any forgone revenue from the provision of video service at
3 no charge to any person, except that any forgone revenue exchanged
4 for trades, barters, services, or other items of value shall be
5 included in gross revenue.

6

(h) Sales of capital assets or surplus equipment.

7 (i) Reimbursement by programmers of marketing costs actually8 incurred by the provider for the introduction of new programming.

9 (j) The sale of video service for resale to the extent the
10 purchaser certifies in writing that it will resell the service and
11 pay a franchise fee with respect to the service.

12 (6) In the case of a video service that is bundled or 13 integrated functionally with other services, capabilities, or 14 applications, the portion of the video provider's revenue attributable to the other services, capabilities, or applications 15 shall be included in gross revenue unless the provider can 16 17 reasonably identify the division or exclusion of the revenue from its books and records that are kept in the regular course of 18 19 business.

20 (7) Revenue of an affiliate shall be included in the 21 calculation of gross revenues to the extent the treatment of the 22 revenue as revenue of the affiliate has the effect of evading the 23 payment of franchise fees which THAT would otherwise be paid for 24 video service.

(8) In addition to the fee required under subsection (1), a
video service provider shall pay to the franchising entity as
support for the cost of public, education, and government access

### 01520'09

KHS

1 facilities and services an annual fee equal to 1 of the following:

(a) If there is A PROVIDER IS OPERATING UNDER an existing
franchise AGREEMENT on the effective date of this act JANUARY 1,
2007, the fee paid to the franchising entity by the incumbent video
provider with the largest number of cable service subscribers in
the franchising entity THE PROVIDER SHALL PAY THE FEE as determined
by the existing franchise agreement UNTIL THE AGREEMENT EXPIRES.

8 (b) At the expiration of the existing franchise agreement, the
9 amount required under subdivision (a) AN AMOUNT AS ESTABLISHED BY
10 THE FRANCHISING ENTITY not to exceed 2% of gross revenues.

(c) If there is no existing franchise agreement , a percentage of gross revenues OR AT SUCH TIME ON OR AFTER JANUARY 1, 2007 THAT A PROVIDER ENTERS INTO OR POSSESSES A UNIFORM VIDEO SERVICE LOCAL FRANCHISE AGREEMENT, AN AMOUNT as established by the franchising entity not to exceed 2% to be determined by a community need assessment OF GROSS REVENUES.

17 (d) An amount agreed to by the franchising entity and the18 video service provider.

19 (9) The fee required under subsection (8) shall be applicable20 to all providers.

(10) The fee due under subsection (8) shall be due on a quarterly basis and paid within 45 days after the close of the quarter. Each payment shall include a statement explaining the basis for the calculation of the fee.

(11) A video service provider is entitled to a credit applied
toward the fees due under subsection (1) for all funds allocated to
the franchising entity from annual maintenance fees paid by the

KHS

1 provider for use of public rights-of-way, minus any property tax 2 credit allowed under section 8 of the metropolitan extension telecommunications rights-of-way oversight act, 2002 PA 48, MCL 3 4 484.3108. The credits shall be applied on a monthly pro rata basis 5 beginning in the first month of each calendar year in which the franchising entity receives its allocation of funds. The credit 6 7 allowed under this subsection shall be calculated by multiplying the number of linear feet occupied by the provider in the public 8 rights-of-way of the franchising entity by the lesser of 5 cents or 9 10 the amount assessed under the metropolitan extension 11 telecommunications rights-of-way oversight act, 2002 PA 48, MCL 12 484.3101 to 484.3120. A video service provider is not eligible for 13 a credit under this subsection unless the provider has taken all 14 property tax credits allowed under the metropolitan extension telecommunications rights-of-way oversight act, 2002 PA 48, MCL 15 484.3101 to 484.3120. 16

17 (12) All determinations and computations made under this
18 section shall be pursuant to generally accepted accounting
19 principles.

20 (13) The commission within 30 days after the enactment into 21 law of any appropriation to it shall ascertain the amount of the 22 appropriation attributable to the actual costs to the commission in 23 exercising its duties under this act and shall be assessed against 24 each video service provider doing business in this state. Each 25 provider shall pay a portion of the total assessment in the same 26 proportion that its number of subscribers for the preceding 27 calendar year bears to the total number of video service

6

KHS

subscribers in the state. The first assessment made under this act
 shall be based on the commission's estimated number of subscribers
 for each provider in the year that the appropriation is made. The
 total assessment under this subsection shall not exceed
 \$1,000,000.00 annually. This subsection does not apply after
 December 31, 2009.